

National steel strike threatened on 2% offer

William Sims, leader of the steel industry's first union, last night rejected the British Corporation's 2 per cent pay offer as "insulting" and said his members were "indignant". Industrial action will be considered on Friday.

Union 'livid' at pay and jobs package

By R. H. H. H. H.

Editorial

Industrial action is brewing as the steel industry over-cent pay offer and management plans to cut the workforce by 50,000.

William Sims, general secretary of the British Steel Corporation, said last night that the offer was "insulting" and that his members were "indignant".

He said the offer was "insulting" and that his members were "indignant".

He said the offer was "insulting" and that his members were "indignant".

He said the offer was "insulting" and that his members were "indignant".

He said the offer was "insulting" and that his members were "indignant".

He said the offer was "insulting" and that his members were "indignant".

He said the offer was "insulting" and that his members were "indignant".

He said the offer was "insulting" and that his members were "indignant".

He said the offer was "insulting" and that his members were "indignant".

He said the offer was "insulting" and that his members were "indignant".

He said the offer was "insulting" and that his members were "indignant".

He said the offer was "insulting" and that his members were "indignant".

He said the offer was "insulting" and that his members were "indignant".

He said the offer was "insulting" and that his members were "indignant".

He said the offer was "insulting" and that his members were "indignant".

He said the offer was "insulting" and that his members were "indignant".

Thatcher pledge to keep asking for more

By Fred Emory

Political Editor

Mrs Margaret Thatcher said yesterday that she would keep asking for more.

Reporting to the Commons on the abortive Dublin summit, Mrs Thatcher was undaunted.

She faced jeers and taunts from Labour and Scottish National Party MPs.

Mr Wedgwood Benn called her a "liar" and said she was a "back-up for her threats".

But the Prime Minister seemed, if not chastened, to want to show her more reasonable side.

She said it was not a "start" to have been offered £350m of the £1,000m reduction she had sought in Britain's estimated contribution next year.

There would now be intense diplomatic activity to try to increase Britain's receipts from the Community in time for the planned summit next February.

Mrs Thatcher seemed to hint that the meeting would not take place unless the figures had been agreed beforehand.

She did not say how much less she might agree to than the original £1,000m demanded, but she did not deny that assumption by Mr Callaghan, leader of the Opposition.

The solution lay in reforming the "structure" of the EEC common agricultural policy.

That would take time; that could bring "broad balance" to the Community had to do it; it must by next spring do its best to increase Britain's receipts, plus retaining the £350m cut in our contributions offered in Dublin.

The "structure" had to be reformed within 18 months, that is, the end of Britain's financial year 1980-81.

Mrs Thatcher was also brought for the first time to speculate on British counter-measures if we failed to get our way.

To Mr Alexander Eadie, Labour MP for Midlothian, she said there were only two ways to prevent further progress in Community negotiations, which would be disruptive and would withhold Britain's budget contributions.

She insisted that the latter had not so far been considered. But she noted that it was more direct while the former was "more disruptive". She no longer called it "illegal".

Labour call to leave the Nine

By R. H. H. H. H.

Editorial

Labour's home policy committee came close to pushing the party towards withdrawal from the EEC last night.

A resolution was approved setting up a study group to examine alternatives to membership, as well as calling on the Government to cease paying all EEC taxes and boycotting EEC meetings.

The resolution was approved setting up a study group to examine alternatives to membership, as well as calling on the Government to cease paying all EEC taxes and boycotting EEC meetings.

The resolution was approved setting up a study group to examine alternatives to membership, as well as calling on the Government to cease paying all EEC taxes and boycotting EEC meetings.

The resolution was approved setting up a study group to examine alternatives to membership, as well as calling on the Government to cease paying all EEC taxes and boycotting EEC meetings.

The resolution was approved setting up a study group to examine alternatives to membership, as well as calling on the Government to cease paying all EEC taxes and boycotting EEC meetings.

The resolution was approved setting up a study group to examine alternatives to membership, as well as calling on the Government to cease paying all EEC taxes and boycotting EEC meetings.

The resolution was approved setting up a study group to examine alternatives to membership, as well as calling on the Government to cease paying all EEC taxes and boycotting EEC meetings.

The resolution was approved setting up a study group to examine alternatives to membership, as well as calling on the Government to cease paying all EEC taxes and boycotting EEC meetings.

The resolution was approved setting up a study group to examine alternatives to membership, as well as calling on the Government to cease paying all EEC taxes and boycotting EEC meetings.

The resolution was approved setting up a study group to examine alternatives to membership, as well as calling on the Government to cease paying all EEC taxes and boycotting EEC meetings.

The resolution was approved setting up a study group to examine alternatives to membership, as well as calling on the Government to cease paying all EEC taxes and boycotting EEC meetings.

The resolution was approved setting up a study group to examine alternatives to membership, as well as calling on the Government to cease paying all EEC taxes and boycotting EEC meetings.

The resolution was approved setting up a study group to examine alternatives to membership, as well as calling on the Government to cease paying all EEC taxes and boycotting EEC meetings.

The resolution was approved setting up a study group to examine alternatives to membership, as well as calling on the Government to cease paying all EEC taxes and boycotting EEC meetings.

The resolution was approved setting up a study group to examine alternatives to membership, as well as calling on the Government to cease paying all EEC taxes and boycotting EEC meetings.



Glimpse over the wall: Herr Helmut Schmidt, the West German Chancellor, reading *Neues Deutschland*, the newspaper of the East German communist party, while attending a conference of his Social Democratic Party in West Berlin yesterday. Herr Brandt launched a strongly worded attack on Herr Franz Josef Strauss, who will lead the conservative opposition in next year's elections. A victory for Herr Strauss, he said, would mean Germany the hard-won confidence of the world. Instead there would be fear in Germany, fear for Germany fear of Germany. Full report, page 6

British move to end Rhodesia deadlock

By David Spangler

Diplomatic Correspondent

Lord Carrington, the Foreign Secretary, warned the Patriotic Front last night that if they cannot agree to a ceasefire in Zimbabwe Rhodesia, Britain would go ahead with a settlement without them.

Although he said: "No doors have been finally closed", it is clear that the constitutional conference from which so much was hoped is now on the verge of collapse.

The Government made an Order in Council last night making provision for a British Governor with full legislative and executive powers. Lord Carrington said in a press statement. He is expected to be sent to Salisbury shortly. The full text of the Order will be published in the next few days, Lord Carrington added.

"I do not despair of reaching agreement; but I am as close to despairing as I have been in the whole three months of this negotiation," the Foreign Secretary said, looking strained and speaking with some emphasis.

He said that it was "indefensible to continue the war". If the ceasefire proposals were accepted, the practical details of their implementation would need to be settled by the end of the week at the latest.

The Patriotic Front spokesman, speaking immediately after hearing Lord Carrington's grim decision, said that earlier in the afternoon the British had cancelled a meeting with them, because they would not give a "yes" or "no" answer, as Lord Carrington was demanding.

They could not negotiate by telephone in this way. He said that Lord Carrington's statement would be studied overnight and that the Patriotic Front leaders, Mr Joshua Nkomo and Mr Robert Mugabe would give their full comments and response today.

Dr Zvobgo, Mr Mugabe's spokesman, noted that Lord Carrington had not said the conference was ending. "He can't go ahead without us. He knows that."

Meanwhile, the delegation led by Bishop Muzorewa, the Prime Minister, have let it be known that they are planning to return home to Salisbury today.

In his statement, which followed a meeting with Cabinet colleagues, Lord Carrington said that the Patriotic Front's response to the British ceasefire proposals was a mixture of respect and unreasonable proposals.

The action which the British Government was now taking would leave it open to the Patriotic Front to participate in the settlement. But Lord Carrington said he was concerned the British proposals could not be altered.

"No one can obligate either side to accept a ceasefire but I hope very much that the Patriotic Front will reconsider the decision," he said. "So that the ceasefire which has already brought so much suffering to the people of Rhodesia and to the neighbouring countries can be brought quickly to an end."

He went on to say that Britain would wait for their reply to the Patriotic Front's reply. Zanu picket paper, page 6

Union ends action at BBC television

By Kenneth Gosling

Industrial action by BBC television engineers was called off last night after the BBC and the Association of Broadcasting and Allied Staffs reached agreement on a formula devised on Friday. Normal working will be resumed at noon today.

The engineers had taken the action because of their dissatisfaction at the progress made on grading claims.

Mr Anthony Hearn, general secretary of the union, said after a meeting of the general executive: "The BBC and the ABS have reached final agreement on the formula produced at the Advisory, Conciliation and Arbitration Service on Friday for settling the present dispute over grading. The ABS is instructing its members to return to full normal working at noon today."

The BBC would take back everyone who had been off the payroll as a result of the dispute—about 600 people—and provision had been made for further arbitration if further negotiation failed to resolve outstanding issues by the end of next month, Mr Hearn said.

Towards the end of the executive's meeting a small action committee went to Broadcasting House to see BBC officials to ensure, in the words of Mr Hearn, that the BBC was fully understood the implications of the formula.

The BBC would take back everyone who had been off the payroll as a result of the dispute—about 600 people—and provision had been made for further arbitration if further negotiation failed to resolve outstanding issues by the end of next month, Mr Hearn said.

Towards the end of the executive's meeting a small action committee went to Broadcasting House to see BBC officials to ensure, in the words of Mr Hearn, that the BBC was fully understood the implications of the formula.

The BBC would take back everyone who had been off the payroll as a result of the dispute—about 600 people—and provision had been made for further arbitration if further negotiation failed to resolve outstanding issues by the end of next month, Mr Hearn said.

Towards the end of the executive's meeting a small action committee went to Broadcasting House to see BBC officials to ensure, in the words of Mr Hearn, that the BBC was fully understood the implications of the formula.

The BBC would take back everyone who had been off the payroll as a result of the dispute—about 600 people—and provision had been made for further arbitration if further negotiation failed to resolve outstanding issues by the end of next month, Mr Hearn said.

Towards the end of the executive's meeting a small action committee went to Broadcasting House to see BBC officials to ensure, in the words of Mr Hearn, that the BBC was fully understood the implications of the formula.

The BBC would take back everyone who had been off the payroll as a result of the dispute—about 600 people—and provision had been made for further arbitration if further negotiation failed to resolve outstanding issues by the end of next month, Mr Hearn said.

Towards the end of the executive's meeting a small action committee went to Broadcasting House to see BBC officials to ensure, in the words of Mr Hearn, that the BBC was fully understood the implications of the formula.

The BBC would take back everyone who had been off the payroll as a result of the dispute—about 600 people—and provision had been made for further arbitration if further negotiation failed to resolve outstanding issues by the end of next month, Mr Hearn said.

Towards the end of the executive's meeting a small action committee went to Broadcasting House to see BBC officials to ensure, in the words of Mr Hearn, that the BBC was fully understood the implications of the formula.

The BBC would take back everyone who had been off the payroll as a result of the dispute—about 600 people—and provision had been made for further arbitration if further negotiation failed to resolve outstanding issues by the end of next month, Mr Hearn said.

Towards the end of the executive's meeting a small action committee went to Broadcasting House to see BBC officials to ensure, in the words of Mr Hearn, that the BBC was fully understood the implications of the formula.

The BBC would take back everyone who had been off the payroll as a result of the dispute—about 600 people—and provision had been made for further arbitration if further negotiation failed to resolve outstanding issues by the end of next month, Mr Hearn said.

Towards the end of the executive's meeting a small action committee went to Broadcasting House to see BBC officials to ensure, in the words of Mr Hearn, that the BBC was fully understood the implications of the formula.

The BBC would take back everyone who had been off the payroll as a result of the dispute—about 600 people—and provision had been made for further arbitration if further negotiation failed to resolve outstanding issues by the end of next month, Mr Hearn said.

Towards the end of the executive's meeting a small action committee went to Broadcasting House to see BBC officials to ensure, in the words of Mr Hearn, that the BBC was fully understood the implications of the formula.

The BBC would take back everyone who had been off the payroll as a result of the dispute—about 600 people—and provision had been made for further arbitration if further negotiation failed to resolve outstanding issues by the end of next month, Mr Hearn said.

Towards the end of the executive's meeting a small action committee went to Broadcasting House to see BBC officials to ensure, in the words of Mr Hearn, that the BBC was fully understood the implications of the formula.

The BBC would take back everyone who had been off the payroll as a result of the dispute—about 600 people—and provision had been made for further arbitration if further negotiation failed to resolve outstanding issues by the end of next month, Mr Hearn said.

Towards the end of the executive's meeting a small action committee went to Broadcasting House to see BBC officials to ensure, in the words of Mr Hearn, that the BBC was fully understood the implications of the formula.

The BBC would take back everyone who had been off the payroll as a result of the dispute—about 600 people—and provision had been made for further arbitration if further negotiation failed to resolve outstanding issues by the end of next month, Mr Hearn said.

Three clubs closed by Ladbroke after appeal

By Marcel Berlins

and Richard Allen

Three London casinos operated by the Ladbroke group have been closed for gaming after the rejection of appeals against the loss of their licences.

After a hearing lasting four weeks, Knightsbridge Crown Court yesterday upheld a decision by licensing magistrates last July that Ladbroke were not "fit and proper persons" to run the casinos.

The casinos affected are the Ladbroke Club, the Hertford Club, and the Park Lane Casino. The group has a fourth casino, the Park Tower, which was not directly involved in the appeal, though it is expected to be closed when its licence renewal application is heard. The future of Ladbroke's provincial casinos may also be in doubt.

Judge Friend, in rejecting the appeals, described Ladbroke's conduct in running their casinos as "disgraceful". During the hearing, the court had been told of various breaches of the Gaming Act.

The registration numbers of cars parked near rival casinos had been noted and the owners traced through a police computer in Nottingham; commissions had been paid to people introducing gamblers to the casinos, based on how much they lost; lavish dinners were given and customers were lured with gifts.

The law requiring a 48-hour period between application for membership and being allowed to gamble had been broken.

Judge Friend said that four magistrates and their decision was unanimous. Ladbroke did what they did "knowing what they were doing, and knowing they were jeopardizing their chances, and in spite of that went on doing it", the judge said.

He rejected Ladbroke's argument that the licences should be restored because the group had been restructured and the gaming operations moved off to a separate company, City and Provincial Gaming Holdings, with new directors.

If that could affect the court's decision, he said, "it would simply mean that every limited liability company could breach the law as much as it wished, when the consequences came upon them, they could alter the structure and say that it was all being done by someone else and that they did not have to suffer."

The judge ordered Ladbroke to pay the legal costs of all four objectors to the renewal of their licences: the police, the Gaming Board, the Playboy Club, and the South West Minister Licensing Justices who had originally refused to renew the licences.

In the stockmarkets the court's decision had been widely anticipated with the result that Ladbroke shares, which have been under pressure all year, slipped away 3p to 135p. Shares in a rival gaming group Coral Leisure, whose former casino director, Mr Bernard Coral, faces Gaming Act conspiracy charges, rose 2p to 62p.

There was stock market speculation last night that bids could be in the offing for Ladbroke and Coral.

Casino operators, page 12
Financial Editor, page 19



M. Fontaine: No recollection of what happened.

Frenchman back to earth with a bump

From Ian Murray

Paris, Dec 3

A week, almost to the minute, after he was reported missing, M. Frank Fontaine returned to Clergy Fontaine early this morning. For someone who might claim to have spent the past seven days as the guest of creatures from outer space it was not a particularly happy homecoming.

M. Fontaine disappeared after becoming separated from two friends when they spotted a light in the sky over Clergy Fontaine (Val d'Oise) last Monday. He spent most of his first day back at Fontaine police station being interrogated by hard-headed French policemen. It would be difficult to come down to earth with a harder bump.

So far, M. Fontaine, aged 19, has not confessed himself to be a hoaxer. Nor has he, on the other hand, been able to tell anyone what life he has met at the outer edge of the galaxy. M. Fontaine simply says he cannot remember what has happened to him.

What he says he can remember is similar to what his two friends, M. Jean-Pierre Prevot and M. Salomon N'diaye, told police under intensive questioning a week ago.

He says he remembers helping to load up their shooting brake to go to Gisors market at 4 o'clock last Monday morning, when they noticed a bright light in the sky, descending to earth. While his friends went to find a camera he says he drove towards the light.

Then, he told police, he saw the light, as big as a tennis ball, to the right of the car but getting closer until it landed on the bonnet. Then, he said, he felt a strong tingling in his eyes and everything went blank.

He said he had no knowledge of his friends' story that they saw the light engulf the car and then disappear upwards.

Instead, he says, he found himself in the road today at the very spot to which he had driven. Seeing no car, he said he thought it must have been stolen while he was unconscious as he walked to M. N'diaye's flat nearby.

Two hours later the three friends went in the police, saying they had waited for M. Prevot. Police said that was long enough for them to concoct a story.

Commandant Roger Courcous, in charge of the Fontaine police station, said: "We are swimming in fantasy."

If the three admit their story was a hoax, they could be charged with insulting the law and the forces of order.

Centre-right alliance is poll in Portugal

By R. H. H. H. H.

Editorial

On Dec 3—Portugal's centre-right Democratic Alliance to power today, after welcoming the new of nearly half a century-right-wing dictatorship.

Democratic Alliance came 118 seats on the main On the Azores and a, the Social Democratic one of its components, other seven seats to give Alliance half of the 250 in the new Parliament.

seas Portuguese postal to return a further four seats will be counted on Dec 12. The Alliance took three of these seats in 1976 general election expected to do the gain.

would give the Alliance of 128 seats, a majority over the combined opposition of Socialists, Communists, and deputies from the left. People's Democracy.

Francisco Sa Carneiro, the old lawyer who leads Social Democrats and the Alliance is expected to be Prime Minister by the end of the year. Sa Carneiro said the election a turnout of close on 90 per cent, showed the confidence of the Portuguese and their continuing in the democratic process.

Francisco Sa Carneiro, the old lawyer who leads Social Democrats and the Alliance is expected to be Prime Minister by the end of the year. Sa Carneiro said the election a turnout of close on 90 per cent, showed the confidence of the Portuguese and their continuing in the democratic process.

Francisco Sa Carneiro, the old lawyer who leads Social Democrats and the Alliance is expected to be Prime Minister by the end of the year. Sa Carneiro said the election a turnout of close on 90 per cent, showed the confidence of the Portuguese and their continuing in the democratic process.

Francisco Sa Carneiro, the old lawyer who leads Social Democrats and the Alliance is expected to be Prime Minister by the end of the year. Sa Carneiro said the election a turnout of close on 90 per cent, showed the confidence of the Portuguese and their continuing in the democratic process.

Francisco Sa Carneiro, the old lawyer who leads Social Democrats and the Alliance is expected to be Prime Minister by the end of the year. Sa Carneiro said the election a turnout of close on 90 per cent, showed the confidence of the Portuguese and their continuing in the democratic process.

Francisco Sa Carneiro, the old lawyer who leads Social Democrats and the Alliance is expected to be Prime Minister by the end of the year. Sa Carneiro said the election a turnout of close on 90 per cent, showed the confidence of the Portuguese and their continuing in the democratic process.

Francisco Sa Carneiro, the old lawyer who leads Social Democrats and the Alliance is expected to be Prime Minister by the end of the year. Sa Carneiro said the election a turnout of close on 90 per cent, showed the confidence of the Portuguese and their continuing in the democratic process.

Francisco Sa Carneiro, the old lawyer who leads Social Democrats and the Alliance is expected to be Prime Minister by the end of the year. Sa Carneiro said the election a turnout of close on 90 per cent, showed the confidence of the Portuguese and their continuing in the democratic process.

Dollar shaken by Iran crisis

By R. H. H. H. H.

Editorial

The dollar fell to a new record low against the Deutsche mark as the price of gold rose to \$165 an ounce. Currency markets were shaken by the continuing crisis between the United States and Iran and fears that anti-American feeling is spreading to other Middle East countries. The dollar's fall would have been heavier but for intervention by central banks. Page 17

Hospital workers go back

By R. H. H. H. H.

Editorial

The unofficial strike by 55 engineering workers at Charing Cross Hospital, London, ended after an agreement was reached with the hospital's management. The first new patients will be admitted today. The peace formula commits both sides to seek a permanent resolution to the workers' difficulties. Page 2

Teachers seek 50 pc rise

By R. H. H. H. H.

Editorial

Teachers' leaders will be pressing for pay rises averaging nearly 50 per cent on present salary levels over the next nine months, the National Union of Teachers said. That would raise the present average salary of £5,500 a year to more than £8,000. Page 2

Five cleared of bank plot

By R. H. H. H. H.

Editorial

The Court of Appeal quashed the convictions of five men, including a Bank of England official, who were accused of conspiring to defraud the bank of more than £1m in dollar premium rebates. Jail sentences ranging from four years to nine months were set aside. Page 4

Israel torture alleged

By R. H. H. H. H.

Editorial

Amnesty International is understood to have sent a document to Mr Menachem Begin, the Israeli Prime Minister, containing detailed allegations that Israeli security forces have tortured Arabs suspected of being terrorists. Page 7

Belfast prison officer murdered by IRA

By R. H. H. H. H.

Editorial

The Provisional IRA last night murdered a prison officer in Belfast. Gunmen opened fire at his home, and he was dead on arrival at hospital. In a political development in the province the prospect grew of a new Unionist party being established after the refusal of the Official Unionists to join the Government's proposed constitutional conference. Mr William Craig, former MP for Belfast East, is thought to be resigning if the party continues to insist on boycotting the conference. Page 3

HOME NEWS

Talks arranged to end dockers' blacking of ship carrying coking coal to South Wales

By David Felton
Labour Reporter

Peace talks have been arranged for tomorrow in the dispute that prevented a ship loaded with American coking coal from leaving the South Wales docks yesterday morning.

Dockers refused to handle the ship after a request from the South Wales area of the National Union of Mineworkers, who are angry at plans by the British Steel Corporation to import about 27 per cent of its coking coal requirements in the financial year to next March.

The Greek cargo vessel Maria Lemos, loaded with 18,000 tonnes of coking coal, was turned away from Newport docks after several unions, including the Transport and General Workers' Union, which

represents the dockers, and the National Union of Railwaymen, decided to black the cargo.

After being refused entry to Newport, the vessel turned round and last night was lying at anchor about two miles off Barry, having sent ashore a member of the crew who is injured. It is also understood that the captain of the ship, Captain George Pateris, made a plea to enter the docks to take on fresh food and water. These were later supplied from Barry.

A spokesman for Newport dockers said it was costing about £1,000 a day to keep the ship anchored in Barry Roads, and Mr James Heaven, the dockers' leader, said that if the Maria Lemos tried to use other British ports to unload her cargo dockers would impose a similar boycott.

Peace moves in the dispute

came from the Wales TUC, which called for a meeting with the NCB and BSC to find a solution to "avoid a lot of people getting hurt". Mr George Wright, general secretary of the Wales TUC, said:

The steel corporation decided to boost its coking coal imports because it is cheaper than to buy from the Government to break even next year. Sir David Evans, chairman of the NCB, said during a visit to Cardiff last week that the BSC plan could affect 3,000 mining jobs in South Wales.

Pay ballot: The miners are to receive up to £2.55 a week in addition to the 20 per cent rise that was the subject of last week's picket line. Latest indications are that the vote will not produce the 55

per cent majority required under union rules to authorize strike action (our Labour Editor writes).

The new increases, payable from January 1, are the result of a working party report on payment for time spent going down the pit and cleaning up after work. That is the so-called "waiting, washing and winding" time, which was set on by the Heath government as a way out of its last confrontation with the National Union of Mineworkers.

It did not buy the miners off then, but the demand has appeared in successive wage claims and was granted in principle as part of the settlement in March 1979, and the working party has now put a value on this hitherto unpaid time spent at the pit.

Hospital strikers go back to work

By John Roper
Health Services Correspondent

Charing Cross Hospital, London, should be working normally next week. Fifty-five official strikers in the engineering department returned to work yesterday on a formula worked out at a meeting with the Advisory, Conciliation and Arbitration Service (Acas).

The hospital, crippled for five weeks, with up to 517 of its 793 beds empty, is reopening in a series of tiny steps. Yesterday, the accident and emergency department, and about half of the other hospitals because of the strike were admitted.

From today some of the 377 patients who have had to be added to the waiting list because of the strike will begin to be admitted, together with any out-patient whom doctors decide should be admitted.

Tomorrow or on Thursday the accident and emergency department will reopen to ambulance cases.

Under the agreed return-to-work formula the management accepted that one of the two main reasons for the refusal to replace a filter in an operating theatre, and who had not appealed within the agreed period, should be allowed to do so. He will now be paid until the appeal is heard.

The other main appeal early in the dispute and the hearing, by an area health authority panel, is due next Friday.

It was also agreed that there should be a joint commitment by management and the two unions concerned to try to resolve permanently the difficulties of workers in the engineering department of the hospital.

The meetings will have to find answers to three years of bickering about conditions and procedures which finally exploded with accusations of bloody-mindedness by trade unionists and unreasonableness or ineptitude by managers.

The strike made National Health Service history in that in its last week doctors and nurses forced unwilling pickets to withdraw, allowing tanker drivers to deliver to nearby empty oil tanks.

Teachers to press for 50% pay increase

By Diana Geddes
Education Correspondent

Teachers' leaders will be pressing for pay rises averaging nearly 50 per cent on present salary levels over the next nine months, it was made clear yesterday by the National Union of Teachers. That would raise the teachers' present average salary of £5,500 to more than £8,000.

The teachers have a claim before the Clegg commission on pay comparability for a 38.7 per cent increase in salary levels at March 31 this year. Since then they have had a 9 per cent increase, plus 5.5 per cent on average, which brings the total Clegg claim to 29 per cent on present salaries.

Mr Fred Jarvis, general secretary of the NUT, said that he was confident that the commission would uphold the kind of claim the teachers were making. If they were awarded the full 38.7 per cent, the teachers would be seeking in

next April's pay round to preserve their newly won position.

It is obvious that we would not settle for 13 per cent, when inflation has been running at over 17 per cent," Mr Jarvis said in reference to the normal Burnham pay negotiations, which are separate from the Clegg study.

If the teachers get what they are asking for they would receive a 13 per cent rise from January 1 (half the Clegg 9 per cent and 5.5 per cent already paid), a further 17 per cent or so from April 1 as their ordinary annual pay rise; and a further 15 per cent, amounting to 14.5 per cent, from September 1.

Mr Jarvis said that when they met the Clegg commission on Friday Professor Clegg had said that he was still not certain whether he could produce an interim report on teachers' pay before the first instalment fell due on January 1.

More Oxford places for inner London pupils

By Our Education Correspondent

Oxford colleges have decided to set up a scheme with slightly lower than normal requirements in A level grades, designed to encourage more pupils from inner London comprehensive schools to apply to the university's study philosophy, politics and economics (PPE).

It is the second scheme of the kind to have been arranged for inner London pupils.

Last year, five colleges—University of Magdalen, Lady Margaret Hall, St. John's, St. Catherine's and St. Peter's—agreed to offer places to science candidates from inner London who achieved a B and two C's at level, instead of the normal requirement of an A and two B's.

Sixteen conditional offers were made last year for entry in September. Seven candidates achieved the minimum grade required, and five of those achieved a lower grade than normally required of science candidates.

The five colleges were pleased with the first year candidates that they had decided to extend the scheme and have made conditional offers this year to 10 pupils.

Dr Margaret Ord, fellow of Lady Margaret Hall and co-director of the science scheme, said: "The scheme was not the only test of a pupil's potential."

The aim of the scheme was to draw the attention of a range of pupils who would not otherwise apply to Oxford, as who perhaps had had to contend with certain disadvantages in their schooling.

Two of the science candidates who had been given conditional offers this year had A level physics classes at the school, and so were having to teach themselves. It was not the quality of teaching that was the difficulty in inner London schools but the quantity. Dr Ord said:

Five colleges and hall—Corpus Christi, Keble, Mansfield, Oriel and Somerville, all participating in the PPE scheme, which will apply to students starting courses in September, 1981.

More Shell depots shut by dispute

By Our Labour Staff

Petrol supplies in parts of Britain are increasingly threatened after the dispute involving tanker drivers employed by Shell intensified yesterday.

Drivers at five more depots ceased work and 30 of Shell's 46 depots are now idle. The dispute is over the use of outside contractors to transport petrol.

Some petrol stations have had to close, supplies at others are low. Shell said yesterday that many garages are conserving their supplies by reducing opening hours and rationing customers to four gallons each.

The shortage will be serious by the end of this week. No attempts to end the dispute are planned after the failure of talks at the Advisory Conciliation and Arbitration Service on Friday.

Most stations carry supplies for 10 days. Because the price rise of 2p a gallon, announced by Shell last week, had been anticipated, many garages took extra supplies.

Between 750 and 800 men are involved in the dispute, which centres on the Transport and General Workers' Union's claim that the company is trying to reduce the number of its drivers and replace them with contract labour.

Shell supplies just over a fifth of the petrol market. Large cities and particularly south-east England are likely to be the first areas to be affected.

Depots which closed yesterday were Shell Haven, in the Thames Estuary, Newport, Gwent, Falmouth, Portsmouth, and Poole.

Stewards call for mass BL lobby

By R. W. Shakespeare
Northern Industrial Correspondent

Shop stewards in the Midlands have called for a mass lobby by British Leyland workers tomorrow morning outside the Amalgamated Union of Engineering Workers' hall in Birmingham, where a three-man executive inquiry by the AUEW will be opened into the dismissal of the Communist convener, Mr Derek Robinson.

The joint shop stewards' committee from BL's Longbridge plant, where Mr Robinson was convener, are pressing for the union leadership to "vindicate him of all charges and press the company for his reinstatement."

The AUEW national executive undertook to set up the inquiry during crisis talks with

the BL management when vehicle production was being crippled by strikes and consequent lay-offs over the dismissal of Mr Robinson and the disciplining of three other shop stewards.

The dismissal came after a statement by Sir Michael Edwards, the BL chairman claiming that Mr Robinson was attempting to undermine the company's recovery strategy despite an overwhelming shop floor vote in support.

The inquiry, which will be conducted by Mr Gerry Russell, executive member for the North-West, Mr John Wheatley, Wales, and Mr Kenneth Curd, Midlands, is due to open at 9.30 am. The mass lobby has been called for 9 am.

If enough workers attend, BL production will be affected. Losses during the stoppages

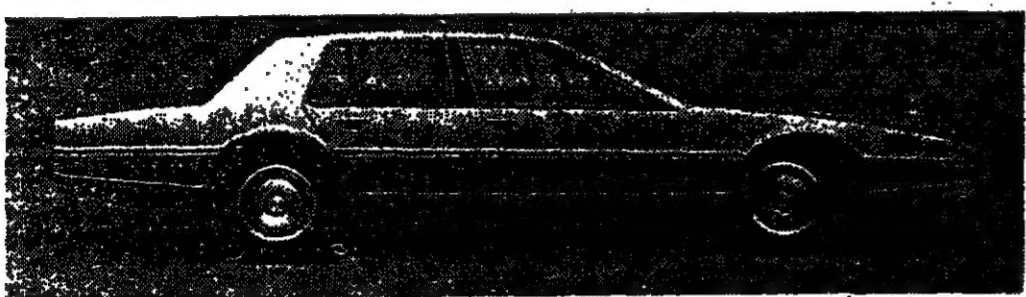
over the Robinson affair have already amounted to more than £70m of vehicles.

It was only yesterday that the assembly lines returned to full production with the recall of the last of the workers laid off from body-pressing plants at Swindon and Liverpool are due to be recalled tomorrow morning.

Day shift only: For the first time in 20 years an assembly line at BL is to be limited to the day shift (Our Oxford Correspondent writes).

Austin Morris said yesterday that it planned to stop the Marina night shift in January, when 600 workers would switch to the day shift.

The Marina programme will be maintained at 2,500 cars a week, or 32 an hour, under the new plans.



£49,000 Lagonda: A £10,000 price increase was announced yesterday for one of Britain's most expensive cars, the Aston Martin Lagonda (above). The car now costs £49,953 and with a waiting list extending into 1982 many would-be owners face the prospect of further price rises (Our Motoring Correspondent writes).

Mr Alan Curtis, chairman and managing director of Aston-Martin, said: "We realize this is a large increase, but it is unavoidable. Development costs have been enormous and this, coupled with the increasing price of raw materials, has given us little choice. There is no point in selling the car at a loss."

To reduce the waiting list Aston is planning to increase production from one car a fortnight to three a week in the middle of next year. A strikingly styled four-door saloon and at over 17 feet one of the largest cars made in Britain, the Lagonda was first seen at the London Motor Show in October, 1976.

'The Duke' found dead in hunt for drug gang

By Craig Seton

A man nicknamed "The Duke" and described by police as of prime importance in their hunt for the ringleaders in a large-scale drug smuggling operation has been found dead on a playing field in Hackney, east London.

The body of Colin Osborne, aged 50, of Wallington, Surrey, was discovered on Saturday night. A post-mortem examination revealed that he had died

from natural causes. Scotland Yard is still investigating his death. It is believed to have been caused by a heart attack.

Hampshire police appealed for help in tracing Osborne after a customs officer was shot dead in east London in October while working with drugs squad policemen from the Hampshire force on an 18-month inquiry code named "Operation Wrecker".

Potholers' bodies found

The bodies of two potholers who died after being trapped in floods were strapped on stretchers and brought nearly half way out of the caves by rescuers last night.

The alarm was raised on Sunday when a party of five potholers failed to report back at the headquarters of the South Wales Caving Club, near Ystradgynlais.

A rescue team of club members went to the Fynnon Ddu caves, above the Swansea valley,

and were met by one of the potholers at the entrance.

Police named the three surviving potholers as Mr John Absolem, aged 51, of Oak Terrace, Ogmore Vale, Bridgend, Mid-Glamorgan; Mr Richard John Morgan, aged 33, of Church Terrace, Nanty-Moel, Bridgend; and Mr Richard David Jones, aged 24, of East Street, Brynlydach, Rhondda Valley.

The dead men were from the Birmingham area.

TUC acts over 'Sunday Times' magazine dispute

By Our Labour Staff

Attempts are under way to resolve a dispute over a demarcation issue that resulted in the loss of about 300,000 copies of The Sunday Times colour magazine on Sunday.

The dispute occurred at Sun Printers, of Woking, where the magazine is printed, and did not affect the newspaper itself. The demarcation issue is between members of the National Society of Operative Printers, Graphic and Media Technicians, and the Society of Graphical Allied Trades.

An official of Sun Printers said last night that attempts through the TUC print industries committee were being made to resolve the dispute with Natsop.

Times Newspapers said last night that 1,548,000 copies of The Sunday Times had been printed, with sales of about 1,479,000 copies.

Railcard scheme extended

British Rail is to extend its half-price travel senior citizen railcard system from January 6 to take in a possible 700,000 more customers.

Sir Peter Parker, the chairman, said in London last night that the scheme is to include all those of state pension age.

Nine painters who were suspended after being caught sleeping on a factory night shift were dismissed yesterday. They were found at about 5 am one day last week by senior management at the factory of Cole-Crawley, a Sunderland company which has won the Queen's Award to Industry four times.

Painters caught

Mr Stanley, speaking at a conference in London organized by SEAC, the London Housing Aid Centre, made no reference to the imminent penal rates of mortgage interest. Instead he emphasized the advantages of shared ownership, whereby a house buyer purchases only a part of the equity, with the option of subsequently acquiring the balance.

This provides a means whereby first-time buyers can get their foot on the housing ownership ladder, without raising major new implications for public expenditure," he said.

"We will put beyond legal doubt the right of existing shared owners to purchase the balance of the equity, where such a provision is in their contract of sale."

Authorities will also be empowered to improve homes for sale as well as for rent. Where the cost of the improvement exceeds the resale value, the Government will contribute towards the shortfall.

Seven Oxford students face charges

From Our Correspondent Oxford

University police and college heads yesterday began investigations into an incident in Turl Street, Oxford, on Sunday night, when firemen were pelted with missiles by a large crowd after they had answered two hoax calls.

Police arrested seven undergraduates and charged them with offences under the Public Order Act.

Whether selling or evicting while firemen checked a hoax call to the Mitre Hotel.

Homes plan to let councils guarantee mortgages

By John Young
Planning Reporter

New moves to encourage home ownership, to be included in the forthcoming housing Bill, were outlined yesterday by Mr John Stanley, Minister for Housing and Construction.

The Bill will give new, comprehensive powers to local authorities to guarantee building society mortgages, he said. The first time authorities will be able to take entire responsibility for a defaulting mortgagee where a building society wishes to release itself from the risks of a bad debt and a loss.

Mr Stanley, speaking at a conference in London organized by SEAC, the London Housing Aid Centre, made no reference to the imminent penal rates of mortgage interest. Instead he emphasized the advantages of shared ownership, whereby a house buyer purchases only a part of the equity, with the option of subsequently acquiring the balance.

Record £25,000 paid for a Russian icon

By Huon Mallie
The sale of icons at Sotheby's yesterday seems to have encouraged not only the auctioneers but also the dealers. The estimate was for £2,000. Despite initial doubts about the ownership of a double-sided processional icon painted with the Mother of God of the Sign and St Nicholas, and dated Novgorod 1531, it was sold to a Russian collector, a Dutch dealer, for £25,000 (estimate £15,000 to £20,000).

That was a record price for any Russian icon, but a Byzantine example has reached £36,000.

An Italo-Cretan icon of the Birth of Christ, with a Lebanese dealer, possibly acting on behalf of a Greek buyer, at £23,000 (estimate £10,000 to £15,000).

A private buyer paid £10,500 for six scenes from the life of the Mother of God painted in miniature. They, too, came from Novgorod, dating from the early sixteenth century. The estimate was for £2,000 to £3,000. The price was reflected in a new interest in the earlier schools and examples.

Sotheby's also sold Asian art and English and Continental glass, where 11 per cent of a total of £69,066 failed to find buyers.

The most notable lot in the former sale was a Pala black stone statuette with the figure of a Nagaraja, dating from between the seventh and twelfth centuries, but with the face restored. It went to a collector for £5,500 (estimate £5,000 to £6,000).

In the glass sale a private buyer paid £8,500 for an unrecorded triple-portrait goblet by

Dr Owen strongly opposes Labour anti-EEC group

By Fred Emery

Asserting that there can be no question of Britain's EEC demands and certainly no backing out of the EEC, Dr David Owen, Foreign Secretary in the last government, last night called for all-party support against any Whitehall tendency to compromise.

In a speech to the Richmond Fabian Society, Dr Owen suggested a tough middle way, in which party political polarization would be averted and Mrs Thatcher encouraged to use the leverage which he claimed the Labour government had built up.

As a pro-Marketer, Dr Owen, who now has the energy post in the Shadow Cabinet, is thus coming out strongly against the anti-EEC faction, particularly in his colleagues, Mr Peter Shore, who is now shadow Foreign Secretary.

Just as Dr Owen insists that Labour's battles must be fought from the inside of the party, so he insists that the EEC fight must take place within the British, he said, had never fully

Students at polytechnic attack director decision

By Ian Bradley

The students' union of the Polytechnic of North London (PNL) has decided to "strongly oppose" the decision by a selection committee to recommend only one name to the Council of Governors when it meets next week to decide on a new director for the polytechnic.

The committee, which met last Thursday to consider a list of eight candidates, decided to recommend only Dr David Macdonald, who is assistant director of the polytechnic with responsibility for academic planning.

This decision makes it virtually certain that the Council of Governors, which meets next Monday, will appoint Dr Macdonald as the successor to Mr Terence Miller, who is resigning next month.

Mr Miller's eight years as director have been marked by long and bitter clashes with lecturing staff and students. In a recent interview with The Times, he said

Students at polytechnic attack director decision

that his successor would need "low cunning rather than good brain."

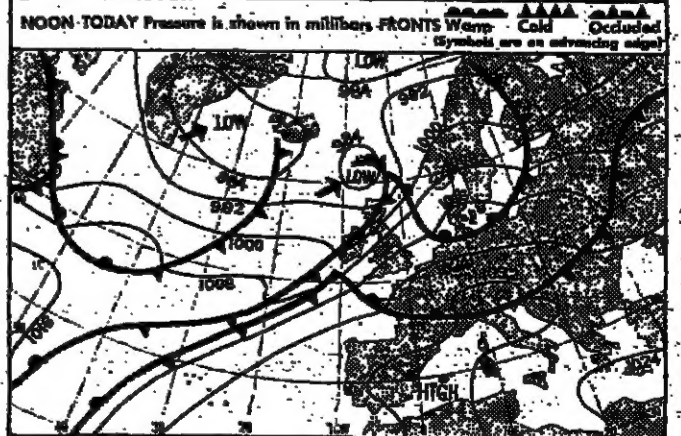
Dr Macdonald was Master of University College, Durham, until he was appointed assistant director of NPL last January. He is an expert on numismatics and was assistant keeper of the department of coins and medals at the British Museum from 1956 to 1960.

He has also been a principal in the Department of Education and Science and was assistant secretary to the University Grants Committee from 1970 to 1973.

Mr Christopher Crowle, vice-president of the PNL students' union, said yesterday: "It is not just a question of finding Dr Macdonald acceptable. The process by which he was selected was totally undemocratic."

"It was effectively arranged a year ago when he was brought in as assistant director of the polytechnic, at all of polytechnic

Weather forecast and recordings



Today

Sun rises: 7.47 am. Sun sets: 3.54 pm. Moon rises: 8.0 am. Moon sets: 5.4 pm.

Last Quarter: December 11.

Lighting up: 4.24 pm to 7.18 am.

High Water: London Bridge, 1.51 pm (23.4ft); 2.6 pm (7.4m) (23.4ft). Avonmouth, 7.23 am, 13.5m (44.3ft); 7.47 pm, 13.5m (44.3ft). Dover, 10.35 am, 8.5m (27.9ft); 11.22 pm, 8.5m (27.9ft). Bull, 6.5 am, 7.4m (24.4ft); 6.29 pm, 7.5m (24.5ft). Liverpool, 11.21 am, 9.5m (31.1ft); 11.41 pm, 9.5m (31.1ft).

A cold front with a deepening low will cross the country SE.

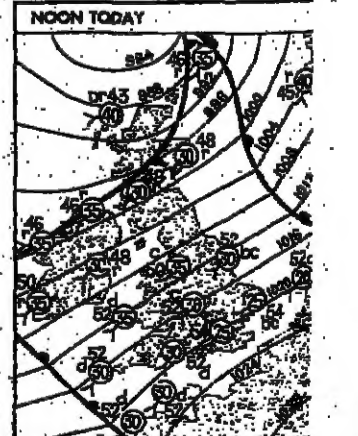
Area forecasts:

London, East Angles, SE, central S England, E Midlands: mainly dry, some light or misty intervals; wind SW, moderate or fresh; max temp 12° to 13°C (54° to 55°F).

W Midlands, E, central N England, NE, Scotland, E Scotland: becoming cloudy, rain, heavy at times; some light or misty intervals; wind W, strong or gale force; max temp 7° to 11°C (45° to 52°F).

Channel Islands, SW England, W Midlands, W, central N England, NE, Scotland, E Scotland: becoming cloudy, rain, heavy at times; some light or misty intervals; wind W, strong or gale force; max temp 7° to 11°C (45° to 52°F).

Channel Islands, SW England, W Midlands, W, central N England, NE, Scotland, E Scotland: becoming cloudy, rain, heavy at times; some light or misty intervals; wind W, strong or gale force; max temp 7° to 11°C (45° to 52°F).



Today

Sun rises: 7.47 am. Sun sets: 3.54 pm. Moon rises: 8.0 am. Moon sets: 5.4 pm.

Last Quarter: December 11.

Lighting up: 4.24 pm to 7.18 am.

High Water: London Bridge, 1.51 pm (23.4ft); 2.6 pm (7.4m) (23.4ft). Avonmouth, 7.23 am, 13.5m (44.3ft); 7.47 pm, 13.5m (44.3ft). Dover, 10.35 am, 8.5m (27.9ft); 11.22 pm, 8.5m (27.9ft). Bull, 6.5 am, 7.4m (24.4ft); 6.29 pm, 7.5m (24.5ft). Liverpool, 11.21 am, 9.5m (31.1ft); 11.41 pm, 9.5m (31.1ft).

A cold front with a deepening low will cross the country SE.

Area forecasts:

London, East Angles, SE, central S England, E Midlands: mainly dry, some light or misty intervals; wind SW, moderate or fresh; max temp 12° to 13°C (54° to 55°F).

W Midlands, E, central N England, NE, Scotland, E Scotland: becoming cloudy, rain, heavy at times; some light or misty intervals; wind W, strong or gale force; max temp 7° to 11°C (45° to 52°F).

Channel Islands, SW England, W Midlands, W, central N England, NE, Scotland, E Scotland: becoming cloudy, rain, heavy at times; some light or misty intervals; wind W, strong or gale force; max temp 7° to 11°C (45° to 52°F).

Yesterday

London: Temp: max, 6 am, 14°C (57°F); min, 6 pm, 6 am, 12°C (54°F). Humidity, 5 pm, 82 per cent. Rain, 24 h, 0.1 in. Sun, 24 h, 6 pm, 3.4 hr. Bar, mean at level, 6 pm, 1,022.9 millibars rising. 1,000 millibars = 29.33 in.

Overseas selling prices

Commodity	Unit	Price
Aluminium	£100	£1,100
Antimony	£100	£1,100
Asbestos	£100	£1,100
Bauxite	£100	£1,100
Bitumen	£100	£1,100
Brass	£100	£1,100
Butadiene	£100	£1,100
Calcium	£100	£1,100
Carbon	£100	£1,100
Chromium	£100	£1,100
Copper	£100	£1,100
Gold	£100	£1,100
Iron	£100	£1,100
Lead	£100	£1,100
Nickel	£100	£1,100
Palladium	£100	£1,100
Platinum	£100	£1,100
Potash	£100	£1,100
Silver	£100	£1,100
Sulphur	£100	£1,100
Tin	£100	£1,100
Tungsten	£100	£1,100
Zinc	£100	£1,100

£2,000,000

was realised at Sotheby's in London last year for Autograph Letters, Literary and Musical Manuscripts and Historical Documents.

The forthcoming sale on Monday 17th December, 1979, will include

An important collection of poetical manuscripts, letters, notebooks and printed works by Rupert Brooke.

The archive of philosophical and personal papers of G. E. Moore, O.M.

The papers of Augustus John, O.M., R.A., including sketchbooks.

The archive of poetical manuscripts of Stevie Smith.

Enquiries about this sale should be addressed to Roy Davids.

Sotheby's

Sotheby Parke Bernet & Co.,
34-35 New Bond Street, London W1A 2AA
Telephone: (01) 493 8080
Telegrams: Abinitio, London
Telex: 24454 SPBLONG

HOME NEWS

Independence of 'TV4' must be ensured, pressure group says

Samuel Gosling

Proposals to protect the independence of the fourth television channel were published yesterday by a pressure group composed of all the main political parties and five bodies not associated with the television industry.

Channel Four Group issued a strong attack at a press conference on the Independent Television Authority's proposals to protect the channel, due to broadcasting in 1982.

The group, which is seeking to merge with the Independent Television Commission, is opposed to the IBA's proposals to protect the channel, due to broadcasting in 1982.

Mr. Robert Davies, development officer of the National Council of Social Services, said that the projects involved are those in the Traditional Urban Programme, which was begun in 1968 and continued by successive Conservative and Labour governments.

Under the programme, which applies to the "second division" of deprived urban areas in Britain, the Government provides three-quarters and local authorities the rest of the cost of specific projects, nearly half of which are voluntary community initiatives.

Although the Government is continuing the programme and funding new projects, it has said that it will not continue to fund projects which end in 1981.

The only way those projects can be continued is if local authorities provide all the money.

Mr. Robert Davies, development officer of the national said yesterday: "A large number of well-versed community initiatives are going to disappear in 1981. At a time of severe strain on local authorities the voluntary sector will be very vulnerable."

"We feel that the least a government committed to voluntary initiative can do is to discuss the future of these projects with local authorities."

Mr. Davies said that the London Borough of Brent had 17 projects which would expire in 1981. They included a day nursery, a neighbourhood law centre, a women's centre, a mobile citizens' advice bureau, a minibus and a voluntary work organizer.

Solo appeal

Ernie Wise, the comedian, is to make a solo television appearance at Christmas to broadcast an appeal on BBC 1 in aid of the £500,000 restoration fund for Peterborough Cathedral.

New party may be formed by Unionists

From Christopher Thomas Belfast

There is a prospect that a new Unionist party will be established in Northern Ireland after the Official Unionists' refusal to join the Government's proposed constitutional conference.

Open division exists over the issue although it is impossible to gauge yet whether it is sufficient to cause a split. But there is concern at grass roots level that the leadership appears to be moving increasingly towards an integrationist line.

Mr. William Craig, former MP for Belfast, East, is threatening to resign if the party insists on boycotting the conference. He would not confirm last night that he might set up a new party, but said he might feel obliged to join a party firmly committed to restoration of a Stormont Parliament.

He can claim considerable rank and file support, but is probably not in a position to mount a heavy offensive against his party.

Mr. Craig, who was dislodged from Belfast, East at the last election by Mr. Peter Robinson, said: "The possibility of a split must be real. I do not see how you can have in one party a section of the membership favouring integration and another section pursuing devolution. It has got to make up its mind where it stands."

There is a growing feeling in Belfast that the Government's constitutional talks might begin with a "token" meeting at Stormont before Christmas. Today Mr. John Hume, leader of the Social Democratic and Labour Party is to meet Mr. Humphrey Atkins, Secretary of State for Northern Ireland, at Stormont.

Mr. Hume is expected to call an emergency meeting of the party's influential constituency representatives in the next day or two.

Police in Belfast were investigating last night the killing of a man shot in the back by a sniper. A caller claimed that the man, a Roman Catholic, was shot by the Ulster Freedom Fighters.



Children from Wells Primary School, Woodford Green, Essex, concentrating at the National Gallery yesterday on their answers in a Christmas quiz. Up to 12,000 children take part in holiday events every year.

Judge upholds rights of mistresses

A divorce judge upheld mistresses' rights yesterday by ruling that a woman was entitled to financial credit for giving "the best years of her life" to her husband before they were married.

The woman, now divorced and seeking a lump sum payment from her former husband, should not be penalized because she spent most of her life together as his mistress, Mr. Justice Wood said in the High Court Family Division. He awarded her £8,000.

The judge said he did not think his decision would do anything to undermine the institution of marriage.

to recognize the relationship which existed before marriage as relevant to financial redistribution is to encourage relationships outside marriage", he said. But occasions on which a court was likely to feel that justice required such recognition were likely to be few.

The judge had heard that the couple, who were not named, lived together for 25 years before they married in 1971. But as man and wife they stayed together for only four or five months.

The judge said that the woman, now 56, was "faithful, loving and hard working", and had given the best years of her life to her husband. He came to Britain as a Polish refugee during the war. They lived together from 1947, but because the husband was married in Poland and his divorce did not come through until years later, they had not married until 1971.

A few months after the marriage they separated and she divorced her husband last year after he had deserted her. The husband, aged 68, opposing her application for money to help her to set up a new home, argued that the Matrimonial Causes Act, 1973, was aimed at ensuring justice between husband and wife, not man and mistress.

The judge said the woman had been devoted to her husband and their son and had worked hard, both maintaining the home and helping to build up the family engineering business.

Coal board buys mansion to aid mining plan

The National Coal Board has bought the eighteenth-century home of the Manvers family, Thoresby Hall, in the heart of Sherwood Forest, Nottinghamshire.

It bought the Gothic-style building and 15 acres of land for an undisclosed sum so that a mining can continue from the Thoresby colliery, near by. Difficulties arose when it was found that extensions of underground workings planned from the pit would affect the structure of the hall.

Visitors can continue looking round the building for the next two years. The hall is being leased back to the Manvers Estate and the family will continue to live there.

Revie dismissal 'not discussed'

Harold Thompson, chairman of the Football Association, said yesterday that the FA was on the verge of dismissing Mr. Don Revie when he quit as the manager to go to the Arab Emirates.

Mr. Thompson, who denied discussing the dismissal of Mr. Revie with anyone, said: "I do not know what we were on the verge of doing. We would not sack him for an expensive reason and things like that."

Mr. Thompson said that he had been to Mr. Revie while Mr. Revie was manager or that he had conferred with the select committee. He was giving evidence in Mr. Justice Cantley said it was

Mr. Justice Cantley said it was a matter of great concern. The money is here.

"Our attack has not been aimed at Mr. Revie. They have an almost impossible job and have ended up pleasing no one."

Mr. Thompson said that he had been to Mr. Revie while Mr. Revie was manager or that he had conferred with the select committee. He was giving evidence in Mr. Justice Cantley said it was

Mr. Thompson said that he had been to Mr. Revie while Mr. Revie was manager or that he had conferred with the select committee. He was giving evidence in Mr. Justice Cantley said it was

Mr. Thompson said that he had been to Mr. Revie while Mr. Revie was manager or that he had conferred with the select committee. He was giving evidence in Mr. Justice Cantley said it was

Mr. Thompson said that he had been to Mr. Revie while Mr. Revie was manager or that he had conferred with the select committee. He was giving evidence in Mr. Justice Cantley said it was

Mr. Thompson said that he had been to Mr. Revie while Mr. Revie was manager or that he had conferred with the select committee. He was giving evidence in Mr. Justice Cantley said it was

Mr. Thompson said that he had been to Mr. Revie while Mr. Revie was manager or that he had conferred with the select committee. He was giving evidence in Mr. Justice Cantley said it was

Mr. Thompson said that he had been to Mr. Revie while Mr. Revie was manager or that he had conferred with the select committee. He was giving evidence in Mr. Justice Cantley said it was

Mr. Thompson said that he had been to Mr. Revie while Mr. Revie was manager or that he had conferred with the select committee. He was giving evidence in Mr. Justice Cantley said it was

Mr. Thompson said that he had been to Mr. Revie while Mr. Revie was manager or that he had conferred with the select committee. He was giving evidence in Mr. Justice Cantley said it was

Mr. Thompson said that he had been to Mr. Revie while Mr. Revie was manager or that he had conferred with the select committee. He was giving evidence in Mr. Justice Cantley said it was

Mr. Thompson said that he had been to Mr. Revie while Mr. Revie was manager or that he had conferred with the select committee. He was giving evidence in Mr. Justice Cantley said it was

Mr. Thompson said that he had been to Mr. Revie while Mr. Revie was manager or that he had conferred with the select committee. He was giving evidence in Mr. Justice Cantley said it was

Mr. Thompson said that he had been to Mr. Revie while Mr. Revie was manager or that he had conferred with the select committee. He was giving evidence in Mr. Justice Cantley said it was

Court told of scuffle over maggots in sandwich

From Our Correspondent York

A lunch at a public house ended in a scuffle in the kitchen between a stockbroker and a director, magistrates at Selby, North Yorkshire, were told yesterday.

Double M. Carvers of Riggall Street, Barnsley, South Yorkshire, were fined £50, with £75 costs, for selling food that contained maggots.

Mr. John Sheehy, who for the prosecution, said that Mr. Goldstone, aged 32, a stockbroker, of Verdure Avenue, Brooklands, Sale, Cheshire, stopped with his family and friends at the Cild Man Inn, near York.

Mrs. Goldstone, he added, was breaking up a turkey and stuffing sandwich for her son, aged 18 months, when she saw something moving in it. Eight live maggots were found in the stuffing. Mr. Goldstone called Mr. Sydney Moor, the manager.

Mr. Sheehy said that at first Mr. Moor, a director of the company, denied there were any maggots in the sandwich. Mr. Goldstone followed him into the kitchen and there was a scuffle.

Mr. John Duggan, for the company, which pleaded guilty, claimed that Mr. Goldstone had started the dispute in the kitchen. The chief inspector the remains of the sandwich with Mr. Goldstone and they could not find any maggots.

The hearing continues today.

The court was told that British Rail's conditions of sale had not guaranteed Barrie Percival a seat, and that he had refused to move when asked.

Mr. Percival, aged 37, of Ashington, near Totnes, pleaded not guilty and said he moved from the track as soon as he was asked. He said after the hearing that British Rail's first-class service was poor.

Miss Lambie of Temple Dene Avenue, Staines, Surrey, described as a student, was charged under section 1 of the Act that on November 22, with in the inner London area, she attempted to communicate information to another person which might be useful directly or indirectly, to an enemy.

The application for a remand in custody was made by acting Chief Supr. R. Wilson, of the Special Branch.

The trial continues today.

Court told of scuffle over maggots in sandwich

From Our Correspondent York

A lunch at a public house ended in a scuffle in the kitchen between a stockbroker and a director, magistrates at Selby, North Yorkshire, were told yesterday.

Double M. Carvers of Riggall Street, Barnsley, South Yorkshire, were fined £50, with £75 costs, for selling food that contained maggots.

Mr. John Sheehy, who for the prosecution, said that Mr. Goldstone, aged 32, a stockbroker, of Verdure Avenue, Brooklands, Sale, Cheshire, stopped with his family and friends at the Cild Man Inn, near York.

Mrs. Goldstone, he added, was breaking up a turkey and stuffing sandwich for her son, aged 18 months, when she saw something moving in it. Eight live maggots were found in the stuffing. Mr. Goldstone called Mr. Sydney Moor, the manager.

Mr. Sheehy said that at first Mr. Moor, a director of the company, denied there were any maggots in the sandwich. Mr. Goldstone followed him into the kitchen and there was a scuffle.

Mr. John Duggan, for the company, which pleaded guilty, claimed that Mr. Goldstone had started the dispute in the kitchen. The chief inspector the remains of the sandwich with Mr. Goldstone and they could not find any maggots.

The hearing continues today.

The court was told that British Rail's conditions of sale had not guaranteed Barrie Percival a seat, and that he had refused to move when asked.

Mr. Percival, aged 37, of Ashington, near Totnes, pleaded not guilty and said he moved from the track as soon as he was asked. He said after the hearing that British Rail's first-class service was poor.

Miss Lambie of Temple Dene Avenue, Staines, Surrey, described as a student, was charged under section 1 of the Act that on November 22, with in the inner London area, she attempted to communicate information to another person which might be useful directly or indirectly, to an enemy.

The application for a remand in custody was made by acting Chief Supr. R. Wilson, of the Special Branch.

The trial continues today.

How do you get the lion's share when you sell your lion?

If you are thinking of selling a work of art of any kind, you will probably have five important questions in mind.

How do I get an expert opinion?

You may wonder how your property should be described. Whether it is genuine. What is its rarity value and artistic merit?

Sotheby's experts will give an appraisal free of charge on objects brought to our offices. Alternatively, you may prefer to send a photograph with brief details. If you cannot easily get to London, the same free service is available through any one of Sotheby's nine regional offices, listed below.

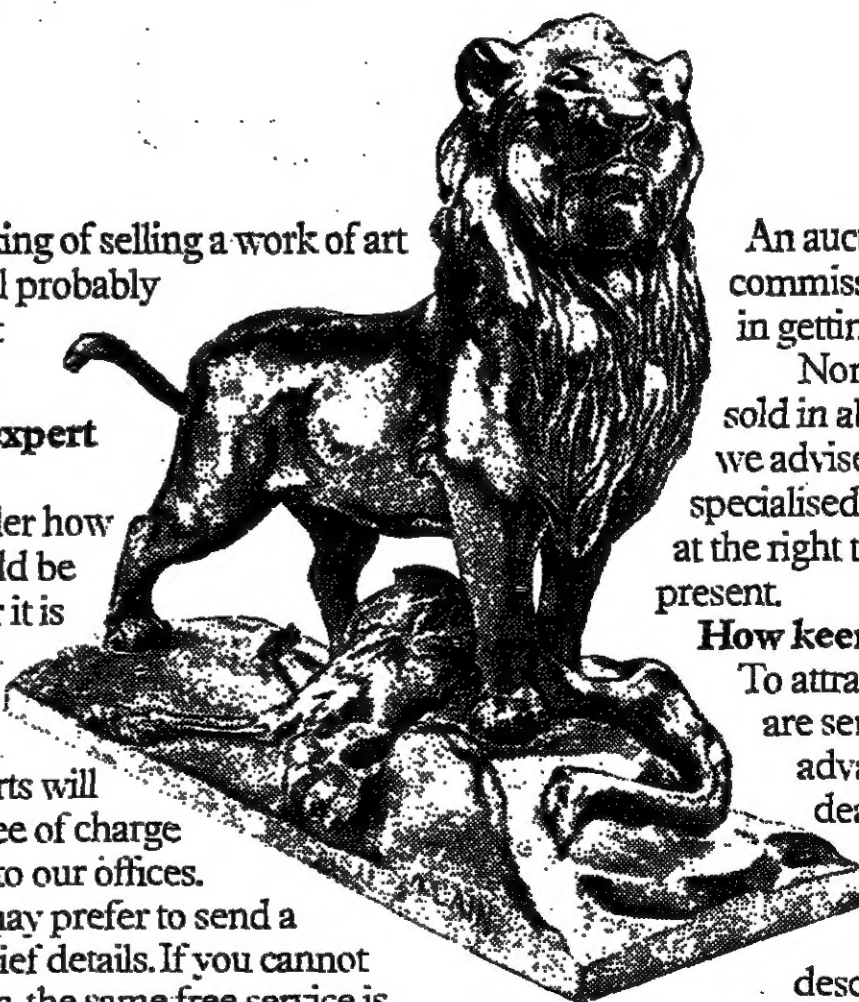
How much might it fetch?

Two lots in our von Hirsch sale fetched over £1 million, but more than half the lots we sold last season went for less than £200.

The breadth of this experience means that, whatever the nature of your property, we can estimate its saleroom value. We can also advise on a "reserve" (the price below which you will not sell).

Where and when should I sell?

Selling by auction is very sound sense.



An auction house, working on commission, shares your objective in getting the highest price.

Normally, property left with us is sold in about three months. However, we advise some vendors to wait for a specialised sale, held in the right place, at the right time, with the right people present.

How keen will the bidding be?

To attract these people, catalogues are sent out three or four weeks in advance, to specialist collectors, dealers, galleries and museums in this country and all over the world.

Your item will be described in detail and may be illustrated, sometimes in colour.

Sales are widely publicised in newspapers and art magazines.

Competitive bidding at the sale ensures that your object fetches its true market value.

What will it cost me?

You will be sent a cheque for the amount bid, less our commission of 10%, the VAT on that commission and a small insurance charge.*

Sotheby's are the experts...

in appraisals and estimates at our offices, free of charge. In world-wide distribution of catalogues. In specialist sales, attracting the keenest interest. In selling whatever the value.

Sotheby's
The Experts.

London: 54-55 New Bond Street. Tel: 495 8080. 115 Chancery Lane. Tel: 405 7358. 19 Motcomb Street. Tel: 255 4311.
Torquay: Rainbow, 0803. 26277. Taunton: Magdalen House, Magdalen Street. 0823. 58441. Fulbourn: Station Road. 0795. 2961.
Bournemouth: 0202. 294425. 6 Cambridge House, Sussex Street. 0223. 67624-5. Cheltenham: 16 Imperial Square. 0242. 510900. Chester: 25 Watergate Street. 07247. 46553.
Harrogate: 8-12 Montpellier Parade. 0423. 501466. Edinburgh: 112 George Street. 031. 229 7204.
*Different terms apply to wine, coins, medals and motor vehicles; details on request.



This old cat has learnt some new tricks.

Esso are pulling out all the stops to find new sources of oil and gas.

We've built artificial islands to drill off shore in the Arctic.

We've had to invest in an 800-mile pipeline across Alaska to an ice-free port.

We've had to build stronger, taller rigs to work in deeper water in the North Sea.

Esso went into the coal business more than a decade ago, and since then we have been developing new technologies for converting coal into liquid fuels.

We have developed an advanced catalytic process for converting coal into synthetic gas.

We have intensified our programme for extracting oil from tar sands, the technology for which we developed in the Fifties.

Ten years ago we went into the nuclear energy business.

We pioneered laser techniques for enriching uranium.

In solar energy we are leaders in the area of photovoltaics, important for communications in the Third World, in navigation and in signalling.

Given time we're optimistic about our ability to develop new technologies to help solve the world's energy problems.

And do you know what encourages us most about putting our cat through the hoop and teaching it new tricks?

Its uncanny knack of always landing on its feet.



The world's leading energy company.

OVERSEAS

Israeli Government facing storm over allegations by Amnesty that Arab suspects were tortured

From Christopher Walker
Jerusalem, Dec. 3

Israel is facing the prospect of a new international controversy over detailed allegations that suspected Arab terrorists in the occupied West Bank and Gaza Strip have been tortured by members of the security forces.

The allegations are understood to be contained in a confidential document by Amnesty International sent for comment to Mr. Begin, the Prime Minister, and a number of his Cabinet colleagues. The document was prepared by a three-man Amnesty delegation which visited Israel in June and spoke at length to Arabs held in military custody in the occupied territories, to prisoners who had been released, and to government representatives.

Diplomatic observers point out that the security forces are already coming under international criticism as a result of disclosures in recent weeks that two officers, one convicted of murdering a prisoner and the other of ordering the murder of a prisoner during the 1978 invasion of Lebanon, both had

their sentences reduced by General Rafael Eytan, the Chief of Staff.

In Jerusalem today Mr. Gabriel Bach, the Attorney General, was summoned to appear before a special session of the subcommittee of the Knesset committee on Law, Justice, and the Constitution. The meeting was called by the chairman, Mr. David Glass, of the National Religious Party, who had been sent a copy of the Amnesty document.

The attorney general informed the committee about the procedures being followed inside the Ministry to check all the cases which have been brought to our attention by Amnesty International.

The spokesman refused to disclose the number of cases of alleged torture contained in the document, or the nature of the specific charges levelled against the security forces. He said that each individual case would be the subject of separate checking by the Prime Minister's office and the defence, interior, and justice ministries.

Although the Amnesty docu-

ment is understood to have arrived in Jerusalem early last month, the first hint of its existence came today in a lengthy story on the front page of Ha'aretz, the independent Hebrew daily.

According to the newspaper, the Amnesty document claims that there is "prima facie proof of the torture of security suspects in the occupied territories by interrogators and warders". It quotes Amnesty as calling for the setting up of an independent commission of inquiry to investigate the charges.

Policemen jailed: Two Israeli policemen have been jailed for what the judge called "sadistic maltreatment" of an Arab during interrogation. One was sentenced to two years in prison and the other to one year.

They were found guilty of mistreating a Hebrew man while interrogating him about the death of a relative. A police spokesman said they covered the man's head with a bag and punched and kicked him. When he refused to confess, they forced him to strip and sexually abused him—AP.

How nation was ruined by dictator

From Alan McGregor
Geneva, Dec. 3

How the economy of Equatorial Guinea, which had one of Africa's highest per capita incomes in the 1960s, was devastated under the regime of Francisco Macias Nguema is described in a report by Dr. Alejandro Artucio, issued by the International Commission of Jurists.

He was the commission's observer at the trial in Malabo at the end of September when Mr. Macias and six of his collaborators were sentenced to death and executed by firing squad.

Dr. Artucio says the trial was "as fair and equitable as could be expected in the exceptional circumstances in which it took place". A dictator paid the price for 11 years of systematic violations of human rights and mass murders—474 victims were named in the trial. Of the 12 ministers in Mr. Macias' Cabinet 10 were murdered.

The report says Mr. Macias removed the national treasury from the state bank to his own home so that it became inextricably intermingled with his personal belongings.

Whereas in coming to power in 1968 he received the equivalent of £8,500 a year, his revenue in 1978 was more than £5m—compared with the average official salary of £500 to £1,000.

In the two years until September, his savings increased twenty-fold to £65m, on which he ordered that 8 per cent interest had to be paid. On a citizen in every four was in exile, the economy was paralysed, 90 per cent of the public administration no longer functioned.

Thais cut off food aid to save refugees

Bangkok, Dec. 3.—The Thai military authorities have cut off relief supplies to more than 200,000 Kampuchean refugees camped near the frontier in an attempt to persuade their leaders to allow them to cross into Thailand, military sources said today.

The right-wing Khmer Serei have control of the encampment opposite the Thai border village of Nonmarkmoon, 170 miles east of Bangkok. No supplies were delivered today. Up to now, international agencies have been supplying about 300 tonnes of food a day to the encampment.

The Thai Military authorities want to remove a large number of the estimated 500,000 to 700,000 refugees massed in the area to a refugee camp at Khao I-Dang, eight miles inside Thailand. They fear for their safety if fighting between the Phnom Penh forces and troops loyal to the ousted Pol Pot regime comes nearer.

In the two weeks since the operation to fill Khao I-Dang started, only about 40,000 people, half the projected total, have entered it, mostly because of resistance from the Khmer Serei who fear their power base would be eroded.

Colonel Prachak Sawangchit, officer in charge of military operations at the border province of Prachinburi, said the government had found evidence that the supplies had been distributed to troops and not civilians.

He said he also received reports that leaders of the Kampuchean Rouge guerrillas.

Mr. Henry Samrin, the Kampuchean leader, has bitterly criticised Prince Norodom Sihanouk, former head of state, who arrived in Paris recently to rally opposition to the pro-Vietnamese Phnom Penh government.

Mr. Samrin described Prince Sihanouk as China's "last card". Peking "could no longer count on the bloodthirsty (Khmer Rouge) traitors," he told a rally on Saturday.

Vietnam is accusing China and the United States of launching a coordinated campaign of allegations against Hanoi about famine relief.

The official Hanoi radio monitored in Bangkok said that charges of a diversion of international aid from Kampuchea to Vietnam were "cynical and brazen political moves".

It added: "It is part of propaganda campaign being conducted by the Peking expansionists, the United States reactionaries and other reactionary forces to distort the facts about Kampuchea."

This was Hanoi's first public response to recent allegations against Vietnam by refugees, and western diplomats, who accused Hanoi of appropriating international relief aid to Kampuchea.

The radio said Vietnam, the Soviet Union and other communist countries had sent hundreds of thousands of tons of rice and other necessities to the Kampuchean people—Reuter, AP, Agence France-Press.



Empire State jump: Elvira Adams, aged 29, leg. Police said she was caught by a strong gust of wind and was blown on to a ledge after falling from the observation platform on the eighty-sixth floor of the Empire State building and suffering only a broken

woman to safety.

Exile fails to become Brazil's Lenin

From Patrick Knight
Sao Paulo, Dec. 3

As Brazil's Congress is preparing to adjourn for the summer recess on Wednesday, fresh political alliances are emerging from the country's two main parties formally dissolved a fortnight ago.

The Brazilian Democratic Movement (MDB), the main Opposition front, has split into three parties in the past few days. One of these, the Brazilian Labour Party (PTB), is led by Senator Leonel Brizola, the populist leader, who recently returned to the country from exile.

The limited support he has succeeded in drumming up for the new party has surprised observers.

Political parties must have a minimum of 48 deputies in order to win official recognition, but the PTB has so far only attracted 30.

Paradoxically the Government might now have to detail some of its own deputies to join the PTB to get the party off the ground. This device has been used before in recent years.

The PTB is now the main weapon in the Government's tactical arsenal to divide the opposition parties growing out of the old MDB stump, and clearly it will not be allowed to die for lack of support.

Reacting to this possible Government intervention with a certain embarrassment, Senator Brizola draws a parallel with the return to Russia of Lenin in 1917 in a sealed train provided by the Germans. It did not have the result he expected, he admits wryly, although it is clear from the limited impact Senator Brizola is having that he is no Lenin either.

The Social Democratic Party (PSD), the new grouping of the centre, which draws members from both dissolved parties, is to be led by two men from Minas Gerais state, Brazil's industrial heartland. Senator Magalhães Pinto, a previous Foreign Minister, and former MDB Senator Tancredo Neves.

The PSD has the allegiance of more than 80 deputies. It is expected to back the Government on most issues, although the withdrawal of its support could jeopardise the Government's slender overall majority.

In a further metamorphosis, the surviving portion of the Brazilian Democratic Movement is to change its name to the Party for Brazilian Democratic Mobilization, a complex title, but one which means the party will merely have to add the letter "B" to its original initials of MDB, which have proved an effective vote raiser in recent elections.

It remains to be seen whether the deputies who back the Workers' Party (PT), which decided to establish an independent parliamentary block at this stage, or stay with the PMDB movement.

As the political wheeling and dealing continues, it now seems certain that the local elections scheduled for next year will not take place, and that Brazil will remain in virtual political limbo until November, 1982, when the new parties will face the electorate for the first time.

Government on most issues, although the withdrawal of its support could jeopardise the Government's slender overall majority.

In a further metamorphosis, the surviving portion of the Brazilian Democratic Movement is to change its name to the Party for Brazilian Democratic Mobilization, a complex title, but one which means the party will merely have to add the letter "B" to its original initials of MDB, which have proved an effective vote raiser in recent elections.

It remains to be seen whether the deputies who back the Workers' Party (PT), which decided to establish an independent parliamentary block at this stage, or stay with the PMDB movement.

As the political wheeling and dealing continues, it now seems certain that the local elections scheduled for next year will not take place, and that Brazil will remain in virtual political limbo until November, 1982, when the new parties will face the electorate for the first time.

As the political wheeling and dealing continues, it now seems certain that the local elections scheduled for next year will not take place, and that Brazil will remain in virtual political limbo until November, 1982, when the new parties will face the electorate for the first time.

As the political wheeling and dealing continues, it now seems certain that the local elections scheduled for next year will not take place, and that Brazil will remain in virtual political limbo until November, 1982, when the new parties will face the electorate for the first time.

As the political wheeling and dealing continues, it now seems certain that the local elections scheduled for next year will not take place, and that Brazil will remain in virtual political limbo until November, 1982, when the new parties will face the electorate for the first time.

As the political wheeling and dealing continues, it now seems certain that the local elections scheduled for next year will not take place, and that Brazil will remain in virtual political limbo until November, 1982, when the new parties will face the electorate for the first time.

As the political wheeling and dealing continues, it now seems certain that the local elections scheduled for next year will not take place, and that Brazil will remain in virtual political limbo until November, 1982, when the new parties will face the electorate for the first time.

Legal battle in US to deport Nazi collaborator

From Ivor Davies
Los Angeles, Dec. 3

A legal battle resumes this week to deport one of America's Nazi collaborators, the Yugoslav-born Mr. Jozef Artukovic, who has been living in the Southern California seaside community of Seal Beach for more than 30 years.

Mr. Artukovic, who turned 80 last Thursday, was appointed Minister of Internal Affairs in the Nazi puppet Croatian Government that ran the country after the Germans overran it. He is accused of being partly responsible for the deaths of 770,000 Serbs and Jews, who were rounded up and put in camps during that time.

Mr. Artukovic, who rarely leaves his heavily guarded waterfront compound just outside Los Angeles, entered the United States in 1948 under an assumed name, using an Irish surname of "Jozef". Eleven years later an immigration commission approved a stay of deportation for him solely on the grounds that if he were forced to go back to his homeland he would be persecuted.

In October, the Justice Department sought to lift the stay of deportation without holding new hearings. Its action was based only on a review of old administration records and application of the new amendment to the Migration and Nationality Act which was passed in October, 1978.

The amendment specifically excluded any Nazi collaborator who had "ordered, incited, assisted or participated in the persecution of any person because of race, religion, national origin or political opinion" from protection under the section relating to individuals who may be deported if sent back to their homelands.

However, Mr. Artukovic's Los Angeles lawyer, Mr. Ronald Ronaparra, filed an answer over the weekend arguing that the Government should be obliged to reopen its client's case and allow a full hearing at which evidence favourable to him could be introduced. Such a hearing would also compel the Government to prove to Mr. Artukovic's satisfaction that he was a collaborator.

Even if a full hearing is ordered—and that appears inevitable—Mr. Ronaparra says adverse rulings will be checked by him ultimately in the United States Supreme Court, which means that any possible deportation could still take several years.

Even if a full hearing is ordered—and that appears inevitable—Mr. Ronaparra says adverse rulings will be checked by him ultimately in the United States Supreme Court, which means that any possible deportation could still take several years.

Even if a full hearing is ordered—and that appears inevitable—Mr. Ronaparra says adverse rulings will be checked by him ultimately in the United States Supreme Court, which means that any possible deportation could still take several years.

Even if a full hearing is ordered—and that appears inevitable—Mr. Ronaparra says adverse rulings will be checked by him ultimately in the United States Supreme Court, which means that any possible deportation could still take several years.

Even if a full hearing is ordered—and that appears inevitable—Mr. Ronaparra says adverse rulings will be checked by him ultimately in the United States Supreme Court, which means that any possible deportation could still take several years.

Even if a full hearing is ordered—and that appears inevitable—Mr. Ronaparra says adverse rulings will be checked by him ultimately in the United States Supreme Court, which means that any possible deportation could still take several years.

Even if a full hearing is ordered—and that appears inevitable—Mr. Ronaparra says adverse rulings will be checked by him ultimately in the United States Supreme Court, which means that any possible deportation could still take several years.

PLO pledge to reunite Palestine peacefully

By Edward Mortimer

Palestinians would use only "peaceful and democratic" means to reunite Palestine, once they had secured a "mini-state" in part of the country. This assurance was given in unusually clear terms in London yesterday by Mr. Khalid Al Hassan, chairman of the foreign relations committee of the Palestine Liberation Organisation and one of the closest advisers of Mr. Yasser Arafat, the PLO leader.

Mr. Al Hassan was speaking at an international seminar on Jerusalem, organised by the Islamic Council of Europe and sponsored by the Ministry of Information of Saudi Arabia.

The guest of honour, Prince Fahd of Saudi Arabia, was unable to be present because of "other commitments", presumably not connected with the emergency in Mecca.

Mr. Al Hassan, speaking in English, said very little about Jerusalem and avoided setting his remarks in a specifically Islamic context. He spoke "in the name of the God of all of us, because all of us belong to mankind".

He clearly saw the occasion as an opportunity to put the Palestinian case to the British public, "here in London, the place where the whole tragedy was planned and directed", an allusion to the Balfour Declaration and the role of the British mandate in bringing about the Zionist colonization of Palestine.

"At last we find," he declared, "the public opinion of Great Britain will realize they have made a great mistake in the past, and they will have a duty to reform what they have achieved."

He clearly saw the occasion as an opportunity to put the Palestinian case to the British public, "here in London, the place where the whole tragedy was planned and directed", an allusion to the Balfour Declaration and the role of the British mandate in bringing about the Zionist colonization of Palestine.

He clearly saw the occasion as an opportunity to put the Palestinian case to the British public, "here in London, the place where the whole tragedy was planned and directed", an allusion to the Balfour Declaration and the role of the British mandate in bringing about the Zionist colonization of Palestine.

He clearly saw the occasion as an opportunity to put the Palestinian case to the British public, "here in London, the place where the whole tragedy was planned and directed", an allusion to the Balfour Declaration and the role of the British mandate in bringing about the Zionist colonization of Palestine.

How nation was ruined by dictator

From Alan McGregor
Geneva, Dec. 3

How the economy of Equatorial Guinea, which had one of Africa's highest per capita incomes in the 1960s, was devastated under the regime of Francisco Macias Nguema is described in a report by Dr. Alejandro Artucio, issued by the International Commission of Jurists.

He was the commission's observer at the trial in Malabo at the end of September when Mr. Macias and six of his collaborators were sentenced to death and executed by firing squad.

Dr. Artucio says the trial was "as fair and equitable as could be expected in the exceptional circumstances in which it took place". A dictator paid the price for 11 years of systematic violations of human rights and mass murders—474 victims were named in the trial. Of the 12 ministers in Mr. Macias' Cabinet 10 were murdered.

The report says Mr. Macias removed the national treasury from the state bank to his own home so that it became inextricably intermingled with his personal belongings.

Whereas in coming to power in 1968 he received the equivalent of £8,500 a year, his revenue in 1978 was more than £5m—compared with the average official salary of £500 to £1,000.

In the two years until September, his savings increased twenty-fold to £65m, on which he ordered that 8 per cent interest had to be paid. On a citizen in every four was in exile, the economy was paralysed, 90 per cent of the public administration no longer functioned.

In the two years until September, his savings increased twenty-fold to £65m, on which he ordered that 8 per cent interest had to be paid. On a citizen in every four was in exile, the economy was paralysed, 90 per cent of the public administration no longer functioned.

In the two years until September, his savings increased twenty-fold to £65m, on which he ordered that 8 per cent interest had to be paid. On a citizen in every four was in exile, the economy was paralysed, 90 per cent of the public administration no longer functioned.

In the two years until September, his savings increased twenty-fold to £65m, on which he ordered that 8 per cent interest had to be paid. On a citizen in every four was in exile, the economy was paralysed, 90 per cent of the public administration no longer functioned.

General Zia eludes query about new Parliament

From Our Correspondent
Islamabad, Dec. 3

President Zia ul-Haq of Pakistan, who asked today about the possibility of a new Parliament for Pakistan, replied that he was engaged in a "very important task" and did not want to create any uncertainty in the country.

Talking to reporters in Quetta on his arrival on a two-day visit, the Chief Martial Law Administrator said that in his October 16 broadcast he had set forth four objectives. "Unless I fulfil those I do not want to create any uncertainty," he said.

The four objectives were: The restoration of law and order, elimination of corruption, stabilisation of prices and the general economy and introduction of basic Islamic reforms.

Answering questions earlier in Karachi about a proposed controversial amendment to the penal code empowering the police to arrest an editor or publisher of a publication without warrant for news or articles alleged to be defamatory, President Zia said that the measure sought to protect "responsible citizens of the country from irresponsible journalists".

The proposed amendment has been opposed by the Publishers' Society. It provides for up to five years' jail with hard labour for defamation even if the information is true and its publishing in the public interest.

General Zia said in Quetta that the tightening of martial law on October 16 had so far yielded encouraging results. He claimed that tighter martial law had been accepted and was appreciated by the people.

He expected that the right kind of new leadership would emerge from the younger generation. He did not intend to restrict the freedom of the members of local bodies elected about two months ago. Flood warnings: A radar system was installed today in Lahore as part of an improved flood warning system for the Indus basin, which is ravaged by floods every year causing loss of lives and damage to crops. The project which is being constructed with international assistance is expected to be operational by the next monsoon season. It is to make Pakistan independent of Indian assistance in obtaining rain data and information on the state of the river in the upper catchment areas.

He expected that the right kind of new leadership would emerge from the younger generation. He did not intend to restrict the freedom of the members of local bodies elected about two months ago. Flood warnings: A radar system was installed today in Lahore as part of an improved flood warning system for the Indus basin, which is ravaged by floods every year causing loss of lives and damage to crops. The project which is being constructed with international assistance is expected to be operational by the next monsoon season. It is to make Pakistan independent of Indian assistance in obtaining rain data and information on the state of the river in the upper catchment areas.

He expected that the right kind of new leadership would emerge from the younger generation. He did not intend to restrict the freedom of the members of local bodies elected about two months ago. Flood warnings: A radar system was installed today in Lahore as part of an improved flood warning system for the Indus basin, which is ravaged by floods every year causing loss of lives and damage to crops. The project which is being constructed with international assistance is expected to be operational by the next monsoon season. It is to make Pakistan independent of Indian assistance in obtaining rain data and information on the state of the river in the upper catchment areas.

Soviet attacks on China resume as talks adjourn

From Michael Binyon
Moscow, Dec. 3

Mr. Wang Youping, the Chinese Deputy Foreign Minister, who has led the Chinese delegation here in direct talks with Soviet Foreign Minister, at Mr. Gromyko's request.

Chinese sources say that nothing in the talks was discussed, however, and the meeting was a courtesy call before Mr. Wang returns to Peking. Last week the two sides ended their sixth and final session of talks with no significant progress having been made.

The next round of talks will be held in Peking, probably sometime in the spring. The decision to alternate between Moscow and Peking was virtually the only point of agreement to have come out of the five preliminary and six plenary sessions. The agenda still remains unresolved.

Meanwhile, both sides have kept up the propaganda barrage. Moscow toned down its attacks a little when the talks began to back up its contention that it was the Chinese who were poisoning the atmosphere for the talks and the routine attack on China was dropped.

From the keynote speech on the November 7 anniversary of the revolution.

However, Moscow has now returned to its daily denunciation of Chinese policies around the world. In the past week it has accused China of preparing a new war against Vietnam.

More bodies at polar crash can be removed

Scott Base, Antarctica, Dec. 3

Rescue workers now hope to recover more bodies than had been expected from the wreckage of the Air New Zealand DC-10.

If weather conditions remain good for the next 24 hours, the first group of bodies should be removed tomorrow.

Both the Russians, led by Mr. Leonid Ilyichov, a Deputy Foreign Minister and veteran negotiator with the Chinese on the border dispute, and the Chinese appear to have done little more than restate their original positions at each session.

Meanwhile, both sides have kept up the propaganda barrage. Moscow toned down its attacks a little when the talks began to back up its contention that it was the Chinese who were poisoning the atmosphere for the talks and the routine attack on China was dropped.

From the keynote speech on the November 7 anniversary of the revolution.

However, Moscow has now returned to its daily denunciation of Chinese policies around the world. In the past week it has accused China of preparing a new war against Vietnam.

Japan takes £1,000m package to Peking

From Our correspondent
Tokyo, Dec. 3

Mr. Masayoshi Ohira's visit to China on Wednesday will be the first trip of Japanese Prime Minister. It will be regarded as a landmark in Sino-Japanese relations.

Mr. Ohira is due to have two conferences with the Chairman and will address a political gathering where he is expected to enunciate a new line to guide Sino-Japanese relations and Japanese foreign policy in Asia.

In so far as bilateral problems are concerned, Mr. Ohira is expected to agree an economic aid programme to China which eventually will involve some £1,000m.

The proposed aid will cover the construction and/or improvement of six projects, including harbours, railways and a power station. They are all considered vital to the Chinese industrialisation programme.

For which Japanese exports are unofficially estimated at £4,500m.

Mr. Ohira is also expected to agree an extension of professional tariff arrangements on Japanese imports from China. While Japanese-Chinese trade has been steadily rising, it has always involved Chinese deficits. Under the proposed arrangements, imports from China would become virtually tariff-free.

While these economic arrangements will be the highlights of Mr. Ohira's visit to China, there are other elements in the two countries' relations that could potentially affect the United States, the Soviet Union and other countries.

While Japan has pledged that no military aid will be made available to China, Moscow has pointed out in a recent overseas broadcast that the proposed aid would eventually contribute to the military buildup of China. Moscow has always expressed apprehension over what it claims is the American-Chinese-Japanese military structure.

Mr. Ohira is expected to stress in his talks with Chinese leaders that China should exercise discretion in its relationship with Vietnam.

Mr. Ohira is expected to stress in his talks with Chinese leaders that China should exercise discretion in its relationship with Vietnam.

General strike in Assam against polling

Delhi, Dec. 3.—Life in Assam, India's north-eastern state, was brought to a virtual standstill today by a general strike called to back demands for a postponement of next month's general election there.

The Press Trust of India said that government offices, schools and shops closed down and train and bus services were suspended.

Assamese organisations, which called the strike, said they would picket government offices in the state from Wednesday to press for the deletion of names of non-Assamese from the electoral rolls.

Assamese have clashed with immigrants from West Bengal who are protesting against attempts to strike their names from the electoral rolls. In the past weeks 12 people have been killed in the mounting violence and dozens injured—Reuter.

Assamese organisations, which called the strike, said they would picket government offices in the state from Wednesday to press for the deletion of names of non-Assamese from the electoral rolls.

Assamese have clashed with immigrants from West Bengal who are protesting against attempts to strike their names from the electoral rolls. In the past weeks 12 people have been killed in the mounting violence and dozens injured—Reuter.

Assamese organisations, which called the strike, said they would picket government offices in the state from Wednesday to press for the deletion of names of non-Assamese from the electoral rolls.

Assamese have clashed with immigrants from West Bengal who are protesting against attempts to strike their names from the electoral rolls. In the past weeks 12 people have been killed in the mounting violence and dozens injured—Reuter.

Assamese organisations, which called the strike, said they would picket government offices in the state from Wednesday to press for the deletion of names of non-Assamese from the electoral rolls.

Assamese have clashed with immigrants from West Bengal who are protesting against attempts to strike their names from the electoral rolls. In the past weeks 12 people have been killed in the mounting violence and dozens injured—Reuter.

Assamese organisations, which called the strike, said they would picket government offices in the state from Wednesday to press for the deletion of names of non-Assamese from the electoral rolls.

Assamese have clashed with immigrants from West Bengal who are protesting against attempts to strike their names from the electoral rolls. In the past weeks 12 people have been killed in the mounting violence and dozens injured—Reuter.

General Zia eludes query about new Parliament

From Our Correspondent
Islamabad, Dec. 3

President Zia ul-Haq of Pakistan, who asked today about the possibility of a new Parliament for Pakistan, replied that he was engaged in a "very important task" and did not want to create any uncertainty in the country.

Talking to reporters in Quetta on his arrival on a two-day visit, the Chief Martial Law Administrator said that in his October 16 broadcast he had set forth four objectives. "Unless I fulfil those I do not want to create any uncertainty," he said.

The four objectives were: The restoration of law and order, elimination of corruption, stabilisation of prices and the general economy and

SPORT

Cricket

Australia are forced to bow the knee to majestic Richards

From John Woodcock
Cricket Correspondent
Brisbane, Dec 3

Australia came better out of the third day play in their first Test Match against West Indies than at any time in the series, but they were still forced to bow the knee to majestic Richards.

With two days to go, the best result is therefore a draw and the most improbable an Australian victory. To subvert the vision people there is to be no rest day in any of the three Test matches between Australia and West Indies. England, sensibly, have insisted that the series should be played in the manner that they had done the same. For the last two days the temperature has been in the nineties and it has been humid.

By the time the West Indian innings ended this evening the Australians were just about cooked, and with prolonged power hitting and a few more runs, the Australian batsmen were in a position to have a normally long forward to during the day in the field.

As for Clive Lloyd, now back with his team after having his knee opened up in Sydney last week (several loose pieces, the fall-out from an earlier operation, were removed) he was faced with a climb of 14 floors to the hotel bedroom, the lift there being out of action. The management, in their mercy, brought him down to earth.

It is not possible to bat much better than Richards did for his 140. That anyone is able to play so well with a damaged hip is a feat. He has been in the field for the last two days, and he has been in the field for the last two days, and he has been in the field for the last two days.

WEST INDIES: First Innings: 1. B. L. 2. G. 3. C. 4. J. 5. G. 6. C. 7. J. 8. G. 9. C. 10. J. 11. G. 12. C. 13. J. 14. G. 15. C. 16. J. 17. G. 18. C. 19. J. 20. G. 21. C. 22. J. 23. G. 24. C. 25. J. 26. G. 27. C. 28. J. 29. G. 30. C. 31. J. 32. G. 33. C. 34. J. 35. G. 36. C. 37. J. 38. G. 39. C. 40. J. 41. G. 42. C. 43. J. 44. G. 45. C. 46. J. 47. G. 48. C. 49. J. 50. G. 51. C. 52. J. 53. G. 54. C. 55. J. 56. G. 57. C. 58. J. 59. G. 60. C. 61. J. 62. G. 63. C. 64. J. 65. G. 66. C. 67. J. 68. G. 69. C. 70. J. 71. G. 72. C. 73. J. 74. G. 75. C. 76. J. 77. G. 78. C. 79. J. 80. G. 81. C. 82. J. 83. G. 84. C. 85. J. 86. G. 87. C. 88. J. 89. G. 90. C. 91. J. 92. G. 93. C. 94. J. 95. G. 96. C. 97. J. 98. G. 99. C. 100. J. 101. G. 102. C. 103. J. 104. G. 105. C. 106. J. 107. G. 108. C. 109. J. 110. G. 111. C. 112. J. 113. G. 114. C. 115. J. 116. G. 117. C. 118. J. 119. G. 120. C. 121. J. 122. G. 123. C. 124. J. 125. G. 126. C. 127. J. 128. G. 129. C. 130. J. 131. G. 132. C. 133. J. 134. G. 135. C. 136. J. 137. G. 138. C. 139. J. 140. G. 141. C. 142. J. 143. G. 144. C. 145. J. 146. G. 147. C. 148. J. 149. G. 150. C. 151. J. 152. G. 153. C. 154. J. 155. G. 156. C. 157. J. 158. G. 159. C. 160. J. 161. G. 162. C. 163. J. 164. G. 165. C. 166. J. 167. G. 168. C. 169. J. 170. G. 171. C. 172. J. 173. G. 174. C. 175. J. 176. G. 177. C. 178. J. 179. G. 180. C. 181. J. 182. G. 183. C. 184. J. 185. G. 186. C. 187. J. 188. G. 189. C. 190. J. 191. G. 192. C. 193. J. 194. G. 195. C. 196. J. 197. G. 198. C. 199. J. 200. G. 201. C. 202. J. 203. G. 204. C. 205. J. 206. G. 207. C. 208. J. 209. G. 210. C. 211. J. 212. G. 213. C. 214. J. 215. G. 216. C. 217. J. 218. G. 219. C. 220. J. 221. G. 222. C. 223. J. 224. G. 225. C. 226. J. 227. G. 228. C. 229. J. 230. G. 231. C. 232. J. 233. G. 234. C. 235. J. 236. G. 237. C. 238. J. 239. G. 240. C. 241. J. 242. G. 243. C. 244. J. 245. G. 246. C. 247. J. 248. G. 249. C. 250. J. 251. G. 252. C. 253. J. 254. G. 255. C. 256. J. 257. G. 258. C. 259. J. 260. G. 261. C. 262. J. 263. G. 264. C. 265. J. 266. G. 267. C. 268. J. 269. G. 270. C. 271. J. 272. G. 273. C. 274. J. 275. G. 276. C. 277. J. 278. G. 279. C. 280. J. 281. G. 282. C. 283. J. 284. G. 285. C. 286. J. 287. G. 288. C. 289. J. 290. G. 291. C. 292. J. 293. G. 294. C. 295. J. 296. G. 297. C. 298. J. 299. G. 300. C. 301. J. 302. G. 303. C. 304. J. 305. G. 306. C. 307. J. 308. G. 309. C. 310. J. 311. G. 312. C. 313. J. 314. G. 315. C. 316. J. 317. G. 318. C. 319. J. 320. G. 321. C. 322. J. 323. G. 324. C. 325. J. 326. G. 327. C. 328. J. 329. G. 330. C. 331. J. 332. G. 333. C. 334. J. 335. G. 336. C. 337. J. 338. G. 339. C. 340. J. 341. G. 342. C. 343. J. 344. G. 345. C. 346. J. 347. G. 348. C. 349. J. 350. G. 351. C. 352. J. 353. G. 354. C. 355. J. 356. G. 357. C. 358. J. 359. G. 360. C. 361. J. 362. G. 363. C. 364. J. 365. G. 366. C. 367. J. 368. G. 369. C. 370. J. 371. G. 372. C. 373. J. 374. G. 375. C. 376. J. 377. G. 378. C. 379. J. 380. G. 381. C. 382. J. 383. G. 384. C. 385. J. 386. G. 387. C. 388. J. 389. G. 390. C. 391. J. 392. G. 393. C. 394. J. 395. G. 396. C. 397. J. 398. G. 399. C. 400. J. 401. G. 402. C. 403. J. 404. G. 405. C. 406. J. 407. G. 408. C. 409. J. 410. G. 411. C. 412. J. 413. G. 414. C. 415. J. 416. G. 417. C. 418. J. 419. G. 420. C. 421. J. 422. G. 423. C. 424. J. 425. G. 426. C. 427. J. 428. G. 429. C. 430. J. 431. G. 432. C. 433. J. 434. G. 435. C. 436. J. 437. G. 438. C. 439. J. 440. G. 441. C. 442. J. 443. G. 444. C. 445. J. 446. G. 447. C. 448. J. 449. G. 450. C. 451. J. 452. G. 453. C. 454. J. 455. G. 456. C. 457. J. 458. G. 459. C. 460. J. 461. G. 462. C. 463. J. 464. G. 465. C. 466. J. 467. G. 468. C. 469. J. 470. G. 471. C. 472. J. 473. G. 474. C. 475. J. 476. G. 477. C. 478. J. 479. G. 480. C. 481. J. 482. G. 483. C. 484. J. 485. G. 486. C. 487. J. 488. G. 489. C. 490. J. 491. G. 492. C. 493. J. 494. G. 495. C. 496. J. 497. G. 498. C. 499. J. 500. G. 501. C. 502. J. 503. G. 504. C. 505. J. 506. G. 507. C. 508. J. 509. G. 510. C. 511. J. 512. G. 513. C. 514. J. 515. G. 516. C. 517. J. 518. G. 519. C. 520. J. 521. G. 522. C. 523. J. 524. G. 525. C. 526. J. 527. G. 528. C. 529. J. 530. G. 531. C. 532. J. 533. G. 534. C. 535. J. 536. G. 537. C. 538. J. 539. G. 540. C. 541. J. 542. G. 543. C. 544. J. 545. G. 546. C. 547. J. 548. G. 549. C. 550. J. 551. G. 552. C. 553. J. 554. G. 555. C. 556. J. 557. G. 558. C. 559. J. 560. G. 561. C. 562. J. 563. G. 564. C. 565. J. 566. G. 567. C. 568. J. 569. G. 570. C. 571. J. 572. G. 573. C. 574. J. 575. G. 576. C. 577. J. 578. G. 579. C. 580. J. 581. G. 582. C. 583. J. 584. G. 585. C. 586. J. 587. G. 588. C. 589. J. 590. G. 591. C. 592. J. 593. G. 594. C. 595. J. 596. G. 597. C. 598. J. 599. G. 600. C. 601. J. 602. G. 603. C. 604. J. 605. G. 606. C. 607. J. 608. G. 609. C. 610. J. 611. G. 612. C. 613. J. 614. G. 615. C. 616. J. 617. G. 618. C. 619. J. 620. G. 621. C. 622. J. 623. G. 624. C. 625. J. 626. G. 627. C. 628. J. 629. G. 630. C. 631. J. 632. G. 633. C. 634. J. 635. G. 636. C. 637. J. 638. G. 639. C. 640. J. 641. G. 642. C. 643. J. 644. G. 645. C. 646. J. 647. G. 648. C. 649. J. 650. G. 651. C. 652. J. 653. G. 654. C. 655. J. 656. G. 657. C. 658. J. 659. G. 660. C. 661. J. 662. G. 663. C. 664. J. 665. G. 666. C. 667. J. 668. G. 669. C. 670. J. 671. G. 672. C. 673. J. 674. G. 675. C. 676. J. 677. G. 678. C. 679. J. 680. G. 681. C. 682. J. 683. G. 684. C. 685. J. 686. G. 687. C. 688. J. 689. G. 690. C. 691. J. 692. G. 693. C. 694. J. 695. G. 696. C. 697. J. 698. G. 699. C. 700. J. 701. G. 702. C. 703. J. 704. G. 705. C. 706. J. 707. G. 708. C. 709. J. 710. G. 711. C. 712. J. 713. G. 714. C. 715. J. 716. G. 717. C. 718. J. 719. G. 720. C. 721. J. 722. G. 723. C. 724. J. 725. G. 726. C. 727. J. 728. G. 729. C. 730. J. 731. G. 732. C. 733. J. 734. G. 735. C. 736. J. 737. G. 738. C. 739. J. 740. G. 741. C. 742. J. 743. G. 744. C. 745. J. 746. G. 747. C. 748. J. 749. G. 750. C. 751. J. 752. G. 753. C. 754. J. 755. G. 756. C. 757. J. 758. G. 759. C. 760. J. 761. G. 762. C. 763. J. 764. G. 765. C. 766. J. 767. G. 768. C. 769. J. 770. G. 771. C. 772. J. 773. G. 774. C. 775. J. 776. G. 777. C. 778. J. 779. G. 780. C. 781. J. 782. G. 783. C. 784. J. 785. G. 786. C. 787. J. 788. G. 789. C. 790. J. 791. G. 792. C. 793. J. 794. G. 795. C. 796. J. 797. G. 798. C. 799. J. 800. G. 801. C. 802. J. 803. G. 804. C. 805. J. 806. G. 807. C. 808. J. 809. G. 810. C. 811. J. 812. G. 813. C. 814. J. 815. G. 816. C. 817. J. 818. G. 819. C. 820. J. 821. G. 822. C. 823. J. 824. G. 825. C. 826. J. 827. G. 828. C. 829. J. 830. G. 831. C. 832. J. 833. G. 834. C. 835. J. 836. G. 837. C. 838. J. 839. G. 840. C. 841. J. 842. G. 843. C. 844. J. 845. G. 846. C. 847. J. 848. G. 849. C. 850. J. 851. G. 852. C. 853. J. 854. G. 855. C. 856. J. 857. G. 858. C. 859. J. 860. G. 861. C. 862. J. 863. G. 864. C. 865. J. 866. G. 867. C. 868. J. 869. G. 870. C. 871. J. 872. G. 873. C. 874. J. 875. G. 876. C. 877. J. 878. G. 879. C. 880. J. 881. G. 882. C. 883. J. 884. G. 885. C. 886. J. 887. G. 888. C. 889. J. 890. G. 891. C. 892. J. 893. G. 894. C. 895. J. 896. G. 897. C. 898. J. 899. G. 900. C. 901. J. 902. G. 903. C. 904. J. 905. G. 906. C. 907. J. 908. G. 909. C. 910. J. 911. G. 912. C. 913. J. 914. G. 915. C. 916. J. 917. G. 918. C. 919. J. 920. G. 921. C. 922. J. 923. G. 924. C. 925. J. 926. G. 927. C. 928. J. 929. G. 930. C. 931. J. 932. G. 933. C. 934. J. 935. G. 936. C. 937. J. 938. G. 939. C. 940. J. 941. G. 942. C. 943. J. 944. G. 945. C. 946. J. 947. G. 948. C. 949. J. 950. G. 951. C. 952. J. 953. G. 954. C. 955. J. 956. G. 957. C. 958. J. 959. G. 960. C. 961. J. 962. G. 963. C. 964. J. 965. G. 966. C. 967. J. 968. G. 969. C. 970. J. 971. G. 972. C. 973. J. 974. G. 975. C. 976. J. 977. G. 978. C. 979. J. 980. G. 981. C. 982. J. 983. G. 984. C. 985. J. 986. G. 987. C. 988. J. 989. G. 990. C. 991. J. 992. G. 993. C. 994. J. 995. G. 996. C. 997. J. 998. G. 999. C. 1000. J. 1001. G. 1002. C. 1003. J. 1004. G. 1005. C. 1006. J. 1007. G. 1008. C. 1009. J. 1010. G. 1011. C. 1012. J. 1013. G. 1014. C. 1015. J. 1016. G. 1017. C. 1018. J. 1019. G. 1020. C. 1021. J. 1022. G. 1023. C. 1024. J. 1025. G. 1026. C. 1027. J. 1028. G. 1029. C. 1030. J. 1031. G. 1032. C. 1033. J. 1034. G. 1035. C. 1036. J. 1037. G. 1038. C. 1039. J. 1040. G. 1041. C. 1042. J. 1043. G. 1044. C. 1045. J. 1046. G. 1047. C. 1048. J. 1049. G. 1050. C. 1051. J. 1052. G. 1053. C. 1054. J. 1055. G. 1056. C. 1057. J. 1058. G. 1059. C. 1060. J. 1061. G. 1062. C. 1063. J. 1064. G. 1065. C. 1066. J. 1067. G. 1068. C. 1069. J. 1070. G. 1071. C. 1072. J. 1073. G. 1074. C. 1075. J. 1076. G. 1077. C. 1078. J. 1079. G. 1080. C. 1081. J. 1082. G. 1083. C. 1084. J. 1085. G. 1086. C. 1087. J. 1088. G. 1089. C. 1090. J. 1091. G. 1092. C. 1093. J. 1094. G. 1095. C. 1096. J. 1097. G. 1098. C. 1099. J. 1100. G. 1101. C. 1102. J. 1103. G. 1104. C. 1105. J. 1106. G. 1107. C. 1108. J. 1109. G. 1110. C. 1111. J. 1112. G. 1113. C. 1114. J. 1115. G. 1116. C. 1117. J. 1118. G. 1119. C. 1120. J. 1121. G. 1122. C. 1123. J. 1124. G. 1125. C. 1126. J. 1127. G. 1128. C. 1129. J. 1130. G. 1131. C. 1132. J. 1133. G. 1134. C. 1135. J. 1136. G. 1137. C. 1138. J. 1139. G. 1140. C. 1141. J. 1142. G. 1143. C. 1144. J. 1145. G. 1146. C. 1147. J. 1148. G. 1149. C. 1150. J. 1151. G. 1152. C. 1153. J. 1154. G. 1155. C. 1156. J. 1157. G. 1158. C. 1159. J. 1160. G. 1161. C. 1162. J. 1163. G. 1164. C. 1165. J. 1166. G. 1167. C. 1168. J. 1169. G. 1170. C. 1171. J. 1172. G. 1173. C. 1174. J. 1175. G. 1176. C. 1177. J. 1178. G. 1179. C. 1180. J. 1181. G. 1182. C. 1183. J. 1184. G. 1185. C. 1186. J. 1187. G. 1188. C. 1189. J. 1190. G. 1191. C. 1192. J. 1193. G. 1194. C. 1195. J. 1196. G. 1197. C. 1198. J. 1199. G. 1200. C. 1201. J. 1202. G. 1203. C. 1204. J. 1205. G. 1206. C. 1207. J. 1208. G. 1209. C. 1210. J. 1211. G. 1212. C. 1213. J. 1214. G. 1215. C. 1216. J. 1217. G. 1218. C. 1219. J. 1220. G. 1221. C. 1222. J. 1223. G. 1224. C. 1225. J. 1226. G. 1227. C. 1228. J. 1229. G. 1230. C. 1231. J. 1232. G. 1233. C. 1234. J. 1235. G. 1236. C. 1237. J. 1238. G. 1239. C. 1240. J. 1241. G. 1242. C. 1243. J. 1244. G. 1245. C. 1246. J. 1247. G. 1248. C. 1249. J. 1250. G. 1251. C. 1252. J. 1253. G. 1254. C. 1255. J. 1256. G. 1257. C. 1258. J. 1259. G. 1260. C. 1261. J. 1262. G. 1263. C. 1264. J. 1265. G. 1266. C. 1267. J. 1268. G. 1269. C. 1270. J. 1271. G. 1272. C. 1273. J. 1274. G. 1275. C. 1276. J. 1277. G. 1278. C. 1279. J. 1280. G. 1281. C. 1282. J. 1283. G. 1284. C. 1285. J. 1286. G. 1287. C. 1288. J. 1289. G. 1290. C. 1291. J. 1292. G. 1293. C. 1294. J. 1295. G. 1296. C. 1297. J. 1298. G. 1299. C. 1300. J. 1301. G. 1302. C. 1303. J. 1304. G. 1305. C. 1306. J. 1307. G. 1308. C. 1309. J. 1310. G. 1311. C. 1312. J. 1313. G. 1314. C. 1315. J. 1316. G. 1317. C. 1318. J. 1319. G. 1320. C. 1321. J. 1322. G. 1323. C. 1324. J. 1325. G. 1326. C. 1327. J. 1328. G. 1329. C. 1330. J. 1331. G. 1332. C. 1333. J. 1334. G. 1335. C. 1336. J. 1337. G. 1338. C. 1339. J. 1340. G. 1341. C. 1342. J. 1343. G. 1344. C. 1345. J. 1346. G. 1347. C. 1348. J. 1349. G. 1350. C. 1351. J. 1352. G. 1353. C. 1354. J. 1355. G. 1356. C. 1357. J. 1358. G. 1359. C. 1360. J. 1361. G. 1362. C. 1363. J. 1364. G. 1365. C. 1366. J. 1367. G. 1368. C. 1369. J. 1370. G. 1371. C. 1372. J. 1373. G. 1374. C. 1375. J. 1376. G. 1377. C. 1378. J. 1379. G. 1380. C. 1381. J. 1382. G. 1383. C. 1384. J. 1385. G. 1386. C. 1387. J. 1388. G. 1389. C. 1390. J. 1391. G. 1392. C. 1393. J. 1394. G. 1395. C. 1396. J. 1397. G. 1398. C. 1399. J. 1400. G. 1401. C. 1402. J. 1403. G. 1404. C. 1405. J. 1406. G. 1407. C. 1408. J. 1409. G. 1410. C. 1411. J. 1412. G. 1413. C. 1414. J. 1415. G. 1416. C. 1417. J. 1418. G. 1419. C. 1420. J. 1421. G. 1422. C. 1423. J. 1424. G. 1425. C. 1426. J. 1427. G. 1428. C. 1429. J. 1430. G. 1431. C. 1432. J. 1433. G. 1434. C. 1435. J. 1436. G. 1437. C. 1438. J. 1439. G. 1440. C. 1441. J. 1442. G. 1443. C. 1444. J. 1445. G. 1446. C. 1447. J. 1448. G. 1449. C. 1450. J. 1451. G. 1452. C. 1453. J. 1454. G. 1455. C. 1456. J. 1457. G. 1458. C. 1459. J. 1460. G. 1461. C. 1462. J. 1463. G. 1464. C. 1465. J. 1466. G. 1467. C. 1468. J. 1469. G. 1470. C. 1471. J. 1472. G. 1473. C. 1474. J. 1475. G. 1476. C. 1477. J. 1478. G. 1479. C. 1480. J. 1481. G. 1482. C. 1483. J. 1484. G. 1485. C. 1486. J. 1487. G. 1488. C. 1489. J. 1490. G. 1491. C. 1492. J. 1493. G. 1494. C. 1495. J. 1496. G. 1497. C. 1498. J. 1499. G. 1500. C. 1501. J. 1502. G. 1503. C. 1504. J. 1505. G. 1506. C. 1507. J. 1508. G. 1509. C. 1510. J. 1511. G. 1512. C. 1513. J. 1514. G. 1515. C. 1516. J. 1517. G. 1518. C. 1519. J. 1520. G. 1521. C. 1522. J. 1523. G. 1524. C. 1525. J. 1526. G. 1527. C. 1528. J. 1529. G. 1530. C. 1531. J. 1532. G. 1533. C. 1534. J. 1535. G. 1536. C. 1537. J. 1538. G. 1539. C. 1540. J. 1541. G. 1542. C. 1543. J. 1544. G. 1545. C. 1546. J. 1547. G. 1548. C. 1549. J. 1550. G. 1551. C. 1552. J. 1553. G. 1554. C. 1555. J. 1556. G. 1557. C. 1558. J. 1559. G. 1560. C. 1561. J. 1562. G. 1563. C. 1564. J. 1565. G. 1566. C. 1567. J. 1568. G. 1569. C. 1570. J. 1571. G. 1572. C. 1573. J. 1574. G. 1575. C. 1576. J. 1577. G. 1578. C. 1579. J. 1580. G. 1581. C. 1582. J. 1583. G. 1584. C. 1585. J. 1586. G. 1587. C. 1588. J. 1589. G. 1590. C. 1

1979 12 04

Le Monde
LA STAMPA
THE TIMES
DIE WELT
Europa

L VII No 1

ECONOMIC MONTHLY PUBLISHED IN
FRANCE, GERMANY AND ITALY

Oil weapon can be blunted by united stand

the threat of energy chaos looming over
r, Dr Guido Brunner, the European
nunity Energy Commissioner, makes a
g plea for greater cooperation between
oping states, oil-producing countries and
industrialized nations. Below Dr Nigel
s, of Imperial College London, examines
bizarre effects of replacing a common
ty policy with national alternatives.

world has gone mad, the grey-haired
pilgrim to the
r. "Shooting in Mecca
Kabab, just think of
ow will it all end?"
right. In Tehran diplo-
macy is cramped
foot, members of an
y are held hostage and
ed with death. The
an embassy in Islam-
ism up in flames. A
ide system—civilised
if procedure that have
up over centuries—is
The chaos threatens to
to oil supplies, to cur-
sability, to free world
is this the end of the
rise in living standards,
of freedom of develop-
f civilization?
s a weapon, the spread-
fear, could plunge the
into chaos overnight.
war, with embargoes
coun-embargoes, are
lose at hand. Trade
eventually turn into real
an still prevent all that.
r, Europeans, Ameri-
the Eastern industrial
China, the oil-producing
s and the developing
is, can withstand the
they act in solidarity.
I weapon is blunted if
d together.
must not allow the pos-

as is used for all purposes by
China.
Such differences will persist
in the future. Opposing in-
terests will come into conflict.
But now is not the time to
settle matters of this sort. Now
is the time for the world to be
told that the European Com-
munity stands by America in
its tribulation. Europe knows
what it would mean for peace,
for our prosperity, for our free-
dom if America's world credi-
bility were to be destroyed.
There is no other power to
take its place. Anyone attack-
ing the dollar must tell us
what he is going to replace it
with. He will seek in vain for
such a replacement. Oil sales
are an immediate case in
point. Only the dollar is a suit-
able vehicle for the flow of
funds; only the dollar can pro-
vide sufficient investment
opportunities for oil revenues.
If the world economy is
damaged, we all suffer. How
then will trade, on which all of
us—particularly in Europe—
are dependent, function?
It will depend on
solidarity—but that must in-
clude oil-producing countries,
consumer states and develop-
ing nations. The oil-producing
countries must not now with-
hold oil from the world, and
must not start a new price
campaign. We shall enter the
1980s with an appreciably
weakened economy. The oil
problems—inflation, unemploy-
ment, a slowing-down in
growth, industrial renewal—
are far from having been
solved by any of the industrial
nations. The developing coun-
tries are strained practically
to breaking point. The burden
imposed on them by the oil crisis
has increased almost tenfold
since 1973. These countries
simply do not know how they
are going to solve their prob-
lems of growth and financing.
Therefore the oil-producing
countries must refrain from
causing fresh disorder in the

world economy and in the
international monetary system.
In their own interest they can-
not give up the dollar as a
reference currency for oil pric-
ing. They must not produce an
artificial scarcity on oil mar-
kets.
If the principal producing
countries now cut back their
production, the will of the con-
sumer states to economize will
be damaged. Nobody likes giv-
ing things up for no purpose.
If every barrel of oil we save is
left in the ground by the oil-
producing countries rather
than being made available to
world markets to secure stabili-
zation, the energy-saving poli-
cies of consumer countries will
fail politically.
There would inevitably fol-
low a fight for oil, with no
holds barred. The main suf-
ferers would be the Third
World countries, which in such
a situation would be unable to
hold their own. There would
then be a sharpening of the
political conflict going beyond
anything we have yet experi-
enced and affecting all coun-
tries, in West and East alike.
The repercussions would even-
tually hit the oil-producers
themselves. In the universal
chaos those countries would
not survive as islands of
affluence and prosperity.
Of course, should not
just point the finger at the
oil-producing countries. We
must do something about our
own conduct. Our consumption
of oil is far too high. It must
be brought down. One course
of action is out of the ques-
tion: we must not again try to
save oil by having a recession,
as happened after 1973-74.
That remedy will cost us too
dearly. There are other possi-
bilities. We can cut out waste
and use energy far more
rationally than hitherto.
In the European Community
we have taken decisions to
save oil. These decisions were
confirmed last summer at the

world economic conference in
Tokyo and adopted by other
countries as well. We agreed
that most countries' oil im-
ports should not be higher in
1985 than in 1978 or 1979.
To achieve this, some major
changes will be necessary. We
must replace antiquated indus-
trial plant. We must do away
with poor insulation and
energy-wasting transport sys-
tems. We must introduce more
economic methods into private
households. If energy sources
and modes of energy use are
carefully matched, consump-
tion can be reduced by up to
30 per cent in industry, 35 per
cent in the transport sector
and 50 per cent in the home.
Such an undertaking would
be expensive. Conversion to
these energy-saving techniques
would cost us several thousand
million dollars annually over
the next 10 years in the Euro-
pean Community alone.
Second, we must develop our
indigenous sources of energy
and our new technologies. The
exploitation of such possibili-
ties is the key to sparing the
world future energy crises. We
in the European Community,
together with other industrial
nations, have pledged ourselves
to mobilizing all available
alternatives to oil. Coal must
be made use of and new tech-
niques such as coal gasification
and coal liquefaction. The de-
velopment of non-exhaustible
energy sources such as solar
power must also be considered.
Substantial resources are
now available to finance such
programmes in the EEC. Those
who are always complaining
about Community spending on
agriculture should realize that
70 per cent of the EEC
budget—about \$1,500m—is devoted to energy
research.
Finally we must be quite
clear that without an expan-
sion of nuclear power in the

coming decades no growth in
our economy or improvement
in our employment will be pos-
sible. A country that renounces
nuclear energy is creating a
dangerous situation on world
energy markets in the long
term. That the use of nuclear
energy should take place under
conditions which guarantee the
safety of the population I con-
sider to be a matter of priority
and a matter of course.
If we are successful with
this policy, we will bring about
an equilibrium of interests. We
will conserve oil resources.
That is in line with the wishes
of the oil producers. They will
be able to plan their develop-
ment over the long term. It
will be to our own benefit
also. We, too, have an interest
in oil lasting as long as pos-
sible. By acting reasonably our-
selves, we enable the oil-
producing countries to act
reasonably. Then they will not

need to defend their precious
raw material with absurd
prices.
By our conduct we can give
them a signal which
encourages them to pursue
moderation. At the same time
we will be doing something for
our balance of payments in oil
and hence for our economy.
Politically we will have greater
freedom of action.
Naturally this will be achiev-
able only if we and the oil-
producing countries under-
stand each other. We must
talk. Each side must know for
certain where it stands, what
the other side intends, how it
sees developments. For this
dialogue a solid base is
needed.
Cooperation should not be
confined to merely refraining
from inflicting mutual damage.
It must develop into an active
economic, financial and tech-
nical exchange in all sectors.

A miner at Easington Col-
liery, co Durham. More coal
could be produced at lower
cost if the aid to continental
producers were redirected
to investment in Britain.
Photograph: Brian Harris.
Only thus can trust finally be
created.
Let us make a fresh start.
Let us sit down together and
open the great dialogue be-
tween developing countries,
oil-producing countries and in-
dustrialized countries. Let us
begin with the world com-
ference on energy and develop-
ment. The Secretary-General of
the United Nations could con-
vene a preparatory conference
for this purpose as early as
in the next few weeks. In this
way we will prevent our rela-
tions being prey to irrational
moods and prevent energy
chaos.

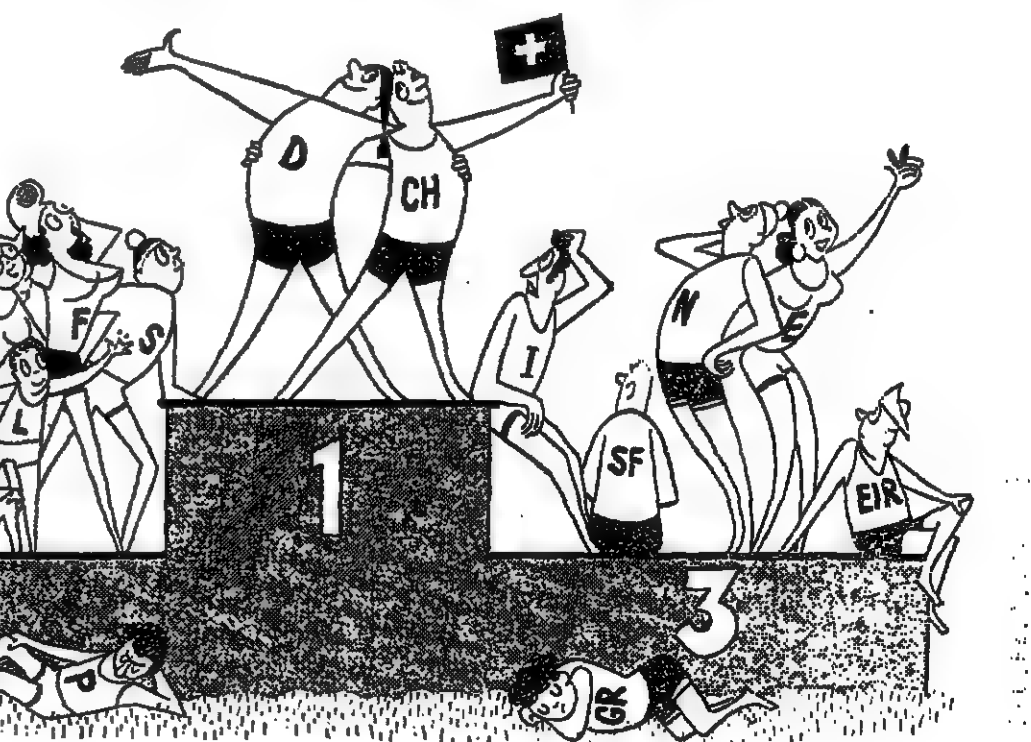
Nationalism exacts a high price

ism is expensive. Out-
of war, rarely can
any be made to
than in its contribu-
tion to the vulner-
ability of the mem-
ber of the Commu-
nity's energy policy is
a for national govern-
ments. The Commission's
latest battery of ac-
quires the "convergence
of J policies" has rep-
resented the construction of a
on energy policy".
e would be few advo-
cates of the proposition that
various regions of Europe
develop their own in-
dustries or that the
Gas Corporation
have a purchasing
oly of North Sea gas. It
urely less absurd to
that the sum of energy
s of nations is an ad-
vantage for a common
article compares the
res of energy supply in
EC with those of an im-
alternative—a common
market of long stand-
is based on facts from
st and present, but some
ation has been used in
ing the fictitious com-
energy market. The play
suspension for the rivalry
of sovereignty which
actively limit perception.
nuclear industry is a
ular example of Euro-
particularism run amok.
e and Germany each has
a national constructor of
rs. Together they could
15 GW(e) a year, but
ned orders recently have
ed 6 GW(e) and the
is unlikely to improve.
Neither company can
use its heavy commu-
nity in plant and people-
works Union is in espe-
deep trouble.
y and Britain have light
reactor programmes
will make minimal use
sign facilities, will add to
overcapacity, and will
fore waste resources.
the imaginary federal
drive these problems
solved long ago. The in-
es of private capital to
e the number of sup-
by international alliance
allowed to succeed. In
ria emerged based on
ure vessel manufacture by
in Italy and Frantoma
range. Rare architectural
ering skill was gathered
associated design com-

panies, and other components
were made by the suppliers
best able to make them. The
advantages of concentration
and specialization appeared in
better assurance, higher reli-
ability, lower costs and shorter
lead times.
The EEC is hoping for
90 MW(e) of nuclear generat-
ing capacity in 1990, making a
contribution of 200 million
tonnes of oil equivalent (mtoe)
to primary energy demands;
the imaginary common energy
market is expecting 350 mtoe.
The low capital cost, high
reliability and short construc-
tion times of the plant emerg-
ing from the efficient nuclear
industry of the common energy
market encouraged nuclear in-
vestment. Also, more reli-
able plant operates longer each
year and displaces more oil. In
historic fact, the reactors of
Kraftwerk Union, the con-
structor which more than any
other shops around for the
best outside its home country,
have operated about 10-15 per
cent longer each year than
those of other constructors.
The coal industry has the
greatest economic distortion
within European energy mar-
kets. The subsidies paid to pro-
ducers in 1978 and the invest-
ments in that year are shown
in Table A.
Investment in the industries,
relative to their size, is similar
among nations despite the dis-
parate levels of subsidies.
These subsidies misleadingly
suggest that the commercial
prospects are better in other
countries than in others, and
are a transparent misallocation

of resources. More coal could
be produced at lower cost if
the aid to continental pro-
ducers was redirected to in-
vestment in Britain.
Protection of European coal
production began in the late
1950s after the catastrophic
loss of markets to oil. The
Community executive fought for a
coherent system of protection,
but suffered a devastating
defeat.
In the imaginary common
energy market the executive
succeeded: subsidies were al-
located evenly and consequently
production was consequently
on the most economic mines of
Britain and Germany. The
resources saved were used to
retrain and compensate dis-
placed miners, to finance new
investment, to prospect and
develop automated mining and
coal processing. British output
was restored to its 1937 level
of 250 million tonnes (includ-
ing, as then, 50 million tonnes
of exports to the Continent);
output in Germany, a less
fruitful prospect, stabilized at
the 1960 level—180 million
tonnes. Coalmining was aban-
doned in France and Belgium,
but they obtained twice as
much coal from joint ventures
in the British.
In a common market there
are common prices, adjusted
for legitimate economic con-
sequences of geography. Aberra-
tions such as the sale of
domestic electricity in Italy at
a 50 per cent discount, or the
sale by British Gas of domestic
gas at two-thirds of the
replacement cost, are not tol-
erated. Prices are aligned on long-

run marginal costs and are on
average 40 per cent higher than
the aid to the sovereign reality:
consumption is accordingly 6
per cent lower.
More important, the extra
revenue in such a common
market has been consistently
invested in energy conserva-
tion projects with pay back
periods averaging 10 years.
Annual investments of 20 per
cent of energy costs with this
rate of return reduce growth
in energy demand each year
by 2 per cent; in 20 years the
cumulative effect is to cut
demand by 30 per cent. The
common market was essential
to this policy because it
preempted worries about dis-
tortions in competitiveness
arising from uneven commit-
ments to conservation.
The consequences of all this
are summarized in Table B
as a comparison of the 1990
forecasts made by the real EEC
with the forecasts for the same
years made by the imaginary
analogue the latter were
obtained by adjusting each
component of the EEC forecast
in accordance with the earlier
suppositions.
This is an exaggeration, of
course, but difficulties in
counting the cost must not ob-
scure the deficiencies of pro-
tectionist policies. The struggle
between European nations for
short-term advantages prevents
a common approach to more
efficient use of energy;
resources allocated to energy
production are misused;
opportunities are lost.
The legitimate constraints of
sovereignty cannot be ignored,
but their worst effects can be
avoided by carefully sur-
veilling inside and outside the
energy sector. It is likely that
only a united Europe can sur-
vive the trials of the future.
Energy may not prove in the
long run to be the greatest
threat, but it will certainly be
the most immediate.
The gains from a common
exploitation of human and
physical resources are high;
convergence is not enough.
Dr Lucas is a lecturer in
energy policy. He has written
on behalf of the David Davies
Institute of International
Affairs, Energy and the Euro-
pean Communities, Europa Pub-
lications, 1977 (55.50), and
Energy in France—Planning,
Politics and Policy, Europa
Publications, 1979 (E15).



Scales tip against Europe and Japan

For about 10 years—and especially since 1974—the competitive positions of the leading industrialized countries have been affected by far-reaching changes. Factors such as labour costs, capital costs, productivity and exchange rates have tipped the scales in favour of the American economy and against Europe and Japan, writes Philippe Heymann.
Although there is increasing
disquiet in the United States at
the slow rate of growth in pro-
ductivity in that country com-
pared with its competitors, the
collapse of the dollar has
largely offset the effect of this
in relation to Europe and still
more in relation to Japan,
which until 1978 suffered from
the upward movements in the
value of the yen. As was
emphasized in the recent
report by the Interfutures
group of the Organization for
Economic Cooperation and De-
velopment, "Japan and the
countries of Western Europe,
still more than the countries of
North America, are suffering a
deterioration in their average
competitive position in labour-
intensive industries".
Simultaneously, the emer-
gence of the "newly industria-

lizing countries" is setting the
scene for further disruption.
"The present situation", the
Interfutures report comments,
"contains the potential for
considerable pressures on the
structures of certain developed
countries". It is true that there
are new industrial countries
in world exports of manufac-
tures has been rising sharply
and consistently, from 2.6 per
cent in 1963 to 6.3 per cent in
1973 and 7.1 per cent in 1976.
The consequence of this de-
velopment has been a rapid in-
crease in their share of world
industrial output, which
almost doubled between 1963
and 1977, from 5.4 per cent to
9.3 per cent.
At the same time, however,
it is being realized that com-
petitive positions are not deter-
mined wholly by costs, indus-

trial productivity and exchange
rates. Despite their heavy
handicaps over recent years,
West Germany and Japan are
tending to strengthen their
shares of world markets by
rapidly disengaging from pro-
ducts which are subject to
keen competition from the
developing countries and by dis-
playing impressive dynamism
in industries relying heavily on
skilled manpower and those
considered central to control
of the international division of
labour (data processing, tele-
communications and so on).
Between 1963 and 1976
Japan doubled its market share
in these sectors. Between 1973
and 1977 it even managed to
increase its share of American
imports of manufactured goods
from 20.5 per cent to 23.4 per
cent whereas the nine members
of the European Community
saw theirs fall from 28.8 per
cent to 23.4 per cent.
West Germany and Switzer-
land are both countries whose
currencies have been revalued
regularly, but they come out
top in the survey of the indus-
trial competitiveness of Euro-
pean countries published
recently by the European
Management Forum in Geneva.
As M Gérard Tardif of the

Facts and figures

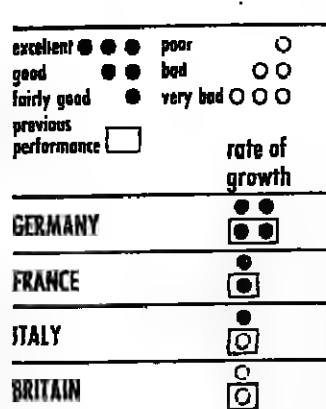
Still no suggestion
of disaster

What is most surprising about the international situation is the contrast between the psychological and monetary aspects, which are conducive to dramatization, and the real aspects which, at least for the time being, until the end of 1979, contain no suggestion of disaster—quite the contrary. In France, for instance, the most recently announced results were surprisingly better than forecasts of only a few months ago; the graphs for industrial output (plus 5 per cent) and unemployment (successive falls in September and October, bringing the rate down from 6.55 to 6.2 per cent) provide convincing evidence of the improvement.

The Conseil National du Patronat Français (employers' national organization) emphasizes in its most recent review that activity is still holding up and should continue to grow over the next few months at a rate of about 3 per cent. It points out that output is in excess of consumption and that it is being sustained largely by private productive investment (at least) and to an appreciable extent by stockpiling. The Bank of France survey of business leaders shows that they remain by and large confident. Less encouragingly, the trade balance deficit was a little worse in October (nearly 3,000 million francs, or more than 9,000 million over the first 10 months). Nevertheless, the more significant current account balance of payments, bolstered by 2,000 million francs a month, is in surplus.

In West Germany the situation is exactly the reverse. The trade balance is in surplus, as the graph shows, although there has been a fall in the cover of imports by exports, which has settled at about 105 per cent, whereas the current account is in deficit (by DM2,400 million in September). During 1979 the level of activity has been much higher, in West Germany than elsewhere, and this has meant that imports have risen much more sharply (up by 18 per cent in the first nine months compared with the corresponding period in 1978) than exports (by only 10 per cent). Industry order book picked up by 2.2 per cent in September after a fall of 4.3 per cent in August, so that output should be sustained and the growth in the turn out to be between 4 and 4.5 per cent.

It is striking that in West Germany activity is being maintained primarily by invest-



ment (investment to improve productivity, but now, in view of the level of plant use, investment to increase capacity) and apparently much less by stockpiling than in France, except in the case of oil, imports of which have risen as they have everywhere else, not only because of price increases but also in volume.

The situation in Italy is less good. Activity has slackened, although the most recent statistics for industrial output (the September figures showing a 4.5 per cent increase on last September) suggest a turn for the better. However, in that country much more than elsewhere, there are grounds for concern about the effects of the inflationary climate and precautionary buying, while productive investment has tended to slacken further (with growth of only a few percentage points in 1979). The trade figures are also gloomy, with a deficit on the balance of trade and even on the current account in September—421,000 million lire and 589,000 million lire respectively.

The oil import account is beginning to make an impact, with the twofold effect of higher prices and precautionary buying. Italy obtains a high proportion of its energy supplies from foreign sources: about 75 per cent, much less than Japan, the United States, and the United Kingdom. The Italian economy is therefore in danger of losing its greatest asset—its ability to maintain surpluses on foreign trade.

Britain is without doubt the most poorly placed of the four largest European countries. Admittedly, it is not easy to interpret the economic statistics, since they have been distorted by the effects of the abrupt change of direction initiated by Mrs Thatcher's Government, especially the July increase in value-added tax which set off a spate of anticipatory buying followed by a lull and this has distorted

our calculation of retail prices, which is based on a moving three-month period. The effects of the industrial disputes have compounded the difficulties of statistical analysis, but despite these obstacles, and especially if the favourable influence of North Sea oil on activity and the trade balance is discounted, it is now clear that the situation in Britain is deteriorating. Industrial output fell by 3 per cent in September.

In contrast with France and West Germany, business leaders are becoming more pessimistic with each month that passes. This is confirmed by the survey carried out in October by the Financial Times, which indicates that confidence—admittedly undermined by the recent engineering strike—is at its lowest since late 1967 so that investment plans are being trimmed and consideration is even being given to reductions of workforces.

The effects of the massive increase in minimum lending rate from 14 to 17 per cent on sterling, savings and the cost of oil (more than 20 per cent), with those of the 5 per cent cut in public spending yet to come, will add to the bitterness of the pill to be swallowed between 1 and 1.5 per cent. The economy is restricted to health.

In the case of Britain at least, the prospects for 1980 are fairly clear. Cambridge Econometrics, like the EEC Commission, expects a recession of between 1 and 1.5 per cent and a sharp rise in unemployment. It is to be hoped that austerity will help to bring about the necessary industrial recovery.

The outlook for the other three large European countries is less clear. Herr Emminger, President of the Bundesbank, thinks that West Germany's gap could increase by 3 per cent, but he is more optimistic than the five economic institutes, four of which are forecasting 2.5 per cent and the fifth, Kiel, only 1.5 per cent. Whatever the outcome, West Germany expansion, even if at a slower rate, will continue to be supported by a steady flow of investment, which should help to secure healthy growth in the future. France can look forward to a growth rate of 2.1 per cent (105 per cent in August and 107 per cent in September) and in France at about 80 per cent (82 per cent in September and 89 per cent in October). Italy has suffered another heavy setback from the distortion of statistics caused by the industrial disputes.

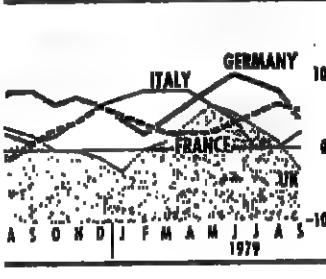
impossible in this area since, although oil consumption is falling, the producer countries can well reduce deliveries. They are already talking and the possibility of a reduction of three million barrels a day is being mooted.

The second unknown is the trend in interest rates, the escalation in which is beginning to cause alarm and to arouse protests in the United States, where the banks have actually been accused of behaving like Opec. Is there not a danger that countries trying to attract capital will outbid one another too far above the level dictated by inflation and bring their economies to a grinding halt?

Herr Emminger does not think so; he believes that rates are now at their peak and that they will come down in line with prices.

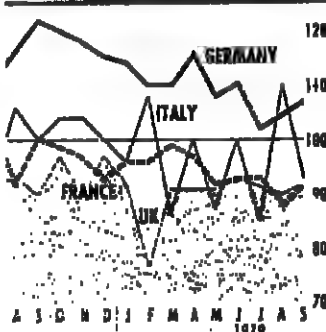
Maurice Bommensath

INDUSTRIAL GROWTH



Growth rate: Between August and September industrial growth held firm in France (5 per cent) and slowed slightly in West Germany (4 per cent). Production fell by 3 per cent in Britain and improved slightly (by 2 per cent) in Italy.

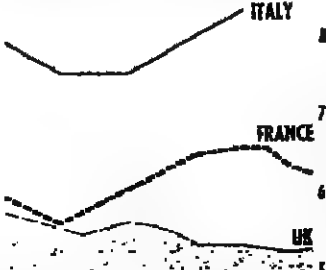
FOREIGN TRADE



Foreign trade: Seasonally adjusted cover of imports by exports (calculated job/cit) is settling at a lower level in West Germany at about 105 per cent (105 per cent in August and 107 per cent in September) and in France at about 80 per cent (82 per cent in September and 89 per cent in October). Italy has suffered another heavy setback from the distortion of statistics caused by the industrial disputes.

Prices: The average inflation rate for the four large European countries levelled off in October at about 13 per cent. This reflects a considerable deterioration in Italy, where the rate is now about 20 per cent, and a relative improvement in Britain (17 per cent) after the abrupt rise caused by the July increase in value added tax. There was almost no change in West Germany (3 to 4 per cent) and France (12 per cent). These rates are calculated on the basis of the three most recent months for which statistics are available (August, September and October). The year-on-year rates are West Germany 3.7 per cent (rising), France 11.1 per cent, Britain 17 per cent and Italy 18.1 per cent.

UNEMPLOYMENT



Unemployment: Seasonally adjusted unemployment as a percentage of the working population once again fell slightly between September and October from 3.65 to 3.6 per cent in West Germany, and more appreciably in France, from 6.3 to 6.2 per cent (the second successive fall). In Britain, however, there was an increase from 5.2 to 5.25 per cent.

From gypsy's parlour to the boardroom

How predictions fared
10 years on

Ten years ago the crystal ball began to move from the gypsy's parlour into the boardroom. Now that we are about to enter into the 1980s it is a good moment to evaluate the forecasts made 10 years ago about the world in which we should find ourselves.

Gilbert Mathieu, commenting in *Le Monde* in January, 1971 about the Organization for Economic Cooperation and Development forecast for output in 1980, cautiously wondered whether these predictions would be as accurate as they had been in the past. The table shows how right he was. It now looks as if the OECD countries will have grown in the 1970s by only about half the amount which was originally planned. The main reason for this failure is of course that the OECD did not predict the oil crisis. Mr Mathieu also presciently referred to the likelihood of growing pressures from inflation and unemployment.

Although the OECD failed to forecast the rate of growth of the developed world of some credit should be given to them for predicting roughly the right order in which countries would stand, not only in terms of their growth but also in terms of their inflation. The period which might have been achieved simply by extrapolating past trends, but also in terms of the extent to which their growth rates would slow down.

Even here their performance is not startling. There is no consistent relationship between forecast and outcome either for growth or for the rate of change of growth. Moreover, even though the OECD successfully ranked most of the countries, they thought France would show a rapid increase in growth rate and Spain a reduction. In fact, France's growth rate fell more sharply than that of Spain. In terms of output, however, Italy was the most rapid percentage improver, followed by Canada and progress relatively slowly. History shows that Canada had the third highest increase of the countries listed while Italy came only seventh.

Qualitative forecasts are easier to get right than quantitative ones. In October, 1969, *The Times* commissioned an eminent sector of savants—Arthur Koestler, Sir Julian Huxley (who wrote with Max H. Gluckman), C. S. Lewis, Herman Kahn, Sir Bernard Lovell and Professor Asa

Actual and Forecast Rates of Growth

	Forecast annual rate of growth 1970-80 (1)	Actual annual rate of growth 1970-78 (2)	Change over 1969-70 estimated rate (3)	Actual (4)
Countries whose growth rates were expected to accelerate:				
France	6.0	3.9	0.6	-1.5
Canada	5.4	4.6	0.6	-0.2
Austria	4.9	3.8	0.6	-0.5
United States	4.7	3.2	1.0	-0.5
Belgium	4.7	3.4	0.5	-0.5
Denmark	3.2	2.1	0.6	-0.3
Countries whose growth rates were thought likely to slow down:				
Japan	10.0	5.3	-2.4	-7.1
Spain	5.5	4.3	-0.2	-0.4
Italy	5.8	2.8	-0.5	-3.5
Germany	4.5	2.7	-0.2(5)	-1.7
Netherlands	4.8	2.7	-0.1	-1.7
Sweden	3.3	0.7	0.0	-2.6

(1) OECD Growth in Production 1960-1980 as quoted in *Le Monde* January 12, 1971.
(2) Based on GDPs from OECD, September 1979, Main Economic Indicators.
(3) Calculated from (1) above.
(4) Calculated from (1) and (2) above.
(5) Change over 1969-1970 is -0.1 per cent.

Briggs—to describe their vision of life in 1980. The articles by Koestler and Asa Briggs show the greatest contrast. Even after this lapse of time Koestler's article is still an excitement to read. It may yet prove a good forecast of life in 1980, but by 1980 standards, from the abolition of clerical celibacy to the introduction of communal electric cars, he was wrong on almost every testable prediction.

Perhaps Koestler's closest prediction was that it would be considered irresponsible to marry without having previously engaged in a trial affair. According to *Now!* magazine, 36 per cent of British 15-24-year-olds in 1978 disapproved of marrying someone they had not slept with, but a similar number, in fact 39 per cent, approved.

As a final touch to an exciting run of misses and near misses, Koestler quoted Buchner that "deep down, in us there is a small smiling voice that says that tomorrow will be like yesterday" and wrote that this voice told him that on October 6, 1980, he would be doing *The Times* crossword puzzle No. 15,691. Thanks to the rise in industrial unrest which he failed to foresee, his crossword will be some 350 short of this number.

Asa Briggs, on the other hand, took more of a gloomy view. He likened the "small smiling voice" and prophesied that

a number of commonly-predicted events, such as the advent of the post-industrial society in which work became play would not have happened by 1980. Not only was he right with these negative prognoses, he also made correct if less exciting predictions. For example, he forecasted an "abundant increase" in paid holidays (in 1971 in the United Kingdom 28 per cent of manual workers received only two weeks' holiday and only 4 per cent over three weeks by 1978). Among non-received only two weeks and 81 per cent three weeks or more, and an increased prevalence of participatory pressure groups in politics.

Herman Kahn is a professional futurist who, in 1977, expects a good record. His article was concerned with the way in which computer technology would change our way of life. Points must be awarded for his prediction that computer power would rise by a factor of 10,000 since he also said that many of the seemingly most extravagant technical predictions would be "thought conservative" in 1980.

On the other hand, Kahn appeared to see the future in terms of the large computer philosophy prevalent in the 1960s. It is calculators, not as Kahn had predicted computer-assisted instruction, which have become ubiquitous in schools. Seen from today, this article contains only a few more hits than misses. However, many of

Kahn's forecasts run up to 1985, so long like computer run homes for richer families may still be fulfilled. It no looks, however, as if legislators to protect individuals against computer data banks will introduced before rather than after their misuse, as Kahn had prophesied.

Possibly as a result of his experience as an economist, Kahn, when discussing the future course of foreign relations, made few predictions which could be tested against experience. Huxley and Nicholson, writing on the environment, also made relatively testable predictions.

Unfortunately, where they were specific they were all wrong. They quoted a gloom forecast that by 198 the United Kingdom's population would rise from 56 million to 61 million and commented that it seems improbable that stability of numbers could be reached by 1980. In fact, population has remained steady at 56 million although may now be beginning to rise.

As he himself admitted, he was specific, they were all wrong. They quoted a gloom forecast that by 198 the United Kingdom's population would rise from 56 million to 61 million and commented that it seems improbable that stability of numbers could be reached by 1980. In fact, population has remained steady at 56 million although may now be beginning to rise.

Our review suggests that, with the exception of electronics, forecasts were more likely to be wrong when they were sensational than when they were moderate. Furthermore, despite the apparent precision of numbers, director and trends were easier to detect than to quantify.

In future if we are going to quantify we should quote ranges rather than single figures and the width of the range representing the amount of uncertainty for which we should plan may prove more important than any single estimate.

Now that we have reached the time of which he was speaking, we can see the accuracy of Asa Briggs's final forecast: "There will still be feeling for many it will be a disappointment—clearly the bigger changes he ahead."

James Rothman

A step towards averting EEC bankruptcy

Increased milk grant would be
painless remedy

For some years now discussion on how to curb the rapidly mounting costs of the EEC's Common Agricultural Policy has been going round in circles. Although time is pressing, and the European Community is heading for bankruptcy, no one single effective step has been taken towards the formulation of a realistic programme of reforms acceptable to all member states. Yet vast sums could be saved on the EEC's milk marketing policy alone, enough to consolidate the financial position of the Community as a whole, at least for the time being, without recourse to other sources of revenue.

However unlikely it may appear, there is in fact an effective ready-made remedy which would greatly benefit the taxpayer and impose no sacrifices on the farmer. Ready-made remedies, of course, are usually viewed with scepticism; but there are certain facts and figures to draw on which should make it clear to everyone that there really is a genuine opportunity for a thorough-going reform of Community finances. To substantiate this, one or two explanations are necessary, but these can readily be grasped without any intimate knowledge of the maze of EEC regulations.

The Commission in Brussels has calculated that Community revenue from all sources is at best sufficient to cover about one year's outgoings, and that by 1981 the EEC will already be in deficit to the tune of £400m, a deficit which will probably increase by the end of 1982 to £900m. In 1979 the budget for the Common Agricultural Policy alone accounts for 55.40m of the total Community budget of £9,200m.

Dens of suggestions have been made on how best to curb the costs of the Common Agricultural Market. However much they may differ in the solutions they put forward, they all take the EEC's marketing policy as an important, and in some cases as the sole, starting point. This is not merely fortuitous. The Common Milk Marketing policy swallows up more than 40 per cent of all expenditure on farming, and alone accounts for close on 30 per cent of the total EEC budget.

constantly increasing. To ensure disposal of the resulting surpluses the EEC pays out subsidies amounting when converted to 15p per kilo of milk. This is more than farmers receive from dairies for their milk. Actual expenses can be somewhat higher or lower than the amount of subsidy at this rate, according to how the surplus milk is disposed of. Economists and EEC Commission experts are all in agreement, however, that this rule-of-thumb figure corresponds with the realities.

For more than two years the authorities in Brussels have been trying to stop producing milk by offering them the way the scheme works more attractive. It would undoubtedly suffice if Brussels were to raise the grant, as some economists have already recommended, to two and a half times the present amount.

Extensive, but for that very reason effective, subsidies of this kind in return for giving up milk production would also be a very good thing for the taxpayer. If the grant rate for every kilo of milk not produced were raised from the present figure of only 2p to 5p the EEC would save a considerable amount on the current intervention costs for surplus production.

If grants at the new rate were wholly or partly paid out in the form of annual instalments, graduated according to size of herd, this would create a permanent source of income for the recipients without their having to suddenly place at their disposal large sums of money which they might then perhaps invest in other sectors.

grains they have to give up producing milk only for five years; but at the end of this period, farmers would have to spend a great deal of money if they wanted to resume production. To qualify for the grant they either have to dispose of their milk, or to put it to most production. Since most dairy farmers have no other means of earning a living, they naturally stick to milk production, which at least provides them with a regular livelihood, even if not a very luxurious one.

The obvious remedy is to bring in a sufficiently substantial increase in the size of the grant. The scheme works more attractive. It would undoubtedly suffice if Brussels were to raise the grant, as some economists have already recommended, to two and a half times the present amount.

Extensive, but for that very reason effective, subsidies of this kind in return for giving up milk production would also be a very good thing for the taxpayer. If the grant rate for every kilo of milk not produced were raised from the present figure of only 2p to 5p the EEC would save a considerable amount on the current intervention costs for surplus production.

If grants at the new rate were wholly or partly paid out in the form of annual instalments, graduated according to size of herd, this would create a permanent source of income for the recipients without their having to suddenly place at their disposal large sums of money which they might then perhaps invest in other sectors.

of farming equally creative o production surpluses. The radical remedy outlined here for excessive spending would, moreover, require only some modification of current EEC regulations, and would not entail heavy administrative expenses. The market in beef and veal would not have to much difficulty over coping with the extra supply of cows for slaughter which might be for the next few years a temporary phenomenon. Reducing the producer's price for milk, or raising the so-called "co-responsibility levy" would not produce the desired braking effect for some years. And even then negotiations would still most likely be going on about the fixing of milk production quotas.

The balance sheet for this present grant system can be summarized as follows. No compulsion would be exercised on farmers; they would be free to decide whether they wanted to accept grants or not in return for ceasing milk production. The end result for the taxpayer would be a saving of twice as much on intervention costs for surplus production as the farmers are paid in compensation. Speculation on the milk marketing policy could fall by at least half and perhaps by as much as £1,500m a year—enough to mitigate British difficulties over contributions to the Community and ease the financial burden for other member countries.

It is natural that outsiders should ask themselves why it is that the bureaucrats in Brussels should not have come up long ago with an effective grant system if the solution is so simple, and if the right way has already been found in principle for draining the milk lake to an acceptable level. The answer is probably secretly stored away for the time being in the offices in Brussels. But it will only be a puzzle for anyone who is unaware of the complexities, obscurities, and the EEC administration, and who believes that common sense always finds the right answer in the end.

Josef Antony

The author is chief editor of the German publication *Agro Europa*.

Journalists in Europe

The seventh Journalists in Europe seminar will be held from November 1-1980 to June 30 1981. Applications to attend must be submitted by February 1, 1980. Further information may be obtained from:

Journalistes en Europe
33 rue du Louvre,
75002 Paris.
Tel. 508 86 71

Journalists in Europe is an organization whose object is to provide European and non-European journalists with a complete understanding and knowledge of Europe. Since 1974 121 journalists from 34 countries have taken advantage of this educational course.

The course, which lasts eight months, takes the form of seminars in Paris and investigative studies in the various countries of the European Community. Course members prepare a monthly publication in English, French and German called *Eurotop*.

Applicants, who should be between 25 and 35 years old, should have appropriate professional experience and a thorough knowledge of English and French.

On the contrary

Christmas gifts for
young Europeans

Eurocrat's outfit. Briefcase, spectacles, worried frown. All you need to play at building Europe. Desperanto set. Build your own Tower of Babel with this pack of novelty cards. Council Scrabble. The international alternative to racing demon. Brass knuckles an optional extra. The adventures of Perry Patetic. De luxe edition of this classic tale of a parliament's quest for a home.

Mini-financial mechanism. Full-scale working model of a perennial favourite from Dublin. Money-back guarantee. Enlargement kit. Blow up your own photographs, or your Community, by numbers.

The energy game or now you see it, now you don't. Battery operated. Dunces' CAP. Finance your own surpluses with this full-size home dairy and make Europe a land flowing with milk and money.

Job creation. The 1980s version of snakes and ladders. Very dicey. Convergence. Can you beat the mutually repelling magnets and bring the Ten together. Free-for-all inflation pump. For balloons, bicycles, money supply. Includes unlimited dummy currency.

Up Jenkins. A new twist to a favourite parlour game: see who can stay in the chair.

PANGLOSS

MADE IN ITALY

WHAT
ITALIAN
PRODUCTS
INTEREST
YOU?

Let us know. It will be our pleasure to send you free information on the best Italian products.



COMMERCIO ESTERO

Rivista del
CORSO VITTORIO EMANUELE 15 - MILAN (ITALY)
edited by the ITALIAN CHAMBER OF COMMERCE FOR FOREIGN TRADE

TOP MANAGEMENT CONSULTING

Roland Berger & Partner sind ein deutsches Beratungsunternehmen mit besonders hohen Wachstumsraten. Für unser internationales Geschäft betreiben wir neben unserem Hauptsitz in München Niederlassungen in Mailand, Paris, London, New York, Sao Paulo, Tokio.

Für unseren sich überdurchschnittlich entwickelten Bereich

STRATEGISCHE PLANUNG

suchen wir geeignete neue Mitarbeiter, die in enger Zusammenarbeit mit dem Top-Management unserer Klientenfirmen strategische Probleme lösen sollen. Standort ist unser Münchner Büro.

Die geeigneten Bewerber sollten folgende Voraussetzungen erfüllen:

- Sehr guter Universitätsabschluss mit Promotion oder MBA einer führenden Business School
- Besondere analytische Begabung ergänzt durch Kreativität und ausgeprägte Eigeninitiative
- Praktische Erfahrung in der Unternehmensplanung oder ähnlichen Arbeitsgebieten
- Gute Deutschkenntnisse

Wir können jüngere geeignete Bewerber ohne praktischen Erfolgsnachweis in der strategischen Planung ausbilden und in unserem Hause anspruchsvolle Aufgaben anbieten, die zu einer aussergewöhnlichen Karriere bei leistungsorientierter Honorierung führen.

Wenn Sie mit uns Kontakt aufnehmen möchten, wenden Sie sich bitte schriftlich mit aussagefähigen Unterlagen an unsere Geschäftsleitung, z.H. Herrn Dr. Johnsen, ROLAND BERGER & PARTNER GMBH INTERNATIONAL MANAGEMENT CONSULTANTS (BDU) Truderinger Str. 13, 8000 München 80, West Germany.

ROLAND BERGER & PARTNER GMBH (BDU) International Management Consultants



FILA

in Sport.

EUROPA

'Red capitalist' to the rescue in Bavaria

Investment by German companies in Yugoslav firms and the establishment of joint ventures by German firms with Yugoslav partners have already become almost a matter of course. The most prominent groups, which have had Yugoslav interests for many years, include Daimler-Benz and Volkswagen, the capital goods manufacturer Klöckner-Humboldt-Deutz, the huge chemical firm Bayer, and the Reemtsma tobacco concern. Since the Yugoslav Gorenje group rescued the German firm of Körting such cooperation is no longer one way. How is Körting faring these days?

Mr Oskar Pistor, is a Yugoslav—the press call him the "red capitalist"—who is managing director of the Körting factory at Grassau in Bavaria, near the Chiemsee. In the middle of last year the firm went into liquidation. Mr Pistor is highly regarded in this town of 7,000 inhabitants, for during the past 12 months or so he has pulled off the seemingly hopeless task of reviving what by far its largest industry from going under for good.

Today Körting is once more in full production, with a workforce of 1,100 Germans from the Chiemsee area, mostly from Grassau itself, and 200 Yugoslavs engaged by Mr Pistor as Gastarbeiter. The company, which specialises in colour television and hi-fi sets, has been renamed Gorenje-Körting and is part of the Yugoslav Gorenje group based on Valjevo in Slovenia.

Mr Pistor's influence in the Gorenje group is considerable. Before his rescue of Körting he was for many years in Munich as head of the group's German sales branch. And a very successful head, too: the value of Gorenje sales to West Germany from Yugoslavia soon reached DM120m.

It was Mr Pistor again who convinced Mr Ivan Atelšek, Gorenje's chief executive, that the acquisition of Körting was a sound proposition. The final decision was taken quickly and without red tape. Mr Atelšek broke the good news in person to the 800 still on the Körting payroll at the time. Calling them all together in a large workshop at the factory, he made them this confident promise: "You will never again find yourselves in the situation you were in before. In other words, as part of the Gorenje group, Gorenje-Körting would never be faced with bankruptcy."

From all the signs, Mr Atelšek should be able to keep his promise. Mr Pistor is a top-grade managing director. His knowledge of the German market stands him in good stead, and he runs Gorenje-Körting like a capitalist enterprise. He knows that Körting products will only do well in the West if the customer really wants to buy them, so he goes in for consumer advertising. He also realises that he must win acceptance by the trade if he is to enjoy long-term success, and for this reason the firm's marketing strategy has been turned upside down.

The old-style Körting was tied, for better or for worse, to a single customer in West Germany, the house of Neckermann, which concentrates almost entirely on mail-order catalogue business, whereas the new-style Körting is concerned with serious radio and televi-

sion retail outlets only. Mr Pistor prefers to deal with a number of small customers, even if none of them buys more than DM20,000 worth of sets from him in the course of the year. His creed is: "Körting must never again be dependent on a single customer for its German sales."

It was only because Neckermann did not have exclusive rights in the Körting marque as regards sales in other countries that the stage was half-set for a business recovery after liquidation. At present, exports to Switzerland and Austria and a number of markets in the Middle East account for nearly three-quarters of Gorenje's production.

Has Mr Pistor also turned his staffing arrangements upside down? Have deserving Communists been given mana-

gerial posts? Our asking this question annoys the bearded Yugoslav, a man prone to strong feelings. At this point Herr Heinz Dettinger, the new German home sales manager, specially brought in by Mr Pistor to assist him, happens to come into the somewhat sparsely furnished office of the managing director. Herr Dettinger has 30 years' experience of the German market in tel-

sure electronics; his last position was with AEG-Telefunken, one of the leading suppliers of television, radio and hi-fi sets.

"I came here," he tells us, "because I have faith in Mr Pistor and Gorenje-Körting."

Herr Dettinger is confident that a break into the German market can be achieved. Other executive posts are also held by Germans. The marketing director, Herr Bernhard Zunkeller, and the research and development director, Herr Waldemar Moortgat, came out best as a result of Körting's liquidation. Herr Zunkeller feels certain that he would have lost his executive position long ago, had the firm been rescued by a Western concern.

Not that the risk of this was ever very great. One after the other, all the substantial West German, American and Japanese concerns that were approached turned down the opportunity after a brief look at Körting's prospects. The reason was that they felt there was nothing left to rescue. Grassau resigned itself to a disastrously high rate of unemployment.

Mr Pistor has changed all that. This year he will be producing 170,000 colour television and 35,000 hi-fi sets, representing a total turnover of DM200m. His motto is "Small but select." A newly-developed series of colour television and hi-fi sets is already catching on well in the trade.

But how does Gorenje-Körting stand in regard to earnings? What attitude does Mr Pistor, himself someone from communist Yugoslavia, have towards profits? This question too makes him angry, and his answer becomes noticeable (the language of ordinary conversation with his secretary is Serbo-Croat). "Naturally," he bursts out, "Gorenje expects Körting to make a profit. Gorenje itself makes a profit, after all."

Gorenje-Körting is not making a profit as yet, Mr Pistor becomes calmer as he takes up the subject. "But neither are we still making a loss," he assures us. They are working at about break-even point. The Gorenje parent company is prepared to allow its subsidiary, Gorenje-Körting, plenty of time before it collects any profits from Grassau. The German company is expected to grow and prosper first.

Gorenje is what would be called in the West a multinational group. Its takeover of Körting merely added one more Western company to its international structure; there were already production units belonging to the group in Austria, Greece, Denmark, and Nigeria. Gorenje's consolidated turnover last year, with a workforce of 18,206, came to DM1,700m.

Mr Pistor is far from reluctant to publicize what he is doing. His company aim is a 2 per cent to 3 per cent share of the West German market. He wants no more than that, and he knows why.

No small-scale manufacturer can any longer cover the costs of turning out black-and-white television sets in a high-wage country such as West Germany. With production of colour sets go the same way? Mr Pistor is guarding against the possibility. He intends to place more language laboratory equipment on the market, and already has something else up his sleeve. This summer Gorenje-Körting acquired the Schomandl company of Munich, specialising in high-grade measuring instruments. Production is being transferred, in true capitalist style, from Munich to Grassau, as Mr Pistor feels this is the best solution from the economic point of view.

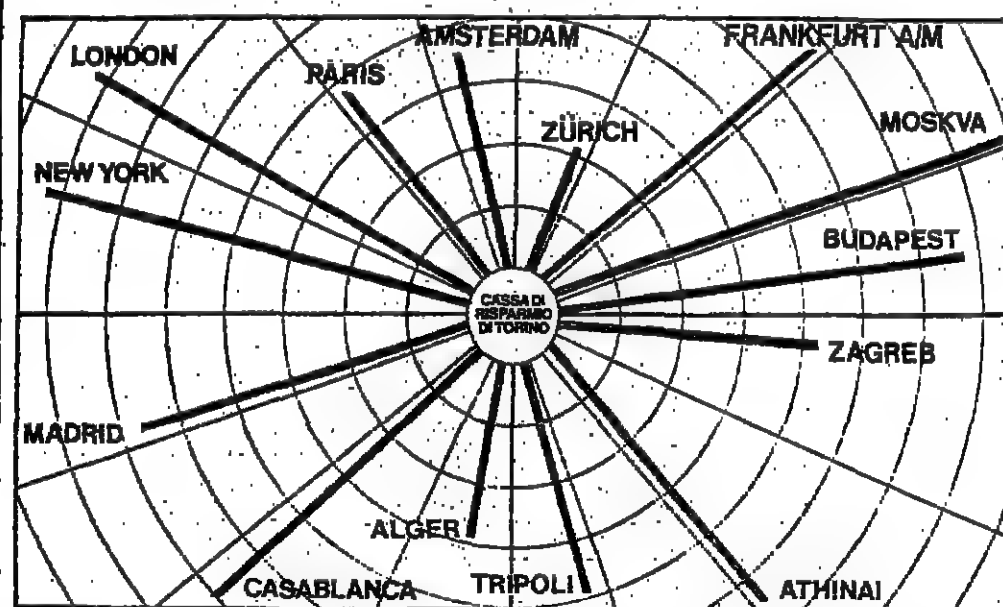
Werner Jaspert

CASSA DI RISPARMIO DI TORINO

the Bank offers you comprehensive service and all banking facilities through:

200 banks and counters in Piedmont and the Aosta Valley
500 correspondents throughout the world
four representative offices in

ROME, LONDON, FRANKFURT AND NEW YORK



VIA XX SETTEMBRE 31 TORINO	VIA SARDEGNA 40 ROME	WAX CHANDLERS' HALL GRESHAM STREET LONDON EC2V 7AD	ROSSMARKT 21 6 FRANKFURT AM MAIN.	375 PARK AVENUE SEAGRAM BUILDING NEW YORK 10022, N.Y.
----------------------------------	-------------------------	--	--	--

EUROPA

Editorial Committee:
Pierre Drouin, Jacqueline Grapin,
Le Monde;
Piero de Garzaroli,
Mario Fasanotti,
La Stampa;
John Greig, David Spanier,
The Times;
Ingeborg Schawohl,
Walter Spiegel,
Die Welt.

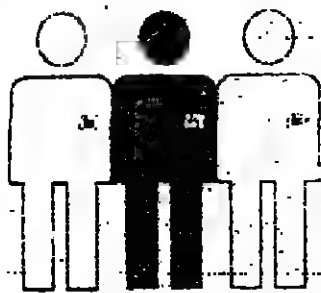
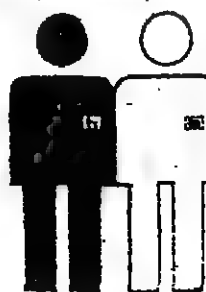
Executive Editor:
Jacqueline Grapin.

Commercial:
Daniel Bartholoni,
Le Monde;
Riccardo di Corato,
La Stampa;
Bryan Todd, Eric Wolfensohn,
The Times;
Dietrich Windberg,
Die Welt.

Commercial Coordinator:
Eric Wolfensohn.

© Times Newspapers Limited

CTP.



WE ARE WHERE YOU WANT US

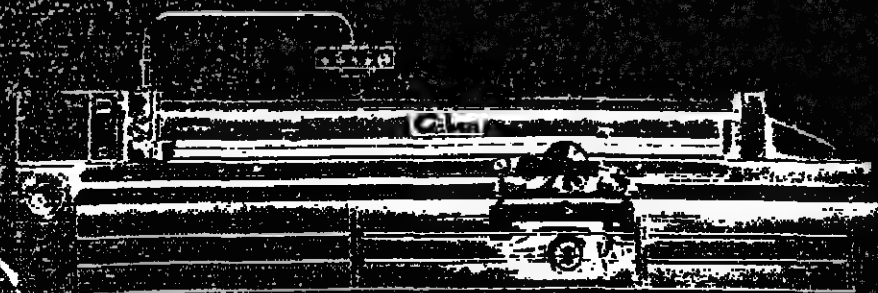
if your work needs quick and expert assistance in any part of the world, apply to us.

WE ARE WHERE YOU WANT US

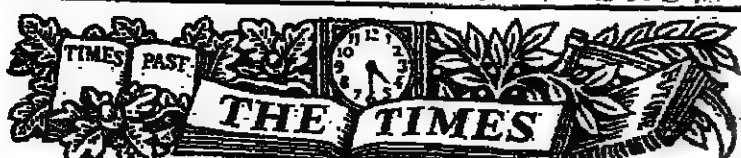
Banco Ambrosiano

MILAN - VIA CLERICI, 2 - TX 310206

HIGH
PRECISION
PANEL SIZING
A WEALTH
OF EXPERIENCE
Giben



GIBENPACIFIC S.p.A. 40050 PIANORO Bologna, ITALIA. Tel. 051/222711 Telex 310711 GIBENPACIFIC



New Printing House Square, London, WC1X 8EZ. Telephone: 01-837 1234

UNDERPRODUCTIVE AND OVERLOADED

us could reasonably expect affected by the troubles of the Soviet economy so called at last meeting of the Supreme A country falling so far of expectations should be giving serious thought range of leadership, a ref of the system itself, cuts in spending, a review of commitments, and new ches to the security of Europe, where frustra to be more explosively sed than in the Soviet Yet the Soviet system to have an almost incapacity for surviving its illures and continuing on course, its automatic gnoring turbulence that upset a human hand. It is not designed to pro-

its troubles now reached where this assumption be revised? Not yet, but ess seem to be increas criticism of economic nance is, of course, not v. Soviet leaders normally their recitation of is with stern words about mings, the need to do bet of the guilt of certain defined scapegoats. This however, the triumphs ewer and the criticism

rding to Mr. Baibakov, an of the State Planning tee, the Soviet Union has eriously behind its targets current five-year plan, has only another year to viet figures put estimated this year at 3.6 per cent with a target of 5.7 per Western estimates, based stern methods of calcul- put it below 2 per cent. o one disputes is that the n is being increasingly the population. Mr. Brezh- as remarkably frank in ing the shortages of meat er foods, milk, toothpaste, powder, nappies, and er goods in general. harvests are partly to

blame. Last winter was partic- larly harsh, and since agricul- ture employs about a third of the workforce and generates a fifth of the national income its performance is felt throughout the economy. But the weather is not entirely to blame. If the enormous investments poured into agriculture over the past decade had been properly used they would have provided more protection against bad weather in the form of better storage facilities and better machines. As it is, the Soviet Union is expected to import 30-35 million tons of grain this year, and the same again next year, yet even this will not be enough to prevent the slaughtering of livestock for lack of feed.

Mr. Brezhnev's greatest worries are the shortage of energy and chaos on the railways which cripples the entire distribution system. This is partly a result of the economy becoming increasingly complex, but more significantly it is the result of raw materials having to be extracted from more and more remote places, far away from industrial centres. This is gradually becoming the central problem of Soviet development and there is no quick solution in sight in spite of rapid building of pipelines and a new railway line to the east. The significance of this for the rest of the world is that if the Soviet Union cannot extract its own raw materials and fuels quickly enough to meet its own needs and those of Eastern Europe it will gradually compete more for these commodities on world markets. Hence the nightmare of an East-West war over Middle East oil.

But there is another more immediate complex of problems. The Soviet Union earns about half its hard currency from the export of oil to the West. At the same time it is going to have to spend about a third of the total on importing grain. If its oil production is inadequate it will either lack the currency to buy grain or it will divert more oil

away from Eastern Europe, which is already being asked to spend more than it can afford of its own hard currency on supplementary imports of oil from hard currency areas. Either of these solutions could cause stress.

If something has to give somewhere the most obvious candidate is the defence budget. Mr. Baibakov announced a cut of 100m roubles (£71m) to a total of 17,100m, but nobody any longer believes the official figures for the simple reason that the men and weapons now known to exist could not be bought with the money ostensibly earmarked for them. The CIA estimates that defence spending is in fact rising by about 4.5 per cent a year and will continue to do so at least until 1985. If this is true it will take a steadily higher proportion of GNP, putting still greater strain on the economy. Yet Western experts who put a hypothetical freeze of defence spending through their computers come to the conclusion that it would improve economic growth by as little as 0.1 per cent.

If this is so there can be little incentive to make any but the most dramatic cuts, and of these there is no sign. Moreover, while common sense suggests that some reallocation of investment would in fact benefit non-military sectors of the economy, the nature of the Soviet system and the mentality of its leaders are such that significant cuts are very difficult to bring about. No matter how threatening the Soviet Union may look from outside, the Russians are still prisoners of their historical obsession with vulnerability. It would therefore be wrong at this stage to assume that economic pressures are going to provide anything but a modest incentive to curb military spending. The Soviet economy, after sixty two years of socialism—and thirty four years of peace—is underproductive and overloaded and is likely to remain so.

NEW DIRECTION IN PORTUGAL

sults of Sunday's general look like giving Portugal ing that it has not had in turbulent years since its ion in 1974—a government by a majority in Parlia- the Democratic Alliance, a tight coalition, appears to have a majority once al figures are in, and Francisco Sá Carneiro, to be appointed Prime r. They will not have an sk, with inflation running t 25 per cent, unemploy- t 13 per cent and some- like a peasants' revolt in ntel. But they were quite the election campaign their aim of setting the ese economy on a new, alist basis; and Sunday's as a clear mandate from- strate. There is obviously ad disenchantment with re or less leftist trend of since 1974, whether of civilian governments, hope that the Democratic e can do better.

main loser in the election e Socialist Party, headed thor Mario Soares, the Prime Minister. The ts were weakened by les of their time in office

as a minority government, when they made an alliance with the Christian Democratic Party. They were also squeezed from both ends of the political spectrum, losing votes on their right to the Democratic Alliance and on their left to the Communist Party. The communists, an orthodox pro-Moscow party, increased their vote and can be expected to play an important role, at least partly because of their control of the trade unions. There is, in fact, possibilities of a confrontation when the new government sets about reversing some of the decisions of the past five years—the nationalization of industries and banks, for instance, and the collectivization of land—if the socialists and communists decide to go into all-out opposition. The land issue is an especially sensitive one, because the process of handing land back to former owners, and abolishing the collectives set up after 1974, is already under way, and has led to armed clashes between peasants and the national guard, with two deaths last September.

The Democratic Alliance has spoken in general terms of reducing the role of the state in the economy and of giving

greater scope to the private sector; but it still has to be seen how far it will go. Its scope is limited, in the short term, at least, by the fact that there has to be another election in a matter of months, next summer; and the expectation is that some of its more controversial proposals, such as the revision of the constitution, will have to wait until after that. It is likely that Senhor Sá Carneiro himself will want to exercise close personal control of government policy. But his party, the Social Democratic Party, is only one constituent part of the Democratic Alliance, though the largest one, and he will have to show that he can work well with the other members, particularly the Christian Democratic Party, headed by Dr. Diego Freitas do Amaral. He will also have to come to some sort of working relationship with President Antonio Eanes, who gave more than open support to the Socialists in the election campaign and has been strongly attacked for it by Senhor Sá Carneiro. Portuguese politics has set a new direction, and the government will follow it.

Where comprehensives are doing well, few if any parents will be prepared to pay fees. The scheme is only to pay fees to parents with very low incomes. It is only where the comprehensives are not offering the best chance to the brightest pupils that parents will wish to take advantage of the scheme. Children only live once, and the chances they miss in their teens are irrecoverable. Some comprehensives get few A level, and those in low grades; such schools cannot possibly offer opportunities comparable to those in schools with strong sixth forms and all the mutual stimulus they provide.

As for "government money going to the already privileged private sector while teaching resources for comprehensives are being cut back", the facts in Greater Manchester are the very reverse. The ex-DG schools, which may go into the scheme enjoy no privileges of any kind, and cost less to run than the state schools. The average fees they charge to independent pupils (ie, not subsidized by any public money) are below the average cost of maintained secondary education per head for 11-18 pupils as calculated by the DES for the purpose of inter-authority payments. Yours faithfully,

RAYMOND W. BALDWIN,
Chairman of Governors,
Manchester Grammar School,
Parrs Alderley Edge,
Cheshire.

A sorry task

From Mr. Max Hastings
Sir, De A. J. No. 1001, doubts about how best to apologise to another motorists for one's own driving error (Letters, November 30) are shared by most of us. I have always lamored after an innumerable sign above the rear bumperplate, controlled by a three-position switch on the dashboard, to sign "Sorry". (Thank you, 22 September 79.) Yours faithfully,
MAX HASTINGS,
47 Shoe Lane, ECH.

Assisted places scheme

From Mr. Raymond W. Baldwin
Sir, It would be hard to compress more misunderstanding and more injustice in a short letter than does Mr. Phillips in his attack (November 22) on the proposed Assisted Places Scheme.
The numbers of pupils involved are close to those in the former Direct Grant scheme, which had operated with great success for over 30 years. In the days of selective maintained schools there were few protests about creating the main- tained grammar schools coexisted happily and obtained excellent results, as those remaining still do. If creaming by the ex-DG schools is now so feared where comprehen- sives have taken over, the reason and the remedy is obvious.

g the Grange

Ar A. R. Duffy and others
The Grange, Northampton, fire (November 29), designed Jan Wilkins in 1804 around a house and in a highly is setting, is perhaps the important in England, and the in Europe, in the neol- style. In recent years it a sad history. Physically it such a poor state that the planned to demolish it. It roofless and continues to rate.
impressive exhibition of neom at the Royal Academy in owner, provided the stimu- a better understanding and ation of the remains and in ey were taken into guardianship by the Secretary of State for Environment. Being a building of confused brickwork immedi- ation was essential, but by way of first-aid repairs rotection was then put in nult that the house is now in state. The estimated cost lation alone has escalated 1,000.
t from the importance of the in the history of taste, it is y great neo-Classical house nary's guardianship. Now, r, despite the recommend- of the Ancient Monuments to both Mr Heseltine and to edecessor as Secretary of Mr Shore, that it be pre- we are informed that its is being reconsidered with possibilities in mind: first, to e all that remains; secondly, bilise the great Classical only and to demolish the thirdly, to leave the building down; fourthly, to demolish

solely considered view the only decision is to adopt the ption, and for these reasons: ding of the importance we outlined above should be pre- and it will then remain ble for external viewing for ble, and it would be quite per, if not illegal, for the ment to divest itself of all res-

Britain's stance at the Dublin summit

From Professor D. C. Watt

Sir, As long ago as 1929 that once- High Tory, Lord Robert Cecil, said that the difficulty of negotiating with the Americans was their habit of coming to the table with a position so carefully spelt out to the press in advance that any derogation from it would be regarded as a defeat. It is too much to hope—after their debacle in Dublin—that the Prime Minister and the Foreign Secretary will now have learnt that the All Blacks-style hake they allowed their public relations spokesmen to indulge in before the British press these last three weeks on the topic of British payments to the Community budget is the worst way of getting concessions from one's associates known to man. Even if it succeeds once, it makes future success less likely. No democratic elected statesmen today can afford to lose in such "tougher than thou" exercises.

To say this does not imply for a moment acceptance of the position taken by our EEC partners at Dublin. It is just to point out that a successful outcome of such negotia- tions depends not on impressing the British electorate, but on antagonizing the electorates or weakening the position of the governments with whom one is negotiating. But then I am sure the Foreign and Common- wealth Office professionals will be urging this on the Cabinet too. Yours sincerely,
D. C. WATT.

Professor of International History,
The London School of Economics
and Political Science,
Houghton Street, WC2,
November 30.

From Mr. Paul Barea

Sir, In the continuing campaign for a reduction in the UK contribution to the EEC budget, less should be heard of the argument that we are, comparatively, a rich country. There is an old easy and shaming rejoinder to that plea: "If, in spite of the bounties of North Sea oil and gas, you are poor, whose fault is that?"

The attack must be on the former, not on the poor, who are countries' contributions and on the agricultural policy which that formula uses. The common agricul- tural policy is the one element of economic nonsense in the affairs of the Community. It is a policy designed to make life intolerable for the inefficient farmer and calcu- lated, therefore, to stimulate pro- duction and profits for the efficient. It then protects these prices from

imports of cheaper food by the variable levies which constitute 100 per cent protection for EEC producers. This total protection flouts the spirit of the Treaty of Rome, the preamble to which dedicates the Community "to the progressive abolition of restrictions on inter-national trade". The prices, so fixed and protected, are high enough to discourage consumption.

All the conditions are thus satisfied for creating the surpluses, the "mountains and lakes" which cannot be sold to EEC customers (that would infringe the common market) but must be disposed of to Russia and other non-EEC countries at give away prices. Alternatively as in the case of milk, they are converted into cattle feed which will help to produce still more milk and so on and so on.

The UK with its free trade, cheap food tradition and the inheritance of a structure of international trade based on that tradition, is the main EEC importer of foodstuffs from non-EEC countries. It is, therefore, the biggest collector of import duties and levies. By virtue of the basic review and amendment, the largest contributor. The implications of this should have been apparent to the Conservative negotiators and the Labour renegoti- ators of our terms of entry. They were lulled into acquiescence by the temptations of the transitional provisions which cushioned the immediate blow.

The best cure would be a funda- mental reworking of the CAP, per- haps on terms akin to the UK's pre-EEC deficiency payments scheme which combined reasonable prices for farmers and cheap food for consumers (at the expense of the taxpayers). Now that voices in the EEC Commission have been heard to predict that an unamended CAP could bankrupt the Community (it gobbles up 70 per cent of the budget) there is some hope of a basic review and amendment. If that is asking too much on the part of a latecomer (alas the wisdom and foresight to be a founder member were lacking), then the present budget formula should be discarded for one which is less arbitrary and less inequitable. Why not a simple allocation of budget contributions in proportion to national incomes?

But, please, no more appeals for the rights and deserts of "the poor and needy". Yours, etc.
PAUL BAREAU,
Reform Club,
Pall Mall, SW1,
December 3.

The harm of pornography

From Mr. David Holbrook

Sir, I have only so far read the press reports of the findings of the Williams Committee (November 29). But I am quite baffled by their apparent conclusion that there is evidence "in fact" that exposure to certain forms of sexual perversion such as bestiality can do harm. As you point out in your leader (November 29), there are implications in their passage about sadistic things that seem to belie this assumption.

Although the Chairman of the Committee is a distinguished philo- sopher, there does seem to be some- thing limited about the philosophy on which the Committee have been operating. I suggest that his mind is too much a mind conceived in rational terms—it is the Humen mind of British philosophy. This leads the Committee to talk at times almost as if it did not matter what happened to consciousness. Yet in the passage you quote they see intuitively that there can be corrup- tion—that there is something dangerous in the arousing of an excited pleasure in exploiting others. If, according to this philosophy, a primary human need, this is a primary political question.

Had the Committee been able to invoke a more "continental" view of the mind, that is, something closer to the view of the mind as a mech- anism (which Hume couldn't find) and of consciousness as explored by phre- nological thinkers in "reflective" philosophy, they might have been more aware of the dangers to society of pornography. They would have regarded pornography in a phre- nological way, like Professor Robert Stoller, find the essence of it to be "visual rape". The excite- ment in it is in taking from some- one the pleasure of the other mech- anically, not giving voluntarily; and triumphing mostly over woman, who lurks in the unconscious as our enemy, because once we were totally depen- dent upon a woman, and this is as- pected with the body, which seems to be associated with fantasies of trying to rob the body of its sub- stance—an impulse which may be acted out and may involve the mutilation of the other.

I am suggesting psychoanalytical studies. I find it hard to believe that anyone could read some of the case-histories (like that of a butcher's boy who shot at a presi- dent in England, two first-class men in Psychiatry, ed R. May and others) and not become aware of the under- lying dangers when desperate and

disturbed minds resort to porno- graphy and its fantasies of hate. Whatever can or cannot be found by empirical methods, based on positivist or "objective" approaches, such as are used by sociology and espe- cially by the Home Office, phenomeno- logical approaches, I believe, confirm what the educationist must believe—that culture educates, and a cul- ture in which man is reduced to a contemptible mechanism teaches people to feel an aggressive con- tempt for others, which is likely to be expressed in society.

If we accept such interpretations of the meaning of the symbolism of pornography, we could surely see that to licence such indulgence would be wrong: we wouldn't, would we, licence centres for the en- joyment of the humiliation of negroes and Jews, for racial hate—for those who wish to indulge? Why, then, centres for the humiliation of women?

Yours etc.
DAVID HOLBROOK,
Longacre,
Haverhill Road,
Stapleford,
Cambridge,
November 29.

From Mr. Nicholas Walter
Sir, Your leading article's particular criticism of the Williams Report for its inconsistency about film censor- ship (November 29) may be ex- tended to a more general criticism of its inconsistency about all sexual censorship.

As you say, the Williams Com- mittee recommends severe censor- ship of films about sex, without providing any convincing evidence that they cause any genuine harm, because it felt offended by a film. In the same way, it recommends severe censorship of pictorial publica- tions about sex, while actually denying the existence of any con- vincing evidence that they cause any genuine harm, because it feels that the law should be used against material which is offensive.

The obvious questions are why such censorship should be applied only to one kind of offensive material, why pictorial material should be treated differently from publications about such harmful activities as crime and war or from such harmful articles as sweets and cigarettes, why the offence given by sexual material should be taken seriously enough to be a criminal offence, and why there should be any censorship of any material which doesn't cause genuine harm to specific individuals or a breach of public prohibitive cost. I suspect that even

Yours faithfully,
NICHOLAS WALTER,
Rationalist Press Association,
88 Islington High Street, N1,
November 29.

Not a dry eye

From Professor C. H. Gibbs-Smith
Sir, Mr Howard (November 30) has surely omitted one essential observa- tion of crocodiles. I suggest that the so-called legend of crocodile's tears can be traced to what sometimes happens when a crocodile is under water.

At the London Zoo, I was once watching, close-up, in their wonder- ful "arcade", and was fascinated to see a large crocodile lying on the bottom of his tank, absolutely still, except that a continuous stream of bubbles was being emitted from the corner of one eye and rising to the surface of the water. For me, it was the obvious explanation of the so- called legend of tears. Yours faithfully,
CHARLES H. GIBBS-SMITH,
The Vicarage,
117 Queens Gate, London SW7,
November 30.

Increasing fees to overseas students

From Professor Antony Flew

Sir, You have published two or three letters from groups of correspon- dents arguing against the Govern- ment's insistence that universities should demand uncompetitively high fees to overseas students. Because of the mixed political composition of these groups, and because they have come from particularly dis- tinguished institutions, these corres- pondents have been understandably reluctant to emphasise two remark- able points.

First, the general idea of trying to save by soaking the foreigners has been very much a socialist tradition: it was, it may be remem- bered, first enforced by Mr C. A. R. Croftland in the sixties. Presumably Mr Mark Carlisle's civil servants had plans for these further moves in the same direction ready to hand when he asked them to suggest some cuts. Second, because it is in general the academically strongest institutions which have been attract- ing most students from overseas, the present demands must tend to hit the best hardest. A policy which thus selectively strikes down excel- lence and distinction is profoundly un-Conservative.

Because so large a part of uni- versity expenditure is on the salaries of tenured staff it is very difficult to propose and enforce any quick-acting cuts. But by far the most promising area for a long term reduction of public expenditure on tertiary education is that of under- graduate fees and maintenance. For the present arrangements, under which there are largely met by out- right grants from public funds, rather than by loans repayable through a surcharge on the future income taxes of the beneficiaries, is inconsistent with the stated prin- ciples of both parties. Why ever should an intellectual elite receive as a free gift, financed out of every- one's taxes, the tertiary education through which they hope to qualify themselves for above average well paid and congenial employment? Yours faithfully,
ANTONY FLEW,
Department of Philosophy,
University of Reading,
Whiteknights, Reading.

Cultural links abroad

From Miss Margaret Drabble, and others

Sir, We would like to express our concern about the cuts which now threaten the British Council. Like many others, we have travelled on the Council's behalf to countries that some of us could not have hoped to visit otherwise, and we believe that our own work has been enriched by the experience. We also trust that our visits have been of value to the many students and colleagues we have met over the years, contacts that would have been difficult (and in some countries impossible) to establish without the Council's expert knowledge.

We believe that the Council per- forms a vital task, the value of which cannot be measured in finan- cial terms. Now more than ever Britain needs to maintain links with the rest of the world. The status of British culture remains high, and is an important source of revenue. It is only common sense to protect this asset. Cuts in the region of 15 per cent (and in some departments higher) would destroy many of the Council's activities, reduce trust, and break links that have taken decades to forge. Public protest relieved the World Service, and we believe there are similar and equally strong reasons for relieving the British Council.

Yours sincerely,
MARGARET DRABBLE,
FRANCIS KING,
ARNOLD WESKER,
ANTHONY THWAITE,
MALCOLM BRADBURY,
24 Heath Hurst Road, NW3.

From Dr. Gustav Matschl and others
Sir, My fellow members of Parlia- ment and I have learnt with dismay and concern of the Govern-

ment's plans to implement cuts in the British Council's budget on a scale which seems to us certain to bring into question Britain's com- mitment to the Anglo-German cultural agreement, and in particu- lar to do serious harm to the long term development of educational, cultural, scientific and professional links between South Germany and Britain, which are of great economic and political benefit to both parties.

Our recent first hand experience of the British Council's services—we undertook a Council-organized study tour to investigate aspects of the British education system rel- evant to the current comprehensive school debate in Germany—has further reinforced our considered view that the Council's role in the achievement of Britain's foreign policy objectives within the frame- work of the European Community is unique and essential, and that it is in Germany's as well as Britain's interest that its work be allowed to continue effectively.

We understand that Government Ministers will be deciding on options for the future of the Council which may be as far reach- ing as to threaten its very existence in certain countries and, regions; particularly and of closest concern to us here in Bavaria. We sincerely hope that the need for short term financial savings will not be allowed to obscure the wider implications of the Council's work among Britain's major political and economic part- ners in Europe.

Yours faithfully,
GUSTAV MATSCHL,
OTTO MEYER,
FRITZ HARKER,
Members of the CSU Cultural Relations Group, Bavarian Parlia- ment, Bayerischer Landtag, Munich, December 3.

Deene Park ballroom

From Mr. Rawle Knox

Sir, Ever since I have had the pleasure of knowing the Brudenell family, of Deene Park, they have been trying to get rid of that eye- sore of a ballroom there. Now that Mr Edmund Brudenell has at last got permission to pull it down, it seems a bit hard to put him under attack (November 28).

The ballroom was not "added by the Earl"; it was a whim of his second wife, the former Adeline de Horsey, and she could be pretty whimsical. In 1865, when T. E. Wyatt designed and built it, he was not yet president of the RIBA—but he was architectural adviser to the lunacy commissioners.

The building is quite out of character with the rest of the house, and absolutely unheatable except at prohibitive cost. I suspect that even Mr Mark Grouard (November 28), whose splendid *Life in The English Country House* tells us so much of what went on, could dance sets of "Lancers" through a midsummer night's dream, and end up feeling cold. During the last war the ball- room was used for the purpose for which it looks as though it could have been built: as a barracks, to bilier troops. (They were Indian troops, presumably being acclima- tized for winter warfare, and the

marks of their charcoal stoves are still burned into the floor.)

I know something of the openings of historic houses in Northampton- shire (including Deene Park), and it is absurd to say that the ballroom would pay for itself if the house were shown more often to the public.

People go there to see an old family house, lived in and gently added to in the centuries before it was abandoned. Adeline de Horsey and T. E. Wyatt got going, and now made by the Hon Mrs Brudenell into a lovely and much used home.

Visitors are told of earlier Brudenells considerably more eminent than the 7th Earl of Cardigan and his disastrous charge at Balaklava. The relics from that battle, including the grisly stuffed head of the Earl's charger, Ronald, could easily be housed elsewhere on the premises.

The destruction of the eccentric white elephant of a ballroom, it seems to me, would be a fitting (if a little belated) celebration of the 125th anniversary of the crazy charge of the Light Brigade. Yours faithfully,
RAWLE KNOX,
Fir Hill,
Droxford,
Hampshire,
November 28.

The last goodbye

From Mr. Ronald Mansbridge

Sir, Brian Lowe (November 17) might like to say on his final Christmas card: Please keep this card and bring it out each successive Christmas. Keep the envelope too. Soon it may be a curious reminder of the good old days when we could send a card through the post for as little as 8p. Yours faithfully,
RONALD MANSBRIDGE,
46 Bedford Court Mansions,
Bedford Avenue, WC1,
November 27.

Quite a catch

From the Bursar of Robinson College

Sir, Your readers may be interested to know that the appointment has been announced of Lord Salmon, of Sandwich, to the office of Commis- sary in the University of Cambridge. It seems to indicate that the University is taking its responsibilities for the supply of food to its members very seriously. Yours sincerely,
H. J. WOOLSTON,
Robinson College,
Cambridge,
November 29.

ACCOUNT DAYS: Dealings Began, Nov 19. Dealings End, Dec 7. \S Contango Day, Dec 10. Settlement Day, Dec 17

* Forward bookings are permitted on two previous days

مکذا من راصل

ohn
harteredTHE TIMES
BUSINESS NEWSFoord
surveyorsmarkets
1 418.5, down 2.2
its 64.45, up 0.02ng
up 1.35 cents
99.9 unchangedf
35.6, down 0.6

in ounce, up \$16.5

th money
nk 164 to 17
6 14 7/16 to

BRIEF

nham

not

£9.5m

aters

pliers, the British
port of Sir James
avenham group, is
in cash for Caters,
t group owned by

Allied will buy
which is estimat-
th about £5m, and
with Debenhams
joint company to
15 food halls in
department stores.
part of a pro-
posals by Deben-
will use the cash
rs' sale to reduce
orrowings. Last
were reports that
as negotiating to
y Nicholas store
to a developer.
gested is between
r.

Editor, page 19

ge order

contract for con-
a second bridge
er Foyle at Lon-
been awarded to
from the British
ry Redpath Don-
and the Northern
ruction company
acts. Fabrication
ructural steelwork
contracted to the
elfant shipbuilders
Wolf, whose share
t would be about
£3.

ended

Whessex, the
roup with nuclear
acts, were sus-
day at the court-
t. They stood at
group, which
seeking to take
nised a statement
night Mr J. R.
ector of Coscia,
tually we have
to suspend dis-

back ED24

of Directors to
Accounting Stan-
use in its latest
the problem of
r inflation in com-
g. The Institute
repute Draft 24
right approach:
system based to
on the use of
adices and an
e standard to be
in due course".

ses rates

He card holders-
t of them face
st charges from
The rate goes up
per cent a month,
an annual rate of
at assuming the
the interest free
The rise brings
line with Barclay-

ur buys BA

ospace has beaten
from the United
hand to sell three
6 airliners to the
4 Madagascar in a
9m. Each aircraft
with 52 seats for
domestic routes

ling loan

es, the British sub-
eterson, Havell &
Canada, has com-
in loan for PHH
affiliate.

PRICE CHANGES

ick 4p to 37p
me 3p to 38p
4p to 63p
25c to 94c
25c to 247p

Montfort (Knt) 5p to 89p
Reed Exec 15p to 78p
Rustenburg 15p to 175p
Western Areas 20c to 558c
Venterspost 18c to 838c

Needlers 4p to 43p
Norton W. E. 3p to 15p
Shell Trans 10p to 358p
Tadex 1p to 84p
Tunst Higgs 'B' 8p to 300p

THE POUND

Bank Japan Yu 572.00 548.00
Bank Netherlands Gld 4.42 4.19
Bank Norway Kr 11.30 10.80
Bank Portugal Esc 112.00 107.00
Bank South Africa Rd 1.85 1.73
Bank Spain Pta 151.75 144.75
Bank Sweden Kr 9.50 9.10
Bank Switzerland Fr 3.68 3.46
Bank Taiwan NT\$ 36.20 34.20
Bank Yugoslavia Dnr 48.50 45.50

Bank rates for small denomination bank notes only. Bank of England's official rates apply to foreign currency business.

1850.00 1765.00

Dollar reaches new low against the mark and gold price soars

By Caroline Atkinson

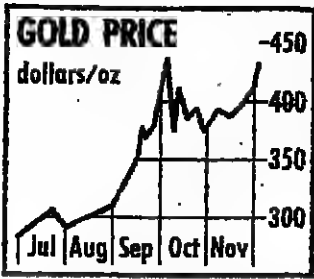
The dollar plunged on the world's foreign exchange markets yesterday, closing at a new low against the Deutsche mark. Disenchanted dollar holders scrambled for gold, and the price soared.

Currency markets have been shaken by the growing tension between Iran and the United States. Fears that anti-American feeling is now spreading to other Middle East countries led to great pressure on the dollar yesterday.

Gold—a traditional currency hedge in uncertain times—leapt by \$16.5 to close at \$432.25 an ounce. This is its highest closing level, although the price reached \$437 an ounce at the fixing on October 2.

There was hectic activity throughout the day on the bullion markets. The gold price did not react immediately to the Iran crisis, but later took off sharply and has risen by \$39.25 in the last week.

The world's financial system is uncertain about the long-term effects on markets of the Iran-American money war, which many foreign exchange



dealers think has dealt the dollar a lasting blow. It seems that it will no longer be the sole currency for oil payments. The freezing of Iran's assets will almost certainly deter some investors from holding dollars in the future.

Iran has already begun to take currencies other than the dollar in payment for oil, according to a senior official for the Iranian central bank. Mr Ali Ma'nay, the head of its international relations, said the bank had begun asking several companies for payments in other currencies as soon as the United States announced the

freeze on Iran's assets, and some are believed to have paid in a mixture including the Deutsche mark and the Swiss and French francs.

Iran is likely to raise the question of pricing oil in a basket of currencies at the Opec meeting the week after next.

Some dealers reported yesterday that "everybody was trying to sell dollars". The rate would have gone down further without some help from central banks. The Bank of England was thought to have been selling some sterling and the West German Federal Bank bought dollars during the afternoon.

Nevertheless, the American currency dropped below DM1.71 for the first time to close at DM1.7080.

The Swiss franc gained most against the dollar, although it did not reach its record heights of last autumn. After touching SWF1.5555, the dollar closed at SWF1.552, a drop of 21 per cent since Friday. The Swiss have recently taken measures to strengthen the franc.

Sterling gained ground against the dollar yesterday, closing above \$2.20 for the first time

for several weeks. It finished at \$2.213, up 1.35 cents from Friday. Against a basket of currencies, the pound rose to 70 per cent of its end 1971 value during the day, but closed at 69.9 per cent, was unchanged from Friday.

The major currencies the yen made least headway against the dollar. It rose from 249.4 yen to the dollar on Friday to 248.8 yen yesterday. It has been estimated that the Bank of Japan had spent about \$4,000m propping up the yen last month.

The dollar's weakness probably means that American interest rates will climb back up. There were some hopes last week that they had peaked, but Eurodollar rates rose yesterday from the previous week's levels.

Speculative buying, continuing firm prices for precious metals and lower warehouse stocks lifted copper prices on the London Metal Exchange yesterday. At the afternoon close, cash wire bars had gained 547 a tonne to £1,035 and three month futures were £41.75 up to £1,037.25.

Commodities, page 21

Many changing jobs barred from transfer of pension rights

By Margaret Stone

Almost three quarters of people changing jobs in contracted-out employment are not being allowed to transfer their pension rights. Their applications are either being rejected outright or put into a permanently pending tray.

Pension fund managers complained yesterday that transferability, acknowledged to be the next great goal of the pension industry, far from becoming easier to obtain has been increasingly disallowed since the new state earnings-related pension scheme came into operation 18 months ago.

Under this scheme everyone is entitled to an earnings-related guaranteed minimum pension (GMP) with employers contributing at least 17 per cent in the present year which ends in April, 1980.

These increases compare with the much lower limited revaluation increases which the pensions industry successfully negotiated in respect of deferred pensions (left with the company until retirement) which can be either 81 per cent or 5 per cent plus an additional premium to the state.

The pensions industry wants similar limited revaluation for transferred GMPs. Mr Michael Pilch, chairman of the National

other hand, are refusing to negotiate transfer values for leavers if the GMP element is to be left frozen within the old fund. "It is an intolerable situation," said Mr Griffith Shepherd, pensions manager at Grand Metropolitan.

Although there are those within the pensions industry who think such attitudes "repugnant" and "discriminatory against job leavers", both pensions consultants and employers who currently do accept transfer values think that the situation will get worse as GMPs become increasingly valuable.

In the first year of the scheme's existence the GMP rose by 13 per cent and is forecast to rise by at least 17 per cent in the present year which ends in April, 1980.

One consolation for job-changers in May this year, if they are unable to take a transfer value to their new employers, the opportunity may not be irretrievably lost. It is always possible to re-open a request for a transfer value and, if the law in respect of GMPs is changed, most companies will be prepared to blow the dust off old applications.



Mr Michael Pilch

Association of Pension Funds, said yesterday that the Government "had missed a golden opportunity" to support the principle of transferability in last week's Social Security Bill.

One consolation for job-changers in May this year, if they are unable to take a transfer value to their new employers, the opportunity may not be irretrievably lost. It is always possible to re-open a request for a transfer value and, if the law in respect of GMPs is changed, most companies will be prepared to blow the dust off old applications.

Citibank seeks court ruling to clarify status of Iranian funds 'frozen' in London branch

By Ronald Pullen

Banking Correspondent

Legal action in connection with blocked Iranian funds amounting to more than \$3,000m (£1,400m) held in the London branches of several major United States banks, intensified yesterday.

Citibank, whose chairman, Mr Walter Wines, has been one of the staunchest supporters of President Carter's action to freeze official Iranian deposits in the United States banking system, has begun proceedings against Bank Markazi, the Iranian central bank, in an attempt to clarify where its London branch stands legally on the question of frozen funds.

There has been considerable uncertainty in international banking circles as to whether American banks can extend the freeze on Iranian deposits to their London branches, where the bulk of Iran's external deposits are held.

Last week Bank Markazi

began its challenge on the legality of the freeze by issuing writs against five New York banks for the release of their London deposits.

The Bank of England, after intense discussions with British and foreign banks, continues to maintain that the issue is one for the courts to decide.

The Iranian central bank is now going through the British High Court for the repayment of more than \$3,000m of dollar deposits in London. The writs show it is claiming \$1,796m from Bank of America, \$416m from Manufacturers Hanover Trust, \$332m from Chase Manhattan and \$175m from Citibank.

One of Iran's commercial banks, Bank Saderat Iran, has also filed writs against American Express Bank for the return of £10.1m held in London and \$18m from the London branch of Credit Lyonnais which is being held in Marseilles.

Another commercial bank, Bank Mellat, is understood to

have secured the return of sterling deposits without going to the courts.

Citibank's initiative has been prompted by a wish to sort out the complicated legal issues as soon as possible because of "the effect which the present crisis is likely to have on the money market as a whole".

The action, which has the backing of the American government, will seek "declarations in connection with the accounts held by Bank Markazi with Citibank in London to resolve the legal problems which the bank in London is confronting".

It is also asking the court to push through the proceedings without delay and has asked Bank Markazi to cooperate in such an effort.

Meanwhile the rift between American and non-American banks over the Carter freeze also appears to be widening. Japanese banks have now told Chase Manhattan that they will not join in declaring Iranian government corporations in

default of loans in which they are syndicate members.

The Japanese seem to be convinced that Iranian borrowers will do their level best to meet their international obligations.

David Cross writes: The Iranian Government yesterday sought to reassure international bankers that it intends to honour "all of its legitimate foreign debts" despite earlier indications to the contrary.

In an advertisement described as an open letter to the American businessmen the Iranian embassy in Washington said the United States press had recently presented to the public reports to the effect that "Iran repudiates foreign debt, leaving the impression that all foreign debt is to be dishonoured".

"The truth of the matter is: Iran will honour all of its legitimate foreign debts", the embassy stated. Those transactions which have been reported are few in number and limited in amount."

Denmark's austerity package

From Our Correspondent

Mr Anker Joergensen, the Danish Prime Minister, yesterday announced a stringent economic package designed to reduce Denmark's balance of payments deficit by 6,000 million kroner (about £530m) by 1983.

The move follows a 5 per cent devaluation of the Danish currency against others of the European monetary system (EMS) last Thursday. The new austerity programme prolongs the government's present prices and pay freeze, initiated on November 5 until the end of February 1981.

Limited exemption is allowed to productive sections of industry, to compensate for price rises in raw materials. House rents, frozen at present, are to remain subject to tight controls.

The new measures which the Social Democratic minority Government is to present to parliament for a first reading tomorrow, also include measures to curb wage increases, higher wealth and property taxes, a rise in corporation tax from 37 to 40 per cent and a tax increase on private pension schemes from 25 to 40 per cent.

Another proposal gives employees a third of the places on company boards. There is also a scheme for compulsory profit-sharing for workers. Funds totalling 4,500 million kroner are planned to be set aside for job creation projects.

Report of oil cutback by Libyans adds to western supply worries

By Nicholas Hirst

Libya is reported to have cut back its December oil exports, adding new uncertainty to the West's ability to obtain supplies it needs over the coming months.

Reports of cuts throughout the Middle East are intensifying as pressure mounts on Saudi Arabia to modify its policy of producing more than it wishes and of selling oil to the Aramco consortium of American companies at \$18 a barrel, at least \$4 cheaper, than the cost of comparable crudes.

Alli Akbar Moinefar, the Iranian Oil Minister, yesterday flew into Saudi Arabia to persuade the Saudis to limit their production. Saudi Arabia has been producing 9.5 million barrels a day instead of the 8.5 million figure it would prefer to conserve its resources. Saudi Arabia's maximum sustainable production figure is estimated at 10 million barrels a day.

As a wave of unrest continues to sweep Muslim countries, the threat of cutbacks has taken on strong political overtones. Libya yesterday apologised to the United States for the attack on its embassy in Tripoli, but observers of the oil market



Ali Akbar Moinefar: persuading the Saudis to limit production.

remain nervous of the effects on supplies of political unrest, and the continued failure to find a solution to the Palestinian question.

Report criticizes nationalized industries' accounting Flexible figures improve the image

Facts about Britain's nationalized industries are being hidden from the public and Parliament, the Consumers Association, publisher of Which? alleges in a report published today.

Consumers Association commissioned the City analysts Phillips and Drew to examine the accounting practices of eight nationally-owned industries.

It concludes: "It is not possible to compare or judge the financial performance of nationalized industries from their published accounts or to make any useful assessment of how they perform against the targets that are laid down for them."

The flexibility in accounting rooms during the transition from historic to current cost accounting methods, says Consumers Association, enable both profits and losses to be underestimated to improve the industries' "political" image.

Phillips and Drew criticize the frequency with which accounting policies have been changed, making it impossible to compare performance between industries, or from one year to another.

"Individual industries appear to have been too influenced by the effect that the changes would have on their published profits."

The analysts think it "highly unlikely" that voluntary agreement could bring uniform treatment of depreciation policy or other adjustments.

Police on depreciation were the principal difficulty in making comparisons. The report recommends the Government should establish a committee to issue accountability guidelines for all nationalized industries and that these should all go over to full current cost accounting as soon as possible.

Only British Gas and the Post Office include full current cost accounting depreciation charges in their main accounts.

Gearing adjustments were found to be a principal source of controversy, with British Gas, National Bus Company and the Post Office all forcefully denying their relevance to nationalized industries.

The report suggests that the simplest solution would be to look at pre-interest profits for current cost accounting post-interest profits is required

it would be essential to include an offsetting gearing adjustment.

The report says there is a strong case for rationalization in financial targets set for the nationalized industries, and suggests that the best basis would be current cost accounting, with interest returned on capital employed. At present this is used only for British Airways and telecommunications.

Estimates of the industries' results using current cost accounting shows substantial differences from those actually reported.

The Electricity Council's profit of £765.2m in 1977-78 would have been £924.4m on an historic cost basis, but only £258.4m on current costs. British Steel's reported loss of £123.5m becomes a loss of £461.6m on current costs and the National Coal Board's profit of £121.1m appears as a loss of £256.4m, excluding government support.

Nationalized Industries Accounting Policies. Consumers Association, Caxton Hill, Hertford SG13 7LZ. Price 15s.

Robin Young

Squeeze on industry's profit margin

By David Blake

Factory gate prices charged by industry went up by 1 per cent in October, a smaller increase than expected. But the price which industry had to pay for its raw materials and fuels went up by 11 per cent, widening the already wide gap which has emerged in recent months between the extra costs which companies are having to pay and the prices they have so far felt able to pass on.

It is likely that output prices will have to go up substantially during the remaining months of this winter, which in turn is likely to lead to high rates of retail price inflation until well into next year.

The relatively good November figures for factory gate prices brought down the wholesale inflation rate for the past six months to an annualized rate of 17 per cent. Raw material and fuel costs in the same period rose ahead at an annual rate of 22.2 per cent, with a particularly sharp rise in October as higher fuel prices came through. The continuing problems in Iran are likely to lead to further upward pressure on the cost of oil.

Industry has been absorbing some of the higher raw material prices which it faces, despite other pressures on its costs. Labour costs continue to increase sharply as earnings mount, and the fact that wholesale prices have gone up by less than either input prices or the likely increase in labour costs indicates a severe squeeze on manufacturers' margins.

Figures for hire purchase and other new credit also suggested an October fling before the Chancellor's decision to impose a credit squeeze on November 15. Total new credit extended rose to £564m, up from £516m in September.

Tables, page 20

Hoffmann-La Roche forced to switch from gas at Scottish plant

By John Huxley

Hoffmann-La Roche, the Swiss drugs group, has been told that a gas supply is no longer available for its £140m vitamin C plant being built at Dalry, Ayrshire.

The announcement by Scottish Gas, which came as a surprise to the Roche management, has forced the company to abandon plans for gas to be the primary source of energy. Designs have been altered in favour of a coal-fired power plant, with oil as a back-up fuel.

These changes will increase the eventual cost of the project, which is attracting about £50m in government aid, although the company would not say by how much. One of the additional costs will be for the provision of extra rail sidings, to take coal deliveries.

The company's decision has come as an unexpected bonus to the National Coal Board, which has earlier agreed to supply about 220 tons of coal a day to the plant from local mines.

At the time it was estimated that this would mean more than 50 extra jobs. The amount of coal now likely to be supplied is thought to be nearer 500 tons a day.

Scottish Gas's inability to guarantee supplies has disappointed the Roche management because it was told only after several months of negotiations. The company waited for a couple of months to see if the position improved, but has now decided that a decision on energy sources could be postponed no longer.

Mr John Hornbrook, works director for the Dalry project, said gas was preferred for several reasons. It was, for example, cleaner for the proposed technological processes. He explained that it was not

until August that Scottish Gas discovered that it had oversold supplies and was not able to provide for the Dalry plant's needs. Until then, the company believed supplies to be available.

In a brief statement yesterday, Scottish Gas said that after investigating its fuel options, Roche had concluded that gas was not essential to production. An offer to supply some gas was made in May this year. It was not taken up within the option period. No further offer is being made because of the changed supply situation in the gas industry.

Despite the rethinking over fuel, civil engineering work on Roche's plant, which will provide 450 new jobs, has begun and the first of the chemical engineering contracts have been awarded.

A long battle was fought by government ministers in 1978 to persuade Roche to come to Scotland rather than Switzerland, the choice of many company executives.

In recent months, gas officials have been embarrassed by the strength of demand from both industrial and domestic users. Only last week, Sir Denis Rooke, chairman of the British Gas Corporation, said that the industry had turned away about three times as much new business in the past seven months as it had taken on. He said the "panic flight from oil" was the main reason.

Virtually no new contracts with industrial and commercial customers have been taken on, and customers on interruptible supplies have been given a warning that they cannot expect continuous supply this winter.

The Dalry case is likely to be studied closely by those who want gas pricing and supply policy to be altered in favour of the industrial user.

Peachey Property Corporation Limited

Highlights from the Statement by the Chairman - Lord Mais

"When I became Chairman in the early months of 1977 and your Board was reconstructed we faced a substantial loss. We came to you today with pre-tax profits of nearly £3 million"

"I am glad to tell you that the Directors recommend a final dividend of 2p per share making 3p for the year compared with 2p per share last year"

"Pre-tax earnings for the year rose by some 50% to £2,668,000. Despite the sale of properties totalling over £16 million, net rents were maintained at the level of 1978. The sale of Park West has enabled us to pay off our bank borrowings and at the year end the Company had cash or short term deposits amounting to some £3 million . . . the sale of Park West and other low-yielding properties will enable your Company to achieve a more stable and higher quality income for the future."

"We are actively seeking and negotiating further opportunities for reinvestment and development, particularly in the commercial and industrial field, and at the year end had property purchase commitments amounting to some £1.6 million."

Summary of results for the year ended 24th June 1979.

	24 June 1979	24 June 1978
Profit before Taxation	£'000 2,868	£'000 1,902
Profit after Taxation	1,612	843
Profit attributable to Shareholders	1,543	886
Earnings per Share	7.4p	3.9p
Dividends per Share	3p	2p
Net assets per Share	177p	132p

Peachey Property Corporation Limited
19 Soane Street London SW1X 9NE
Telephone 01-235 2080 Telex 26276



Duties to be imposed on American fibre imports

The European Commission has decided to impose anti-dumping duties on imports of acrylic fibre supplied by the American Cyanamid Corporation. The duties, which are to be published officially in the next day or so, are expected to range from 7.2 per cent for discontinuous acrylic fibre to 25.8 per cent for continuous filament.

A meeting of EEC trade ministers a fortnight ago decided that action should be taken against cheap fibre imports from the United States. The impact of American shipments has been felt in particular on the Italian market, where the United States share in 1977 to 6 per cent in the first quarter of this year. In the same period the share captured by American acrylic producers in the Community market as a whole doubled to 3.4 per cent from 1.7 per cent.

Italy index up

Italy's wholesale price index rose 2.1 per cent in October to 154.6 after a 1.9 per cent rise in September. This puts the index 19.5 per cent above its level of October 1978.

Dutch wage talks fail

Dutch employers and trade unions have failed to agree on wage rises and labour conditions for 1980. This means decentralized wage bargaining will take place in each industry next year. Talks broke down when the employers said their offer of 2 per cent was the maximum for pay rises.

Swiss liquidity move

At the end of November, the sight deposits of banks, trust and industry - key barometer of Swiss liquidity - rose 2,024m Swiss francs to 9,086m francs (about £2,581m). But if the increase in the credit facilities of around 1,600m francs is subtracted, it shows a liquidity level of around 7,400m francs. Since not all of the new 7-day swaps are expected to be renewed, that would bring the level back to around 6,800m francs, the range the Central Bank appears to have been aiming.

German metal losses

Profits in the West German metal industry have fallen despite more favourable earnings. The Metal Industry Employers' Association said in Cologne that around 20 per cent of German metal firms might show a loss for 1979.

French cartel fined

The European Commission has fined three French fertilizer manufacturers each 85,000 European Units of Account (Ecu250) for operating an illegal sales cartel on the West German market. The companies, Societe Generale de Engrais SA, Compagnie Francaise de L'Azote and Societe Chimique des Chaux, were found to have infringed Article 85 of the Treaty of Rome through channeling all their fertilizer exports to Germany through a joint subsidiary known as Florat.

Islam debates trade

Increased trade among Islamic countries as part of revamping world trade was urged by Malaysia at a 42-member international Islamic conference in Kuala Lumpur. Mr Mahabub Mahommed, the trade and industry minister, said that Islamic countries supply 50 per cent of the world's petroleum and tin, 40 per cent of its cotton, one-third of crude rubber, 30 per cent of timber and 20 per cent of vegetable oil.

Reserves fall again

Japan's foreign reserves of gold, convertible foreign currencies and Special Drawing Rights fell by \$3.5m (about £1,655m) in November to \$10,166m at the end of the month, the finance ministry announced. This is the second time that Japan's foreign reserves decreased from the previous month's level, following October's \$2,062m drop.

Prices maintain rise

West Germany's producer price index (base 1970) rose 0.4 per cent in October to 156.4 after a similar 0.4 per cent gain in September. This was an increase of 6.5 per cent against October 1978, compared with a 6.2 per cent year-on-year increase in September.

Diesel investment

Klockner-Humboldt-Deutz of Cologne is investing more than \$90m (over £26m) to produce air-cooled diesel engines in a factory house in American Motors Corporation. Production will start in summer 1980.

£11.5m Nigerian deal

Biwater Shellbar, of Dorking, has been awarded a contract worth more than £11.5m to supply, install and commission its Biwater Tower water treatment plants in various parts of Nigeria.

Galveston gas find

A natural gas well on Block 392 of the Galveston Island area in United States federal waters south of Galveston, Texas, encountered three productive zones between 4,300 and 7,400 feet. Houston Oil and Minerals Corporation said.

Mr Brezhnev gives frank report on Russia's economic shortcomings

Dismal end in sight to Kremlin five-year plan

As the 1,500 delegates to the recent session of the Supreme Soviet return home, they take with them the clear message that it is not well with the Soviet economy, and there are formidable problems ahead as their country moves into the 1980s.

The Soviet leadership reassured them that the Soviet Union was still a mighty economic power with a rising standard of living, increased production and a commitment to satisfy the demand for more and better consumer goods. But the figures given by Mr Nikolai Baibakov, chairman of the state planning committee, paint a dismal picture of performance this year and of what can be achieved in 1980, the final year of the current five-year plan. And Mr Brezhnev, in his report to the senior Communist Party officials who really run the country, was devastatingly frank about the difficulties and shortcomings of the Soviet economy.

Overall growth this year will probably be only about 3.6 per cent, compared with the target of 5.7. The grain harvest of only 179 million tons, compared with last year's record of 237 million, means that a lot of valuable farmland will have to be spent on increased grain imports.

Oil production next year will be 606 million tons compared to the original target of 640 million and the growth of industrial output will be 4.5 per cent, a far cry from the high rates enjoyed in earlier years.

Of course the weather accounted for the poor harvest. But the severe winter also had a considerable effect on Soviet

industry. The statistics for the first half of the year were the worst for a long time, showing that many sectors of the economy were failing to live up to their plan. But Mr Brezhnev's report made it clear that it was not just the weather. It was bad management, poor quality work, bottlenecks and shortages and a general lack of initiative.

He said nothing that Western observers have not forecast for some time—a growing and serious shortage of oil, the poor return on the vast agricultural investment, chaos on the railways—but he did not attempt to play down the scale or significance of these shortcomings.

He said enormous amounts of money had been invested in industry and the labour force had been increased, but the final result this year was less than it should have been, and less than the country's potential allowed. The party chief did not offer any new solutions. The long-term difficulties can be reduced to one very simple diagram: a triangle consisting of Siberia where the natural resources are, Central Asia, where the surplus manpower is, and Western Russia, where most industry is located. The problem is which should move to where.

The difficulties in the industrialized West are aggravated by an acute labour shortage because of low birth rates over the past 20 years. Mr Brezhnev has said that all growth must now come from increased productivity instead of increased additions to the labour force. But unfortunately this has not occurred.

In 1977 Soviet output per worker was only 55 per cent of that of the United

States, in spite of vast increases in state investment (the only sector of the economy now running well ahead of plan) productivity appears, if anything, to be declining.

The Soviet leadership, well aware of the gravity of the situation, responded this summer with a lengthy resolution, which reversed all ideas of decentralization and called for a tightening up of central control.

It aimed to improve the planning process, make factories more responsive to consumer demand, channel investment into automation and cut back new construction.

It went into details about what needed to be done: measure a factory's output in terms of volume sold instead of volume produced, speed up the commissioning of new equipment, improve the standardization of consumer goods and the quality of production and the retail outlets more closely to their suppliers.

It also called for greater economic accountability by individual enterprises, an increase in material incentives available to them, more investment in scientific and technological research.

However, Western observers suggest the complexity of the new demands will effectively lead factory managers to carry on much as they have done before.

The Russians can point out that predictions for Western economies in the next few years are even more gloomy. But, given the traditionally high Soviet growth rate, new trends will present any new leadership in the Kremlin with its biggest challenge.

Michael Birtyn

Cars survey predicts a stagnant UK market but growth in Europe

By Edward Townsend

New car sales throughout the world are forecast to rise from 34.3 million in 1978 to 37 million in 1984, a rise between 1982 and 1984 but the British market is expected to remain relatively stagnant in the face of continued growth and expansion in the rest of Europe.

The predictions, in a survey of the world automotive industry published today by Economic Models, are that the United Kingdom car market will total 1.69 million this year falling to 1.5 million in 1981 and falling to rise above 1.7 million a year by 1984.

Despite the light fall in EEC new car registrations expected for 1980, the report says the trough of the current recession is expected in 1981, when a current restrictive monetary and

fiscal policies are expected to have their full effect. The move towards even lower rates of growth of output and real incomes is expected to be particularly severe in the United Kingdom.

Falls are also forecast in France and Germany, pulling the EEC sales total for 1981 down to 8.55 million against 8.74 million for 1980. Japan and the United States should recover in 1981, with the American market rising to 10.8 million and Japan's to 3.37 million.

A gradual expansion in western economies from 1982 onwards should benefit the United Kingdom. France and Germany are expected to show the best growth, with the United States market rising to 11.5 million units by 1984 and the Japanese to 3.6 million.

Meccano plant occupation starts

By R. W. Shakespeare

Northern Industrial Correspondent
Merryvale has become the focus of another factory occupation by workers, after the decision by Airfix Industries to close its Meccano and Dinky Toy operations in Liverpool and make almost 1,000 employees redundant.

At a meeting inside the factory in Birn Road yesterday, 940 workers—almost the entire shop floor and office labour force—voted unanimously to reject the company's redundancy plans, which include pay in lieu of notice, and to mount a round-the-clock occupation of the premises.

A token workforce, including

most of the shop stewards, had been occupying the plant since union officials were given two hours' notice of the closure on Friday. Now all the men will work a rota system for an indefinite takeover of the premises.

At the weekend, a security company moved in, on the instructions of the management, to board up windows. There is understood to be about £2.5m of stock, materials and equipment inside the factory.

Seven unions have members in the Birn Road factory, but most of the men belong to the General and Municipal Workers Union.

Mr Frank Bloor, GMWU convenor, and chairman of a newly-

elected joint action committee, said: "We are here to stay, and we will work for as long as we can. Supervisors and foremen are with us and we have asked for their help to keep the factory working. Some production is taking place today."

Mr Bloor said the object of the "work in" was to persuade the company to change its mind about the closure. There would be a campaign to enlist support throughout the trade union movement. "Productivity at this factory has increased considerably over the past 12 to 18 months and this has been coupled with a reduction of some 300 in the labour force. In no way are we convinced that this shutdown is necessary."

Disagreement on paper import quotas

By Edward Townsend

British printers have again appealed to the Government to increase the duty-free quotas on paper imported next year from European Free Trade Association countries.

A British Printing Industries Federation statement says the industry faced increasing competition from printed matter which entered the United Kingdom, often free of duty, from countries which enjoyed access

to domestic sources or duty-free imports of printing and writing papers.

"The printing employers' federation argues that the Government should do all in its power to place British printers in a position comparable to that of its foreign competitors," the statement says.

Under the terms of a complicated system of quotas and tariff preferences, paper and printing materials are imported from a number of countries, notably the Nordic nations, are governed by quotas which the British Government may raise by up to 5 per cent a year.

Paper makers maintained that with paper and board imports from all sources accounting for 50 per cent of United Kingdom consumption, any increase in the quotas next year would place further strains on paper and board supplies.

But the printers argue that many quotas for printing and writing papers have been left unchanged since 1975, with the result that some overseas suppliers have been able to undercut British imports and the printing industry has to pay duty on 38 per cent of EFTA imports of these grades.

EEC to give financial aid for databases

The European Commission is to provide financial support for the setting-up of databases and other information services. In a bid to gain a one-third share of the worldwide information services market for Europe by 1990.

Europe should also aim to gain a 30 per cent share of the telecommunications market by 1990, the Commission says, together with 30 per cent of the world market for computers, mini-processors and software, and a 30 per cent share of world deliveries of electronic components.

These targets were presented in a Commission strategy paper prepared by Viscount Etienne Davignon, a Member of the Commission, at the European Summit meeting in Dublin last week, and are to be announced today at an online information conference in London by Dr Georges Anderia, director of information management of the Commission.

At present the nine countries of the European Communities hold about 18 per cent of the 28 per cent of telecommunications; 18 per cent of computers, mini-processors and software; and ten per cent of electronic components. In the information services area the target means a fivefold or sixfold growth in the size and output of the European information supply industry by 1995.

If nothing is done to correct the present imbalance between the American (30 per cent) and European (18 per cent) shares of the information market, Dr Anderia points out, the matter how successful we are in boosting our telecommunications and electronic data-processing and chip-making industries, the

digitalized, integrated networks of the future operating in Europe will become mere physical extensions of the United States network and will forever be predominantly one-way.

The oil crisis is a reminder of the dangers of excessive dependence on foreign suppliers, Dr Anderia points out, and a more reasonable approach to the present technological dependence of Europe—which is closely related to information dependence—must be found.

The Community's balance of payments deficit for information services stood at \$1,000m five years ago. It has now reached \$2,000m, and the deficit must reverse this trend and regain some of the ground lost," Dr Anderia says.

By the mid-1990s, at least 300 new databases and value-added services should be created in the Community countries. The new databases aim to create 30 new databases by 1984. The bulk of the new databases and related equipment, Dr Anderia suggests, should be set up and operated by the private sector.

Academic link with industry

The value of industrial/scientific collaboration in design and development has been well demonstrated in recent projects at Surrey University and the postgraduate Cranfield Institute of Technology. One

has produced a specialized machine for cigarette packing, the other a new type of air filter for use in power stations, chemical works and other industrial plants.

At Cranfield, 11 MSc students of design of production machines and systems have developed a new web continuity machine for cigarette packs, which significantly the speed and efficiency of cigarette packing. The work has been sponsored by the tobacco machinery division of Mullins.

The company has applied for four patents to cover innovative aspects of the work. The new web machine operates automatically and continuously for an eight-hour shift, feeding the packaging machine with metal foil or cellophane. Previously, about 20 stoppages per shift were needed to load fresh reels of web.

Now, up to 30 reels can be loaded at the start of a shift and the machine then runs automatically, detecting the finish of one reel, accelerating the next up to speed and then joining the leading edge of one to the trailing edge of the other.

At the University of Surrey at Guildford, the filter project has involved an inventor, the university, the National Research Development Corporation and an industrial company. Mr Derek Purchas, a company chemist, conceived the idea; with NRDC support he did small-scale development work in the chemical engineering department at Surrey.

This was followed by a three-year postgraduate research project, also NRDC-backed, at the university and



Viscount Etienne Davignon: setting target.

the adoption of the concept by Bege, Coudland and Company of Glasgow.

Conventional industrial air filters work rather like a vacuum cleaner in reverse. A dust-laden air is fed into a chamber containing filter bags, and at intervals the airflow is stopped and the coating of dust on the bags is removed by reversing the airflow.

The new system, known as Becodex, employs a compact dust of sloping, shallow filter boxes. Dust is removed by high-frequency, small-amplitude vibration, giving more effective cleaning and causing less damage to the filter material. Efficiency, compactness and design flexibility of the new process were confirmed in a prototype built by Bege, Coudland, and the device has now been launched on the international market.

LETTERS TO THE EDITOR

Private health penalties

From Captain D. G. Goodwin

Sir, Mr Knott (Business News letters, November 21) is not alone in feeling aggrieved at Bupa's latest policy of penalizing the over-65s. When I was faced with this situation earlier this year I could hardly believe it; I genuinely thought there was some mistake.

I pointed out to Bupa that its policy meant, in effect, that older subscribers were now being treated as second-class citizens for whom custom Bupa was angling; that our generation had, over many past years when we were younger and had minimal claims, been cheerfully "subsidizing" the older subscribers' claims; and that it was unfair to regard my membership, which has continued without interruption, as a protection against the likely illnesses which would probably increase as my wife and I got older.

But Bupa does not wish to see it that way. It knows that we are inevitably captives; no one is going to compete for our custom at our age. No doubt it reckons that it will

gain more recruits under its own advantageous new scheme than it will lose in the over-65s who have to leave. One can only admire Bupa's hard commercialism while being saddened by its sense of moral justice.

CAPTAIN D. G. GOODWIN, Fordingbridge, Hampshire.

From Mr J. H. M. Weston
Sir, I sympathize very much with Mr R. D. Knott in his predicament as a Bupa subscriber. I joined the other similar large organization, now known as Private Patients Plan (PPP), when in my thirties shortly after the war. I regarded my membership, which has continued without interruption, as a protection against the likely illnesses which would probably increase as my wife and I got older.

But Bupa does not wish to see it that way. It knows that we are inevitably captives; no one is going to compete for our custom at our age. No doubt it reckons that it will

for members as they older.

I was therefore shocked a few years ago PPP informed me that I reached a certain age it of my subscription would be increased solely I of my age. The reasons were very similar to the to Mr Knott, i.e. that it "increases with the age subscriber".

I should have thought would have hoped, the organizers of Bupa and PPP would have taken into the inevitability of which refer when their schemes were launched. Fortunately I have been told by my life insurance company that, as the risk death at 69 is constant greater than it was when out my policy at 3 I will not be increased. I am, therefore, pleased to hear that Bupa is now able to fund the advertised benefits

Sharing the cost of docks redundancies

From Sir Arthur Peterson

Sir, Shortly before your eclipse, you published a letter from me commenting on the then Government's decision to give £35 million to the Port of London

to meet the cost of necessary staff reductions. If your transport correspondent's forecast (Business News, December 3) is correct it seems that the present Government is due to continue a policy which is manifestly unfair to ports while the remaining port companies are expected to contribute 100 per cent of the costs while the remaining port companies are expected to contribute nothing is unjust and inequitable.

The restructuring of the port industry is a difficult and expensive process and it is right

that there should be generous treatment for men who are no longer needed, often after a lifetime of service in the industry.

But the problem is common to all the major ports and if the Government are to make central funds available towards its solution then it should do so to all ports which face them. Any system which allows one except one are expected to contribute 100 per cent of the costs while the remaining port companies are expected to contribute nothing is unjust and inequitable.

SIR ARTHUR PETERSON, Chairman, Mersey Docks and Harbour Company.

Monthly payment of phone bills

From Mr J. T. Collinson

Sir, Your correspondent Mr J. T. Argus (November 27) complains of the difficulties in obtaining the Post Office's agreement to his settling his telephone bills by banker's order.

In early 1976 I received very heavy (but unfortunately accurate) telephone bill which prompted me to ask the Tisbury Wells Telephone area manager if I could in future pay by monthly standing order. He agreed without demur and provided a payment reference number to be correctly identified. The only snag was that on quarterly bills should be settled within a fortnight.

This system has worked without a hitch for nearly four years. I do not begrudge the Post Office the small credit which I have accumulated. Yours faithfully, J. T. COLLINSON, 15 Quakers Hall Lane, Sevenoaks, Kent, November 27.

Service to Institute of Directors

From the Director General of the Institute of Directors

Sir, It would be inappropriate for me to comment on your report in the Business Diary on Friday, November 30, of the results of the Institute's surveying my term of office as Director General. However, I do wish to comment on your statement that the effect of sympathy for the last Director General eventually resulted in Randolph's departure. This is not correct.

Mr Randolph agreed in 1976 to serve a three-year term of office as chairman, which ended in September, 1979. I was delighted that on the conclusion of Mr Randolph's pre-determined period of office the Council of the Institute recognised his service by appointing him as a vice-president.

Mr Randolph has therefore not "departed" from the Institute and, in addition to being a vice-president, he continues as chairman of our important European and International Committees. WALTER GOLDSMITH, Director General, Institute of Directors, 116 Pall Mall.

High interest rates

From Mr Gregory Macdonald

Sir, Perhaps you will allow a few words on the least nostalgic interest to the discussion of the highest interest rates in our modern financial history? For a few years before the last war both the American and the British governments were able to borrow in the money markets at rates which reduced the leaders to the position of accountants of interest-free money.

This was the successful period of Roosevelt's New Deal when, the average wholesale price index being more or less stabilized, deposits were piling up in the banks and there was a dearth of commercial borrowing. Insistent government borrowing, with little competition, forced down the rates. In September 1935, the bulletin of the Federal Reserve Bank of New York showed the following rates of interest on American short-term Treasury Bills during August:

Currency costs

From Mr David Anders

Sir, I would like to suggest to Mr R. B. (Letters, November 22) that his currency was not instead of posting in French francs.

Small fees necessary to the francs to sterling a sending a draft to France pay the deposit for his accommodation next week. He should use to purchase the required for his deposit and French notes for use holiday.

On the way he can come to the minimum, must accept that rates fluctuate. Yours faithfully, DAVID ANDERSEN, Thomas Cook Limited, Thorpe, Peterborough PE8 6SB, November 27.

Obstacles facing inventors

From Mr M. E. A. Fassmore

Sir, The leaders of government and industry are constantly emphasizing the importance of inventions to our technological survival, but the departments responsible for encouraging new ideas, including the National Research Development Council, prevent private inventors from developing new enterprise by withholding finance at every step of the way.

Private inventors are constantly paying to file patents with the patent office, after which process there are annual maintenance fees. They also have to meet the expense of all the research work necessary to turn the idea into a saleable commodity.

In these days of high cost borrowing the private inventor cannot carry out a research and development programme without outside funding. The inventor will take up the work without credible evidence of his progress from the Stationery Office for a small fee. I am sure the system was not intended to work in the following way but we now have the ingredients for a public fraud and scandal.

1. The leaders of government and industry constantly asking funds which are not used to help the private inventor.

2. Private inventors diligently filing new ideas with the controller of patents and in due course failing to maintain them through lack of support from the NRDC and government departments.

3. In effect the patent office can be wrongly used as a bank of ideas which can be drawn on without a penny of royalty being paid to the inventor, thereby saving a company considerable sums of money which would otherwise be the income of the inventor.

At present, ideas which spring from the universities or research departments in industry are funded by government or industry as part of a programme and are the property of the government or industry, depending on where they were initiated. Private inventors very rarely receive help and when they are offered finance it is invariably on the condition that the inventor signs away his right to control his creation.

As a private inventor myself, with patents in the United Kingdom, the United States and elsewhere, I would like to see a campaign aimed at the heart of the problems outlined above. The public is entitled to know what is happening in the

My own inventions I regard as preliminary half through by some universities who expressed the opinion that my ideas were revolutionary, one doctor going so far as to say that a system mine would allow him to control the future to be controlled by resources and give natural freedoms not for the moment.

Yet I have spent a few years trying every to get my ideas properly factored and tested. My notions are still neither nor disproved by independent credible requests have been through my MP and written to Mrs Thatcher no avail. I have now the point where I longer maintain my patience.

I would like to see a campaign aimed at the heart of the problems outlined above. The public is entitled to know what is happening in the

BY THE FINANCIAL EDITOR

Speculators in gold

It continues to delight its supporters, nudging record levels yesterday, at \$432.25, up \$16.50 over the week. Many of the metal's advocates expect price to reach \$500 before the end of the year.

Their thinking is familiar. Chaos in Iran, the danger of repercussions elsewhere in the Middle East, a sharp oil price rise in the month, persistent currency bility, particularly in the dollar, are ved to demonstrate gold's attractiveness hedge.

Not everyone in the market shares view. There is a contrary argument that is fundamentally overvalued and that price rises are caused by speculation few big investors.

Normal times, fabricators account for of demand. Of total gold supply in of 1,741 tons, manufacturers took 1,552

fabricators have almost left the conary market, preferring to use up s. At the same time, dealers report y interest in coins and small gold bars, h not enough significantly to move rice.

s, then, is almost wholly a speculators' at. But it only needs a few of them rker as volatile as the present one to ate sharp swings in the price. And as these major buyers are pessimistic ill go on forcing the price up,

etary policy

ubts in erica

ican economists meanwhile have begun uestion whether the apparent policy val implicit in the Volcker package of er 6 is quite as revolutionary as it y seemed. On the face of it, the ge suggested a fundamental change in d States monetary management.

Federal Reserve Boards appeared to abandoned any attempt at controlling at rates. Or had it? Now the es of the crucial Federal Open Mar- committee meeting which determined ckage have been published, it is far clear that the Fed has, after all, ad its strategy in quite such a radical ur.

old policy was to determine what f interest rates was compatible with ired rate of monetary growth and o supply the market with the neces- ank reserves to sustain that level of t rates. The key Federal funds rate raised or lowered depending on ar the monetary aggregates were r undershooting targets.

ker appeared to have thrown all way. The new policy was to deter- what volume of bank reserves was tible with the monetary objectives ten to supply that level of reserves. ut rates would be left to sort them- out on the basis of the resultant t forces. United States economists delighted and the dollar duly ded.

It appears that one of the Fed's ons was simply to administer a sharp to the market, as a means of dampen- dit demand and slowing the economy. emphasis on reserve control was meant to be as rigorous as the mar- believed. The reluctance of the Fed to hat measure of reserves it is watch- ed closely is being taken as confirma- tis. Moreover, now that two months lapsed since the package it can be that monetary growth, although ting, is by no means in a vicious a. And Mr Volcker's indication that ry policy might be relaxed to ac- date further oil price increases is more questions about how committed t money the authorities really are.

industries

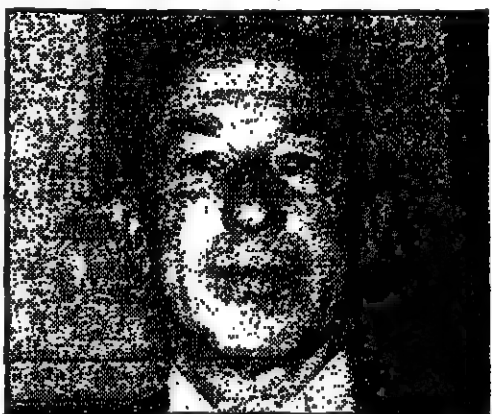
tical ities

ie ways the report which the Con- Association has just produced on counting policies of the nationalized ies is a very odd document. It com- in about equal proportions, City m and consumerist fervour; and the ult is on the one hand a damning tent of past and present inconsis- in the public sector; and on the other a programme for amendment which to put it mildly, is politically Still out of the mouths of babes sklings.

of the mouth of this particular

suckling in the formidable person of Mr Martin Gibbs of Phillips and Drew, comes a survey of the accounting policies of eight nationalized industries which indicates: first, that in the amount of information disclosed, the accounts of nationalized industries are no worse, and in some respects much better, than their counterparts in the private sector; second, that they have been changed at exceedingly frequent intervals in recent years, but almost always in ways quite acceptable under the accounting practices then current; third, that those changes (which centre on depreciation policy and adjustments for inflation) have very frequently had the effect of smooth- ing down excessive returns on the one hand, and bolstering up inadequate returns on the other; and fourth, that returns in general, on both historic cost and inflation adjusted bases, have been pathetic in comparison with those of the private sector.

There are problems to the findings con- tained in the report, on content and intent. For content there is the fact that, as the authors of the report themselves admit, true comparability is impossible to achieve: For example, attempts to adduce CCA figures for the eight industries concerned are hampered by the subjective element in the CCA approach. More serious in the end, however, is the fact that the report's principal recommendation—that the nationalized industries should lead the way in the introduction of CCA, in the interests of compar- ability—as almost certain to founder. There are too many political factors involved in the presentation of the profits of national- ized industries.



Debenhams, whose chief executive and chairman-designate is Mr Robert Thornton (above), had reduced gearing to around a third at the last balance sheet, and the position has apparently remained stable since then.

Nevertheless, an uncomfortable slice of Debenhams' debt is short-term. Hence part of the reason for the sale of the Cavers supermarket business to Cavenham which will yield some £14.5m, and the negotiations to sell the Harvey Nichols site in Knights- bridge which could well bring in over £20m. These two together would reduce unsecured borrowings, which stood at £51m at the last balance sheet, by two-thirds—and there is a trading point, too, since Caters is losing money (although Debenhams won't say how much) at the hands of the large price-cutters in the supermarket business.

Ladbroke

Bad for the sector

Ladbroke's failure at appeal to retain its London casino licences marks the fall from grace of a company which only a year ago was being referred to as the leisure sector's "blue chip".

On a straight forward valuation Ladbroke's shares are arguably relatively cheap. Helped by current year casino profits, this year's pre-tax profit could be about £48m. Next year profits from property, bookmak- ing, and other operations could range from about £25m to £30m.

This would point to a p/e ratio of only around 5 and maintainable yield of over 12 per cent.

These calculations, however, are unlikely to staunch selling pressure, particularly from institutional fund managers, in the face of what amounts to a loss of credibility. What is more, the court decision has (justifiably or not) cast the whole gambling sector back into its old role as the some- what tainted stockmarket sector with low- quality earnings. This must restrain the case until the issues involving Coral Leisure are resolved and the Gaming Board makes its intentions clear with regard to the future structure of the gambling industry through- out Britain.

Last week in Brussels, Lord Carrington made a speech by way of setting the general pro-European context in which the Prime Minister's distinctly anti- European tactics for the then coming Dublin summit should be put. In the course of it he made some strikingly positive noises about British participation in the European Monetary System.

We intend to join the EMS as soon as conditions permit and as soon as the implications for sterling of being a two-currency area are clear, he said. The clear implication was that we are now closer than ever to joining the system.

Conventionally speaking, it has in the past been for Chancellors of the exchequer to make important state- ments about exchange rate policy. The fact that the Foreign Secretary should thus venture into this field should, therefore, be taken as evidence that something is afoot; or at least that the Foreign Office has recovered its nerve about policy in this area after its advice was comprehensively rejected this time last year, when Mr Callaghan declined to join the EMS party.

As an ex-diplomat no one has greater admiration than I for the skill and profes- sional quality of the Foreign Office. The European Monetary System, how-

ever, has been a consistent institutional blind spot so far as that organization is concerned.

No one is in favour of unnecessary demarcation disputes. There is doubtless a case for Sir Geoffrey Howe making speeches about industrial relations as well as Mr Jim Prior. But the exchange rate is one area where the Cabinet would do best to heed the advice of the Treasury and the Bank of England.

Politicians and diplomats connected with Europe have had the EMS blind- spot since the EEC summit meeting at The Hague in 1969 when Chancellor Brandt in the chair. The notion has been that, since it proves difficult to advance the Community beyond being a mere common market for goods, it is better to keep it as a clearing house for foreign exchange, energy policy and the like, the clever, easy way forward is to make a leap in the dark towards monetary union.

The fact is somehow ignored that time and again it has been proved that monetary union, if it is to work, requires a degree of diminution of national sovereignty that is quite unacceptable politically. What foreign offices should think that governments are prepared to reduce their control over their own economies in these important areas when they are not

even prepared gracefully to concede powers to an elected European Parliament is genuinely perplexing.

Of late the argument has been advanced that in its first year the EMS has not done as badly as sceptics predicted. The argument is a little less strong since the devaluation of the Danish krone last week.

But, in any case, it is rather like saying that a pair of Siamese twins have done much better in their first year than anyone expected. That is to say, it is true in so far as it goes, but not much further.

The danger latent in the Foreign Secretary's speech is that between now and the next EEC summit in February the subject of our entry into the EMS will become a negotiating token to be placed alongside and traded with items like oil for the foreign exchange costs of the British Army on the Rhine, or French concessions on sheepmeat or British concessions on fishing policy. It is the habit in the chancelleries of Europe for these and other like issues to be put on one list for the great horse-trading session.

Mrs Thatcher is clearly determined to reduce our net EEC budget contribu- tion of some £1,000m. It might be tempting to some to see the damage that the process of this negotiation will undoubtedly do to our relations with

other EEC members, being sweetened by a promise to join the EMS. It would be an odd conjuncture.

Odder still for a government as strongly committed as this one to a policy of monetarism in one country. For all the lessons of the period since Mr Barber was Chancellor and floated the pound out of the then EMS experi- ment, are that a rigid domestic policy for control of the money supply could long be combined with a fixed exchange rate.

In places where the pound is strong there comes the point where the sale of sterling by the Bank of England to hold the currency down in line with its fixed parity causes the domestic money supply to expand out of control.

It is this what Lord Carrington understands by his reference to the implications of sterling being a petro- currency, then his reservation is suf- ficient to ensure that we shall not join the EMS in the foreseeable future. This, however, was not the impression that he left with his audience.

Mrs Thatcher's government is deter- mined to bring inflation under control by making the pound a strong currency supported as long as necessary by high interest rates. So long as that battle is in progress she would be most unwise to heed the siren voices of the EMS.

Siren song that should be ignored

Keynesians and monetarists—are they really poles apart?

The monetarists are having a field day. In country after country, the Chancellor of the Exchequer (or his equivalent) seems to be jumping up and down, declaring to the world his complete and recent conversion to the monetarist faith.

It would all be more convincing if people in similar positions had not agreed that "we are all Keynesians now" some two decades ago. The situation is not so simple as it would appear, and there seems a good chance that the baby (growth) is being thrown out with the Keynesian bathwater.

The monetarist statement, that increases in the money supply are everywhere and always at the root of inflationary pressure, seems to ignore the possibility that such money supply increases may sometimes also be at the root of economic growth.

In Japan, for instance, one index of the money supply in- creased by almost 18 per cent in 1973, nominal gross national product (GNP) increased by 16.4 per cent and real GNP by 10.7 per cent. Japan experienced only a 5.5 per cent rise in the consumer price index in 1973—and the increase in money supply, therefore, produced more growth than in- flation.

The money supply in Britain (however defined) may possibly increase by 18 per cent or so in 1979, but you may safely bet your rapidly depreciating pound that economic growth in Britain (assuming some success) will well make up for this real price index inflation rate. Similar increases in money

supply may well lead to a greatly different growth and inflation outcome: to explain this, by assuming different monetary growth rates, ignores the challenge of attempting to understand what is actually going on.

Both Keynesians and monetarists believe that the money supply is important, but they hold this belief for different reasons. Keynesians generally believe that a high rate of in- crease in money supply will drive interest rates down, pre- ducting an investment boom and subsequent growth.

Monetarists, on the other hand, believe that a high rate of increase of money supply will only spur demand and stoke inflation.

Extremes

Keynes, in his "Law of Effective Demand", postulated that increased demand (at least in the depression situation which was his touchstone) would create its own supply: the lead- ing monetarist, Friedman seems to go to the opposite extreme, postulating that increases in demand are wholly inflationary. But does it not depend on circumstances? Does it not specifically depend upon what the financial and credit system does with the increase in money supply? If the banking system is organized to extend credit increases to industry as investment credit, as in Japan, then are not the Keynesians the more correct?

And if the financial credit system principally channels new funds to housing loans, consu- mer credit, the purchase of securities (via say pension funds on the secondary stock market) and short-term industrial fin- ance, as in Britain, then are not the monetarists the more correct?

If the financial system is organized to supply a great deal of cheap long-term industrial investment credit, then a country receives higher invest- ment and growth when money supply expands.

On the other hand, if the financial system channels most of savings finance to short- term consumption, the more inflationary it seems inher- ently likely. You print your money and you get no choice, but you do get the result your financial system is organized to produce.

By taking into account the operation of the credit system it is possible to develop a general theory of money, growth and inflation, within which Keynesianism and moneta- rism are but two extreme and mutually exclusive positions. It is not surprising that this can be done, but it surprises us that it has not apparently been done before.

Within that theory there are some clever variations of the system. In Japan, for instance, virtually unlimited industrial funds are available at an average repayment rate equal to the interest rate.

The Bank of Japan "sup- ports" investment credit banks by giving them money to lend and by discounting loan bonds, so the big banks "overloan",

that is, lend out more than their total real deposits. This solves many problems, for if the public are not the original source of funds they cannot so easily cause a liquidity crisis by taking their money out of the banks.

Since the Bank of Japan (except in 1973) keeps the in- terest rate nearly equal to the inflation rate, it has to supply funds to meet the demand for them. Businessmen, for their part, discover two things: first, that borrowed money is a counterpart of real resources because the consequences of the equality of the interest rate and the inflation rate is that the annual repayment is equal to the fall in the value of the borrowed money and the real value of the borrowed money is ultimately repaid.

Cash flow

So businessmen do not find it advantageous to borrow unless they can create real wealth in excess of the amount borrowed, and second, there are many opportunities for making money on projects earning a cash-flow over the interest rate of (say) 10 per cent pa.

Meanwhile, in Britain, busi- nessmen discover they cannot make money on bank loans averaging about two years dura- tion at (say) 17 per cent. Few projects earn the repayment cash-flow of over 60 per cent pa.

To quote the unintentionally ironical CBI statement to the Wilson committee: "There is no shortage of investment fin-

ance, only a shortage of viable projects." (Why not loan the funds for 24 hours? Then there would be no loan-funded viable investment projects in Britain and an even bigger surplus of finance!)

Also in Britain, the rule of monetarism—an inverse Keynes- ian demand management attempting to hold demand down (via money supply restric- tions) to the level of output—is applied to an industrially col- lapsing economy. British poli- ticians and economists seemed to have jumped from the demand management into the monetarist fire of money supply control.

The former theory expanded demand, the latter theory limits demand, but neither assis- growth by a great deal. A policy of supply expansion and the cheapening of investment credit seem not to be considered for the British do not appear to understand their economic situa- tion.

Yet a better economic under- standing may come, albeit slowly. Britain need not de- cline—the remedy seems obvious, and truth, however often turned away, will ultimately triumph. For it is results that count, and there will be no industrial revival in Britain un- less cheap investment funds are made available to fuel growth.

John C. Carrington and George T. Edwards, 1979.

The authors of this article have also written Financing In- dustry Investment, Macmillan (£12).

Flying the flag at Mossmorran

John Huxley

although orders probably will not be placed for at least another 18 months.

Harry Hornsby, Director of the Process Plant Association, says that the industry is determined that work should not go to foreign com- petitors offering to work at unrealistic, knock-down prices.

So far, only a small proportion of orders for equipment on the gas separation plant elsewhere on the site, have been placed. Of these, it is under- stood, less than two-thirds had gone to British manufacturers.

Mr Hornsby and his colleagues, after preliminary talks with Department of Industry officials, have met Sir Keith Joseph, Secretary of State for Industry, later this month. They will tell him that what they want is no "protectionism", but a "more nationalistic approach". British-based buyers when ordering equip-

ment should be asked to specify that they want British equipment.

Plant fabricators are particu- larly anxious to pick up work at Mossmorran. A lack of new orders over the past two years has led to a reduction of about 27 per cent in the industry's workforce. Over the same period the rate of new orders won has dropped from £100m to £40m.

Mr Hornsby will tell Sir Keith that new orders are needed now if the industry is to bridge the gap and remain intact until the expected surge of capital investment in the 1980s and 1990s.

"It is known, for example, that as supplies of North Sea gas begin to run down in the 1990s there will be a need to build large-scale plant in the United Kingdom to make sure the natural gas," says Sir Hornsby. "It seems likely that there will be a need for some

20 plants over a period of 10 to 15 years with a capacity of 6,000 to 12,000 tons a day. The larger units would at today's prices involve investment of some £500m each."

"As indigenous oil and gas supplies dwindle, there will also be an even greater need for regular and planned develop- ment of nuclear-fuelled elec- tricity generation. We must, therefore, ensure that Britain maintains and develops ade- quate heavy engineering re- sources to supply these plants in the future."

Government officials read to share this view of the country's long-term plant needs. A recent study by the Process Plant Economic Development com- mittee, concluding that large amounts of process plant would be bought over the next 20 years, despite the present decline in orders.

But the report warned that because of increased competi- tion from overseas, including developing countries, where wages and material costs are lower, British suppliers would have to accept change and incorporate advanced tech- nology if they wished to prosper. How British manufacturers

can be assisted in winning orders at Mossmorran, for example, is less clear in Government officials. An audacious suggestion that the granting of government aid (£60m in the case of Moss- morran) should be made con- ditional on buyers giving orders to British companies has been promptly—and rightly—re- jected, as being contrary to the Treaty of Rome.

More subtle forms of pressure are available to ministers, but they would prefer to see British companies win orders on merit.

When Esso, in conjunction with its chosen designer—and almost certainly main con- tractor—Lummus, comes in order equipment, it will on the criteria of price, quality, and delivery, company sources say.

So whatever the outcome of its discussions with Sir Keith, the industry recognizes that its salesmanship must be directed towards showing that it can produce the right goods, on time and at the right price.

Technology prospects in the process industries, available (free) from NEDO, Millbank Tower, Millbank, London, SW1P 4JX.

Business Diary: Ergo—an Irish wheel • England the brave

you heard that the Irish invented the wheel? Well, this is no joke, the American Express has had enough to award a cash prize to the man who invents a new type of trolley wheel whose bend to absorb bumps floor. Mr Kornick, the market- ing, says it is "the biggest rough" in wheel design since the 19th century. The product, called Ergo-wheel, has an application for hos- rollers and there are ideas for use in airports, supermarkets.

group claims that to the same smoothness of trolley wheel would be d with more expensive suspension or pneu- matics.

As the cash prize, the group has the opportunity to use of up to £100,000 in long-term capital or to exploit their inven- tion in high hopes for the wheel in Europe and the States.

Where were you at precisely 8.45 am, 21 years ago today? Well, if you lived in London, you would, if you had any sense, still be in bed reading The Times. There was an absolute stunner of a fog outside, which those of you with memories which stretch back that far will remember made getting to work a virtual impossibility.

But some men are made of sterner stuff. One such was Glyn England, now chairman of the Central Electricity Generating Board, but in those days the head of a small group in the board which studied environmental problems.

According to an article in the forthcoming edition of Clean Air—clearly a magazine which will become essential reading for contemporary historians—Mr England was taking off in a Dakota aircraft to undertake some observations for a clean air project.

I can only say that if I had been Mr England I would have been a bee-line for home as soon as I heard the name of the man who was to be flying the plane—the only aircraft

incidentally to take off or land at London airport that day.

I mean... How would you like to fly off into a pea-souper with a man called Captain Hazard?

Among other things, Sir Hector, who is chairman of United Biscuits was cited for his "dread- less commitment" to communi- cation and for breaking down barriers between management and shopfloor workers.

Although the award is made for general services to the business community and the country, over an indefinite period, most of those present at the award luncheon will have been aware of Sir Hector's

lonely stance on secondary picketing last spring. He was the first employer to take out an injunction against pickets.



Sir Hector Laing, with the Hambro Businessman of the Year trophy yesterday.

during the lorry driver's strike "as a blow for freedom and liberty".

His chivalrous name- sake, Sir Hector is prepared to fight for the causes he believes in; one of them is management discipline and leadership; another, this theme in his acceptance speech at the pre- sentation lunch, saying, that "one of management's most urgent tasks is to change attitudes to the creation of wealth".

A firm believer in employee share-ownership schemes, Sir Hector said he would like to see the principle extended to encompass workers who do not wish to buy shares so that they become involved in some of the responsibilities carried only by shareholders.

Transcendental meditation strikes again. Seven industrial managers and technologists are learning about it this week in a bid to combat the effects of stress at work. Each day of a week-long course being organized by the Cranfield Institute of Technology, dele- gates will have a special TM session and attend a one-day conference on Thursday at Cranfield and Mentmore Towers, headquarters of the Maharishi European Research

University. Cranfield puts it, individuals are the "intervening variables" between whatever causes stress and stress diseases

and TM is seen as a practical way of helping people to cope with the turmoil of their work- ing lives.

In my case what causes stress is hearing academics use jargon like "intervening variables". Perhaps I need a course in TM.

National Westminster staff, looking forward to moving into their new home, in the shiny tower dominating the City skyline at Bishopsgate will have to wait a little longer.

There have been pickets outside the site for the past month as a result of an electrical sub- contractors' dispute. But the principal problems lie with the contractors' Mowlem who can still not provide a date for handing the building over.

NatWest had been hoping to start moving its fast expanding international banking division sometime this year according to chairman Robin Leigh-Pemberton writing in last year's annual report.

Through thick and thin the bank has insisted that the tower has been worth every penny of the £100m it has cost. But the latest delays are only going to add to the embarrassment some senior bankers in Lombury feel about it.

But the report warned that because of increased competi- tion from overseas, including developing countries, where wages and material costs are lower, British suppliers would have to accept change and incorporate advanced tech- nology if they wished to prosper. How British manufacturers

National Union of Dyers, Bleachers and Textile Workers. Peel whose right-wing views precipitated his fall from his seat on the TUC general council at a time when the brothers were displaying distinctly left-wing tendencies found niche for himself in a textile workers' union.

He joined the Commission as director of industrial relations but it now appears he has become an adviser in the same area—a sideways move seen by Commission watchers as a likely preliminary to a job out- side the Commission. A consul- tancy job perhaps?

Industrial disputes have side effects these days that reach the farthest corners. When a colleague urgently wanted a 2p piece to telephone home from his local railway station yester- day he was confronted with a notice on the ticket office saying that coins were not being changed for this purpose because of a "national shortage". The Royal Mint con- firmed that it is still trying to catch up with demand after the currency coin production caused by the public employees' pay dispute this summer. My colleague says he hopes his wife will understand.

Malcolm Brown

BRENNER & COMPANY LIMITED

General Warehousemen

STATEMENT FOR HALF YEAR TO 31ST JULY 1979

The Directors have declared an Interim Dividend of 1.15 pence per share. This dividend will be paid on 24th January, 1980, to shareholders on the Register of Members at 21st December, 1979.

The results for the Half Year to 31st July, 1979, based on unaudited Accounts are:—

	1979	1978
Trading Profit	£149,888	£159,500
Add: Interest Received	67,887	42,520
PROFIT before Taxation	£217,775	£202,020
Deduct: Taxation	110,637	82,126
NET PROFIT after Taxation	£107,138	£119,894
Less: Interim Dividend	63,480	60,720
	£43,658	£59,174

The Tax charge for the current half year is calculated at 52% (1978—52%) and the provision shown is the total estimated tax liability of the Company.

Advance Corporation Tax paid is £73,217 (1978—£76,126). Turnover for the half year under review showed an increase from the corresponding period last year, taking into account the rate of inflation then prevailing. The increased interest received reflects the higher interest rates existing during the period.

The result for the full year will again depend on the important Christmas trading period.

BRENNER & COMPANY LIMITED
44 Glasford Street, Glasgow G1 1UW

FINANCIAL NEWS AND MARKET REPORTS

Stock markets

Only gold shares stand out in cheerless day

The final leg of the current three-week account got off to a slow start on the stock market yesterday, curbed by problems on the industrial front.

Dealers reported that business in equities remained quiet. The wage battle between the miners and the National Coal Board deterred investors and weekend reports of further

Ranks Hovis McDougall report today annual figures. At half-time last May, the group expected a second-half downturn. However, bread prices rose in the wake of the Tory election victory and there have been no strikes. Market expectations of £30m for the year against £31.1m could be too cautious. Some say Ranks made £31m and perhaps useful more. The usual uncertainty apart, Ranks seems poised for a surge to £40m or more this year. The shares are 44p.

tough action by the Government to control inflation did nothing to help. Only gold shares managed to maintain their ascent, helped by the worsening situation in the Middle East and a bullish circular from Sheppard & Associates that pointed to gold remaining a firm spot next year. The brokers foresee nearly 5500 against last night's figure of 5428.

Little activity was reported in gilt early on, although some demand was experienced later following a better-than-expected

performance in the Wholesale Prices Index.

By the close, longs were mostly unchanged, while shorts showed gains of between 1-15 and. Little interest was again shown in the Treasury, 15 per cent, 1985, at 598.

After opening 0.5 down, the FT index fell to its lowest point of the day of 26 at mid-day, before closing 2.2 down at 418.5. Leading industrials were slightly lower, through lack of interest, although a better performance after-hours saw most close slightly off the bottom. Unilever was 6p lower at 458p, while losses of 3p were registered in ICI at 355p, Pilkington Bros (reporting this week) at 248p and BAT's at 248p. Fisons dipped 2p to 232p and Courtaulds shed a penny to 78p. Beecham were unchanged at 120p, but Glaxo continued to ride against the trend rising 2p to 418p.

Gold shares remained buoyant as the bullion price continued to rise. A fine gold mines' index rose 4.2 to 238.5.

St Helena gained 5p to £274 and Kioof put on 5p to £223. Western Holdings was 5p stronger at £444, while elsewhere in mines, Consolidated Gold Fields recouped 3p of Friday's fall at 339p.

Among companies reporting, Giltspur fell 6p to 70p, with interim profits below expectations, and Matthew Hall, with a reduction in trading profit, slipped 4p to 151p. W. E. Norton was 3p easier at 15p and Bremner retreated 2p to 56p.

Weekend comment knocked S. & W. Berisford 11p to 136p, but it was good for an 8p rise to 136p in Satchell & Satchell after rumours of some new United States deals in the pipeline. Stylo Shoes gained 10p on speculation that Combined English Stores was about to bid and K. Shoes rose 4p to 63p.

Favourable comment was good for 4p rise in Baggeridge Brick and bid speculation hardened LRC International a penny to 27p.

News that Ladbrokes had failed in its appeal to win back its gaming licence left the shares 3p easier at 139p, but Coral Leisure seemed unperturbed, rising 2p to 62p.

The failure of the London conference to gain a ceasefire in Rhodesia, left Rhodesian bonds looking weaker, with losses of 25 in Southern Rhodesia 21 per cent, 65-70, at £112. Southern Rhodesia 41 per cent at 295 and Southern Rhodesia 6 per cent at £139.

On the bid front: Montfort improved 6p to 89p

on the improved terms from David Dixon which fell 6p to 110p. Shares in Whessex were suspended at 140p pending a further announcement, with shareholders wondering if this could finally be the news that

Rothschild Investment Trust has sufficient faith in Lep Group to buy a further 18,000 shares. This brings its total holding up to 1,451,492 shares or 20.7 per cent of the group.

RIT can now consolidate Lep profits. The news at half-time was that profits in the first six months had grown usefully (from £1.95m to £2.44m) and that since then business had been satisfactory. The shares are 260p.

Costain 2p down at 142p is now ready to make a bid. However, some observers do not rule out the possibility of an interested third party with the figure of 180p a share being mentioned in some circles. EMI shed 1p to 131p but Thorn improved by

the same amount to 314p. GEC was a penny firmer at 340p but Airways remained unchanged at 251p. Downey Day continued to close ground sliding 1p to 61p following the lack of faith in Britannia Arrow, unchanged at 19p, to make a counter to the unconditional bid from Rothchild of 60p.

Racal proved to be a nervous feature of the electrical sector, falling 5p to 219p ahead of interim figures later in the week. Matchhead were also weak following the decision to delay publication of its results until January, with the shares falling 12p to 246p. Plessey were also nervous ahead of today's second-quarter statement and shed 2p to 107p.

Equity turnover on November 30 was £149,691m (12,612 bargains). Active stocks yesterday, according to the Exchange Telegraph, were 3P "New", Consolidated Gold Fields, BP, Lamm, Seacchi & Seacchi, Racal, Barclays Bank, Midland Bank, Shell, Spillers, Coral Leisure BAT's.

Latest results

Company	Sales	Profit	Earnings	Div	Pay	Year's
Int or Fin	£m	£m	per share	£m	date	total
Atkins Bros (I)	5.2(4.9)	0.26(0.18)	—	1.2(1.37)	—	—
Bremer & Co (I)	—	0.21(0.20)	—	1.15(1.1)	24/1	—
Giltspur (I)	47.8(40.8)	2.1(2.0)	—	1.5(1.2)	11/2	(3.5)
Marshall's (Baltic) (I)	16.6(14.5)	1.6(1.3)	30.05(17.16)	2.0(1.5)	5/3	—
Marlborough Prop (I)	—	0.61(0.48)	—	—	—	—
Talben Grp (F)	15.1(11.1)	0.13a(0.57)	0.10a(2.77)	Nil(—)	—	—
W. E. Norton (I)	8.0(6.9)	0.08a(0.23)	—	0.4(0.39)	4/1	—
W. Lewy Watson (I)	6.5(7.0)	0.23(0.42)	0.82(1.75)	—	—	—

Dividends in this table are shown net of tax on pension per share. To establish gross multiply the net dividend by 1.428. Profits are shown pre-tax and earnings are net, a loss.

Matthew Hall in 10pc advance

By Our Financial Staff

Hit by transport and engineering strikes, which cost the group around 500,000, oil and chemical engineers Matthew Hall did reasonably well to raise nine month profits by 10 per cent in the period to September 30, 1979.

At the pre-tax level, profits rose from £4.8m to 5.4m. However, stripping out a bigger interest credit of £2m, against £1.3m, trading profits slipped from 3.6m to £3.4m.

Sir Rupert Speir, chairman, reports that the industrial disputes and the bad winter delay-

ed the start of several contracts and he admits that the outcome for the full year remains uncertain. However, with less than a month still to go, it looks likely that year's profits will show a similar rise to the first nine months. If so, they will take the final figure, from a 1978 total of £7.1m, to £7.8m.

Despite a good showing from mechanical services, the electrical, instrument and northern plumbing subsidiaries did not make the expected recovery. The contribution from this division fell by over a quarter to £1.3m.

By contrast, oil, and chemical engineering improved from a previous 1.8m to £2m. However, new subsidiaries have been set up in Houston and Singapore and the start up costs of these companies will depress earnings this year.

For shareholders there is 20 per cent dividend of 2.35p, which would have equalled 3.52p before the one for two scrip issue. There is also a further 0.25p net per share which results from the change in tax level after last year's final was announced. The shares fell 4p to 151p.

Thyssen world and domestic output up

Thyssen, the German steel and engineering group, said its world and domestic groups increased production and turnover in most sectors during the year to September 30. The steel sector started well despite losses during last winter's pay conflict, but production was only slightly above the 1977-78 level.

However, proceeds from steel sales were gradually improved, enabling the company to increase turnover by seven per cent to Dm7,800m (£2,060m)

and turnover in stainless steel by 15 per cent to Dm2,800m.

Thyssen said in several sectors a valid comparison of turnover with the previous financial year is difficult because of foreign exchange movements.

In the domestic steel division fixed-asset investments totalled Dm587m in the past year, while investments in the stainless steel division were Dm76m.

In the capital investment goods sector turnover was little changed at Dm8,400m.—Kenter.

Slower going at Giltspur

By Our Financial Staff

Financing investment out of cash flow has put a brake on three years of spectacular profits growth at Mr Maxwell Joseph's industrial services group, Giltspur.

In the six months to September 30, 1979, pre-tax profits rose £116,000 to £2.1m on turnover up from £40.8m to £47.9m.

The international exhibition and display services subsidiary, Expo, again made the largest contribution of £941,000, but this was slightly down on the first half of last year. However, Mr Thomas Barker, group managing director explained that some £500,000 had been used to finance the United Kingdom and American expansion.

The benefits from this are unlikely to come through in the current period but they ought to boost profits next year.

The engineering division increased its contribution by almost 50 per cent to £400,000 despite the impact of the strike,



Mr Maxwell Joseph, chairman of Giltspur.

which in other divisions, such as freight and motor, has been reduced. The packing and packaging side, which comes into the freight division, is involved in

the exporting of engineering products. It saw a hiccup in orders as a result of the disruption. The freight side, however, is recovering from last year's downturn and increased its pre-tax profit in the six months from a previous £350,000 to £504,000.

The motor distribution activities, based on BL cars and trucks, saw some difficulties over supplies and profits slipped from a previous £775,000 to £589,000. The motorisation programme in this division is likely to take 18 months to put it right.

Despite the capital expenditure of the first half, borrowings have been reduced, and Mr Barker reports that, with the increased interest rates, the group will try to reduce borrowings still further by the year end.

The interim dividend rises from 1.79p to 2.14p to reduce disparity and the directors point out that the 25 per cent rise is not indicative of the full year increase.

Gold bars over-the-counter

From this morning, branches of the Standard Chartered Bank will be selling gold bullion over the counter.

The move follows strong demand for bullion in the Far East where the bank's Hongkong and Shanghai branches have been selling gold for nearly a year. But sales in the United Kingdom were made possible by the abolition of exchange controls.

Gold's spectacular rise this

year, and investors' continuing fears about inflation and currency instability, seem to assure Standard Chartered of a market. A spokesman said last night, however, that branches would not be carrying "massive stocks". A rush is not anticipated.

The bars will be available in five, 10, 20, and 50 grammes weights of 24 carat gold. They will be made by Mofata of Goldsmith, a member of the ex-

clusive London Gold Market and a subsidiary of Standard Chartered. Mofata's Goldsmith will set the price of the bars every morning. Equally important, Standard Chartered is proposing to make a market in the bullion by offering to repurchase bars, provided they are intact. At prevailing prices a five grammes bar, which has proved popular as jewelry, will cost about £40.

Dixon-Montfort: Panel steps in

By Alison Mitchell

The Take-Over Panel has stepped in to try to clarify the confusing David Dixon bid for Montfort (Kaukang Mills).

Simultaneously with Dixon raising its cash and share offer to an equivalent 89p per share yesterday, a buyer appeared in the market to snap up any shares coming on offer at around 90p.

Palm Textile Group, owned by Mr Peter Bailey, has a 12 per cent stake in Montfort but Mr Bailey would not comment last night on whether or not it was his group which was doing the buying.

Today it will probably not have the same chance for he has been summoned to see the Take-

Over Panel about the dealings.

Dixon's advisors, Barclays Merchant Bank, has already seen the Panel.

The dispute between Dixon and Palm centres on Rule 37 of the Takeover Code which states that anyone with a commercial interest in the outcome of an offer must consult the Panel in advance over dealings in the market, and show that the action is not prejudicial to the shareholders' interest. A decision from the panel is expected tomorrow.

The terms of the increased offer are one Dixon ordinary share plus 42p in cash for every six Montfort shares.

The Montfort board last night rejected the new offer, describ-

ing it as "grossly inadequate" and urged shareholders not to accept.

A David Dixon & Son (Leeds), a subsidiary of the Dixon Holding company, yesterday announced half-year results to September 30, 1979. Pre-tax profits in the period were down from £120,000 to £88,000 on a maintained turnover of £1.4m.

The company was hit by the bankruptcy of a supplier but Mr Barry Turpin, chairman, reports that production is now back to normal. The second half-year will show a better result.

Dixons shares yesterday fell 6p to 110p while Montfort's rose by a similar amount to 89p.

Concentric may bid for Samuel Groves

Concentric, the West Midlands-based group which makes casters, rollers and pumps, etc., is talking talks with Samuel Groves and Co, which may lead to Concentric making an offer for Groves. The price is expected to be about £1.1m.

Groves is a leading United Kingdom manufacturer of aluminium and stainless steel utensils for the hotel and catering industries.

In the year to September 30, 1978, Concentric made a pre-tax profit of £1.51m, against £2.45m in the previous 12 months, on sales of £33.23m, compared with £31.54m. Concentric's board is being advised by Robert Fleming and Groves' advisers are N. M. Rothschild.

Fairbairn may sell Greenbat offshoot

The board of Fairbairn Lawson has reached agreement for the disposal of its subsidiary, Greenbat, subject to shareholders' approval. Details of the disposal together with the 1978 annual report and accounts and the 1979 interim statement will be sent to shareholders as soon as possible. Notice will also be given to shareholders to re-convene the annual general meeting, adjourned from August 31 1979, and convene

NSS's £3m takeover in cash-and-carry

NSS Newsagents has agreed to buy Ian Yates Ltd for £3.1m, plus the value at February 29 next of net current assets and of certain listed securities; the price will be subject to adjustment if changes in capital gains legislation result from the 1980 budget. Yates are a wholesale cash-and-carry business in the confectionery and tobacco field with headquarters in Manchester. The price will be satisfied by the issue by NSS of loan notes.

Tarmac moves out of West Germany

Tarmac has disposed of the remainder of its West German business to local German interests for about £5m in cash. The group no longer has any trading activities in Germany. Tarmac has made losses in Germany recently and started pulling out of that market last year. Earlier this year, Tarmac reported that its international construction side had gone

through a year of "harsh readjustment" to changes in its main Middle East markets.

Talbot tumbles into losses

In spite of the Talbot Group's turnover expanding by nearly 36 per cent to £13.1m, a pre-tax loss of £131,000 was suffered in the year to July 31 last, against a profit of £573,000 last time. The board is considering with the recovery programme and the effects of the Government's economic policy and of Talbot's own plans are more evident, it considers it in the best interests of the group not to decrease liquid resources. So, there is no dividend, against 0.80p gross last year. The first-quarter's profits are "considerably" higher than last time.

IMI to link with US vending company

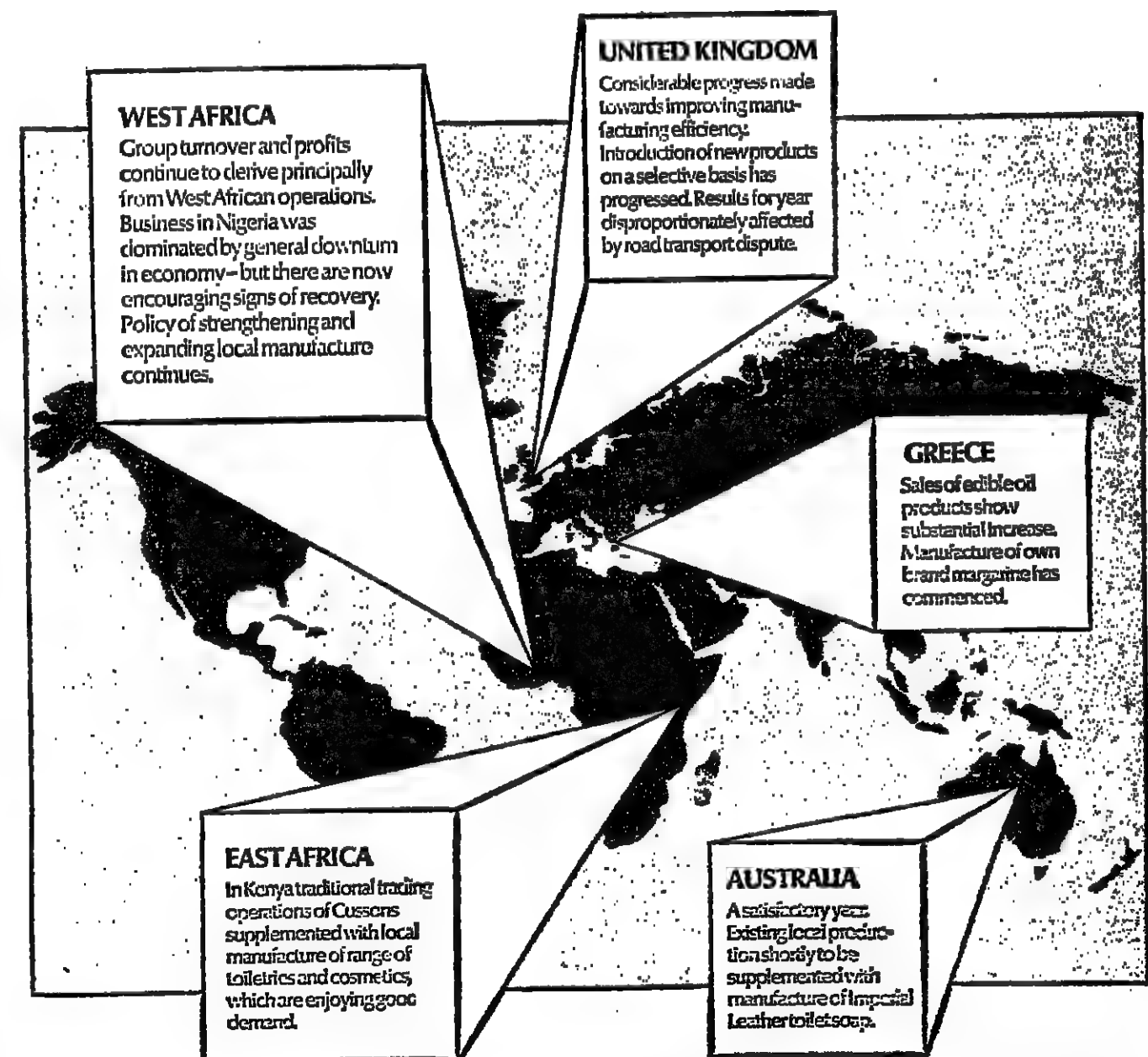
An agreement has been reached, subject to Government and other necessary approvals, between IMI and the Corneliussen Company of Minnesota, United States, to form a joint organisation in Europe, which will be owned equally by the parties in the beverage dispensing and vending business area. The joint

organisation, IMI Corneliussen, will comprise the existing IMI subsidiary companies, IMI Paxman and Redlich Controls, together with all of the Corneliussen subsidiary companies in Europe. In addition to the contribution to the joint organisation, IMI will make a cash payment to Corneliussen of £2.3m (about £1m). The annual turnover of the joint organisation is currently about £20m.

Marshall's (Halifax) doing well

Lifting pre-tax profits for the half-year to September 30 by 24 per cent to £1.62m, Marshall's (Halifax) is boosting the interim dividend from 2.23p to 2.85p gross. "The group continues to perform strongly," declares Mr David Marshall, the chairman, "and I am sure that the profit for the full year will compare favourably with last year."

Pre-tax profits for 1978-79 reached a record £2.66m. The group has identified new profit opportunities, some requiring additional capital expenditure and this was £1.3m higher than for the similar period last year. Turnover was up from £14.58m to £16.67m.



Paterson Zochonis

Satisfactory results despite adverse trading conditions

In the year ended 31st May 1979 trading was affected by adverse conditions in some of the group's major overseas markets and by industrial disturbances in the United Kingdom during the winter.

Group turnover at £192 million was down 10%; profit before taxation fell 14% to £16.3 million; earnings per share were 53.16p compared with 57.32p for the previous year.

A total dividend of 9.0p per share (1978-80p) is recommended which is covered 5.9 times.

Prospects
It is too early to make any firm profit forecast for the year but figures to hand and present indications suggest that whilst the first half year's results will be lower than those for the corresponding period of last year, profits for the full year, subject to unforeseen circumstances, will not be less than those of last year.

JOHN ZOCHONIS
Chairman

Paterson, Zochonis & Co. Limited, Bridgewater House,



60 Whitworth Street, Manchester M1 6LL

Options

The subdued tone of the equity market was reflected among the traded options market yesterday where dealers reported conditions as being on the quiet side. The total number of contracts reached 346 compared with Friday's figure of 375.

Conditions among the traditional options were also quiet. Oils continued to figure prominently among shares dealt with calls being made in Premier Oil, Ultramar and KCA International. Doubles were completed in Cons Gold, Howard & Wyndham "A" and Stylo Shoes.

ESTATES & AGENCY
Jewell's office for ordinary capital of Estates and Agency Holdings not already owned by associates of Jewell's accepted for 3,800 shares (0.2 per cent). Offer now closed.

RETAIL SALES

The following are the seasonally adjusted figures for the volume of retail sales and value of new instalment credit released by the Department of Trade.

	Sales by volume 1970=100	Percentage change latest 3 months on previous annual rate	New credit £m
1978			
Oct	110.2	4.5	515
Nov	110.5	-1.1	588
Dec	113.8	2.8	501
1979			
Jan	109.6	2.9	525
Feb	110.4	4.4	592
March	110.8	4.2	528
April	115.4	3.6	568
May	113.5	7.0	622
June	120.3	24.0	680
July	108.7	6.9	638
Aug	111.5	-1.1	634
Sept	110.0	-2.0	619
Oct	111.4	-10.8	664

revised p provisional

WHOLESALE PRICES

The following are the indices (1975=100) of wholesale prices of manufactured goods and the basic materials and fuels purchased by manufacturing industry released by the Department of Industry yesterday.

	Output of manufactured goods (home sales) (1)	Price of materials and fuels (2)	% change on previous 6 months at annual rate (1)	% change on previous 6 months at annual rate (2)
1978				
Nov	157.1	147.3	7.5	0.7
Dec	156.3	148.3	7.0	1.8
1979				
Jan	160.0	150.8	8.2	7.0
Feb	161.7	152.2	8.1	11.4
March	163.2	153.5	9.9	12.4
April	165.5	158.4	11.7	16.2
May	167.7	161.0	14.0	18.8
June	170.8	164.9	16.8	23.2
July	174.8	165.4	19.4	20.3
Aug	176.3	166.5	18.9	17.7
Sept	178.2	169.7	19.2	22.2
Oct	180.3	175.7	18.7	23.0
Nov	181.4	178.0	17.0	22.2

Authorized Units, Insurance & Offshore Funds

1973/74	1974/75	1975/76	1976/77
100	100	100	100

High Bid			Low Bid			Other Trust			Bid			Offer			Yield		
High Bid	Low Bid	Other Trust	High Bid	Low Bid	Other Trust	Bid	Offer	Yield	High Bid	Low Bid	Other Trust	Bid	Offer	Yield	High Bid	Low Bid	Other Trust
Authorized Unit Trusts																	
90.7	88.5	Do Accum	74.4	80.8	8.12	128.5	92.8	MAN Pen Acc	124.4	120.5	..	180.3	152.9	Do Pen Cap	..	180.2	..

Abbey Unit Trust Managers.	General Int	125.5	158.7	7.00	85.0	Do Initial	107.5	112.7		
73-80 Gorehouse Rd. Aylesbury, Bucks. (206-004)	Dr Accum	203.5	305.2		97.5	GN & Pen Acc	104.5	111.9		
43.1 St 3 Abbey Capital	High Income	184.4	244.6	10.00	85.0	Do Initial	93.5	105.1		
	Dr Accum	215.5	308.0	10.00	101.5	Money Pen Acc	115.5	121.3		

Prudential Pension Ltd.

Northern Bury, KCLN, JKH

21-125 2222

[illegible][illegible]

94.	813	De Inc	(3)	64.	80.3	9.80	186.7	22.8	Pension Co	139.3	167.0	8.35	28.6	28.6	Prop Equip	1.2	29		4 Great S. Ry's, ECF REP.	16.3	16.3	100%
		Affiliated Bankers Group					186.7	74.8	Recovery Inc	102.0	120.7	5.28	21.9	18.02	Prop Equip	1.2	29		145 S. Ry's, Baltimore Bond	140	140	100%
Harpole Ind., Furnace Equip.				G-588	28.		710.7	11.4	De Accum	128.0	114.2	3.38	14.0	10.96	Prop Bn-Less	1.2	75	13.52	145 S. Ry's, Ctn Fnd	140	140	100%
77.8	88.1	Affiliated Capital	68.	1	3.55		710.7	126.9	Second Gen	151.1	104.8	6.13	15.0	12.12	Prop Bn-Eqpc	1.2	75	18.85	145 S. Ry's, Ctn Fnd	140	140	100%

[illegible][illegible][illegible]

	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52	53	54	55	56	57	58	59	60	61	62	63	64	65	66	67	68	69	70	71	72	73	74	75	76	77	78	79	80	81	82	83	84	85	86	87	88	89	90	91	92	93	94	95	96	97	98	99	100	101	102	103	104	105	106	107	108	109	110	111	112	113	114	115	116	117	118	119	120	121	122	123	124	125	126	127	128	129	130	131	132	133	134	135	136	137	138	139	140	141	142	143	144	145	146	147	148	149	150	151	152	153	154	155	156	157	158	159	160	161	162	163	164	165	166	167	168	169	170	171	172	173	174	175	176	177	178	179	180	181	182	183	184	185	186	187	188	189	190	191	192	193	194	195	196	197	198	199	200	201	202	203	204	205	206	207	208	209	210	211	212	213	214	215	216	217	218	219	220	221	222	223	224	225	226	227	228	229	230	231	232	233	234	235	236	237	238	239	240	241	242	243	244	245	246	247	248	249	250	251	252	253	254	255	256	257	258	259	260	261	262	263	264	265	266	267	268	269	270	271	272	273	274	275	276	277	278	279	280	281	282	283	284	285	286	287	288	289	290	291	292	293	294	295	296	297	298	299	300	301	302	303	304	305	306	307	308	309	310	311	312	313	314	315	316	317	318	319	320	321	322	323	324	325	326	327	328	329	330	331	332	333	334	335	336	337	338	339	340	341	342	343	344	345	346	347	348	349	350	351	352	353	354	355	356	357	358	359	360	361	362	363	364	365	366	367	368	369	370	371	372	373	374	375	376	377	378	379	380	381	382	383	384	385	386	387	388	389	390	391	392	393	394	395	396	397	398	399	400	401	402	403	404	405	406	407	408	409	410	411	412	413	414	415	416	417	418	419	420	421	422	423	424	425	426	427	428	429	430	431	432	433	434	435	436	437	438	439	440	441	442	443	444	445	446	447	448	449	450	451	452	453	454	455	456	457	458	459	460	461	462	463	464	465	466	467	468	469	470	471	472	473	474	475	476	477	478	479	480	481	482	483	484	485	486	487	488	489	490	491	492	493	494	495	496	497	498	499	500	501	502	503	504	505	506	507	508	509	510	511	512	513	514	515	516	517	518	519	520	521	522	523	52
--	---	---	---	---	---	---	---	---	---	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	----

[illegible][illegible]

41.7	36.1	High Income	36.8	10.35	National Provident for Managers Ltd.	21 Cornhill, London, EC3.	01-426 5430	136.8	83.1	De Series 2	104.8	104	...
41.6	35.9	Accum	44.7	10.25	48 Gracechurch Street, EC3	01-426 6200							
41.5	35.8	Draw	45.2	10.25	75.6	45.5	WPI Accum 15	8.4	63.4	6.10			
41.4	35.7	Prof	45.2	10.25	59.5	45.0	De Dist. 15	8.4	58.3	6.10			
41.3	35.6	Fund	44.3	10.25									

[illegible][illegible][illegible][illegible][illegible][illegible]

Kittanning Trust Management Ltd.		Provincial Int'l Investment Co. Ltd.		102-8		103-8		104-8		105-8		106-8		107-8		108-8		109-8		110-8	
31 Lda	Wall Bldgs. EXCC 30%	01-42	0079 7	222	Subopense. ECT	91-347	83332	102-8	103-8	104-8	105-8	106-8	107-8	108-8	109-8	110-8	111-8	112-8	113-8	114-8	115-8
32 Lda	Wall Bldgs. EXCC 30%	01-42	0079 7	222	Subopense. ECT	91-347	83332	102-8	103-8	104-8	105-8	106-8	107-8	108-8	109-8	110-8	111-8	112-8	113-8	114-8	115-8
33 Lda	Wall Bldgs. EXCC 30%	01-42	0079 7	222	Subopense. ECT	91-347	83332	102-8	103-8	104-8	105-8	106-8	107-8	108-8	109-8	110-8	111-8	112-8	113-8	114-8	115-8
34 Lda	Wall Bldgs. EXCC 30%	01-42	0079 7	222	Subopense. ECT	91-347	83332	102-8	103-8	104-8	105-8	106-8	107-8	108-8	109-8	110-8	111-8	112-8	113-8	114-8	115-8
35 Lda	Wall Bldgs. EXCC 30%	01-42	0079 7	222	Subopense. ECT	91-347	83332	102-8	103-8	104-8	105-8	106-8	107-8	108-8	109-8	110-8	111-8	112-8	113-8	114-8	115-8
36 Lda	Wall Bldgs. EXCC 30%	01-42	0079 7	222	Subopense. ECT	91-347	83332	102-8	103-8	104-8	105-8	106-8	107-8	108-8	109-8	110-8	111-8	112-8	113-8	114-8	115-8
37 Lda	Wall Bldgs. EXCC 30%	01-42	0079 7	222	Subopense. ECT	91-347	83332	102-8	103-8	104-8	105-8	106-8	107-8	108-8	109-8	110-8	111-8	112-8	113-8	114-8	115-8
38 Lda	Wall Bldgs. EXCC 30%	01-42	0079 7	222	Subopense. ECT	91-347	83332	102-8	103-8	104-8	105-8	106-8	107-8	108-8	109-8	110-8	111-8	112-8	113-8	114-8	115-8
39 Lda	Wall Bldgs. EXCC 30%	01-42	0079 7	222	Subopense. ECT	91-347	83332	102-8	103-8	104-8	105-8	106-8	107-8	108-8	109-8	110-8	111-8	112-8	113-8	114-8	115-8
40 Lda	Wall Bldgs. EXCC 30%	01-42	0079 7	222	Subopense. ECT	91-347	83332	102-8	103-8	104-8	105-8	106-8	107-8	108-8	109-8	110-8	111-8	112-8	113-8	114-8	115-8
41 Lda	Wall Bldgs. EXCC 30%	01-42	0079 7	222	Subopense. ECT	91-347	83332	102-8	103-8	104-8	105-8	106-8	107-8	108-8	109-8	110-8	111-8	112-8	113-8	114-8	115-8
42 Lda	Wall Bldgs. EXCC 30%	01-42	0079 7	222	Subopense. ECT	91-347	83332	102-8	103-8	104-8	105-8	106-8	107-8	108-8	109-8	110-8	111-8	112-8	113-8	114-8	115-8
43 Lda	Wall Bldgs. EXCC 30%	01-42	0079 7	222	Subopense. ECT	91-347	83332	102-8	103-8	104-8	105-8	106-8	107-8	108-8	109-8	110-8	111-8	112-8	113-8	114-8	115-8
44 Lda	Wall Bldgs. EXCC 30%	01-42	0079 7	222	Subopense. ECT	91-347	83332	102-8	103-8	104-8	105-8	106-8	107-8	108-8	109-8	110-8	111-8	112-8	113-8	114-8	115-8
45 Lda	Wall Bldgs. EXCC 30%	01-42	0079 7	222	Subopense. ECT	91-347	83332	102-8	103-8	104-8	105-8	106-8	107-8	108-8	109-8	110-8	111-8	112-8	113-8	114-8	115-8
46 Lda	Wall Bldgs. EXCC 30%	01-42	0079 7	222	Subopense. ECT	91-347	83332	102-8													

166	167	168	169	170	171	172	173	174	175	176	177	178	179	180	181	182	183	184	185	186	187	188	189	190	191	192	193	194	195	196	197	198	199	200	201	202	203	204	205	206	207	208	209	210	211	212	213	214	215	216	217	218	219	220	221	222	223	224	225	226	227	228	229	230	231	232	233	234	235	236	237	238	239	240	241	242	243	244	245	246	247	248	249	250	251	252	253	254	255	256	257	258	259	260	261	262	263	264	265	266	267	268	269	270	271	272	273	274	275	276	277	278	279	280	281	282	283	284	285	286	287	288	289	290	291	292	293	294	295	296	297	298	299	300	301	302	303	304	305	306	307	308	309	310	311	312	313	314	315	316	317	318	319	320	321	322	323	324	325	326	327	328	329	330	331	332	333	334	335	336	337	338	339	340	341	342	343	344	345	346	347	348	349	350	351	352	353	354	355	356	357	358	359	360	361	362	363	364	365	366	367	368	369	370	371	372	373	374	375	376	377	378	379	380	381	382	383	384	385	386	387	388	389	390	391	392	393	394	395	396	397	398	399	400	401	402	403	404	405	406	407	408	409	410	411	412	413	414	415	416	417	418	419	420	421	422	423	424	425	426	427	428	429	430	431	432	433	434	435	436	437	438	439	440	441	442	443	444	445	446	447	448	449	450	451	452	453	454	455	456	457	458	459	460	461	462	463	464	465	466	467	468	469	470	471	472	473	474	475	476	477	478	479	480	481	482	483	484	485	486	487	488	489	490	491	492	493	494	495	496	497	498	499	500	501	502	503	504	505	506	507	508	509	510	511	512	513	514	515	516	517	518	519	520	521	522	523	524	525	526	527	528	529	530	531	532	533	534	535	536	537	538	539	540	541	542	543	544	545	546	547	548	549	550	551	552	553	554	555	556	557	558	559	560	561	562	563	564	565	566	567	568	569	570	571	572	573	574	575	576	577	578	579	580	581	582	583	584	585	586	587	588	589	590	591	592	593	594	595	596	597	598	599	600	601	602	603	604	605	606	607	608	609	610	611	612	613	614	615	616	617	618	619
-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----

[illegible]

7-1	Oceanic Exempt	68.9	100.0	100.0	100.0	Penn Man Cap.	148.3	100.0	Vanhook Life Assurance Ltd
7-2	Do Finance	64.9	100.0	100.0	100.0	Do Man Arc	164.6	100.0	41-43 Madison St, London, W. N.Y.A. 01-490 4752
7-3	Do General	66.9	100.0	100.0	100.0	Do GIS Cap	116.4	100.0	160-A, 144 E. Main Street, New York City 100 100.0
7-4	Do Growth & Dev	67.9	100.0	100.0	100.0	Do GIS Cap	116.4	100.0	201 E. 215th St, New York City 100 100.0

Canada Life 'A' Plan Trust Managers									
2-4 High St. Porters Bar, Nfld.	78.4	53.8	Acquisitor	64.6	89.46	53	104.16	St Mary B. Cardiff.	4287.7
44.3	32.1	Canada Gen	44.3	67.88	9.44	100.2	67.8	Hodge Bonds	84.4
89.5	42.8	De Acrum	43.3	Schwartz	44.3	67.88	9.44	100.2	67.8
Schwartz Trust Managers									
Imperial Life Assurance Co of Canada									
Welfare Insurance									

Mutual Shares	See New York Times	687	21	4.92
54 S.	64.5 Capital Tr.	620	4	4.92
104 S.	78.4 de Accum	790	5	4.75
	Nat'l Yield			
	In Trust			
	Marion Ledera			
	Ill. Yield			
	in Gymn			
	Securities Cap Fd	1084	9	11.0
	Equity Fund	1004	9	9.0

For individual life insurance Co Ltd.
see Schroder Life Group.

	1980	1979	1978	1977	1976	1975	1974	1973	1972	1971	1970	1969	1968	1967	1966	1965	1964	1963	1962	1961	1960	1959	1958	1957	1956	1955	1954	1953	1952	1951	1950	1949	1948	1947	1946	1945	1944	1943	1942	1941	1940	1939	1938	1937	1936	1935	1934	1933	1932	1931	1930	1929	1928	1927	1926	1925	1924	1923	1922	1921	1920	1919	1918	1917	1916	1915	1914	1913	1912	1911	1910	1909	1908	1907	1906	1905	1904	1903	1902	1901	1900	1899	1898	1897	1896	1895	1894	1893	1892	1891	1890	1889	1888	1887	1886	1885	1884	1883	1882	1881	1880	1879	1878	1877	1876	1875	1874	1873	1872	1871	1870	1869	1868	1867	1866	1865	1864	1863	1862	1861	1860	1859	1858	1857	1856	1855	1854	1853	1852	1851	1850	1849	1848	1847	1846	1845	1844	1843	1842	1841	1840	1839	1838	1837	1836	1835	1834	1833	1832	1831	1830	1829	1828	1827	1826	1825	1824	1823	1822	1821	1820	1819	1818	1817	1816	1815	1814	1813	1812	1811	1810	1809	1808	1807	1806	1805	1804	1803	1802	1801	1800	1799	1798	1797	1796	1795	1794	1793	1792	1791	1790	1789	1788	1787	1786	1785	1784	1783	1782	1781	1780	1779	1778	1777	1776	1775	1774	1773	1772	1771	1770	1769	1768	1767	1766	1765	1764	1763	1762	1761	1760	1759	1758	1757	1756	1755	1754	1753	1752	1751	1750	1749	1748	1747	1746	1745	1744	1743	1742	1741	1740	1739	1738	1737	1736	1735	1734	1733	1732	1731	1730	1729	1728	1727	1726	1725	1724	1723	1722	1721	1720	1719	1718	1717	1716	1715	1714	1713	1712	1711	1710	1709	1708	1707	1706	1705	1704	1703	1702	1701	1700	1699	1698	1697	1696	1695	1694	1693	1692	1691	1690	1689	1688	1687	1686	1685	1684	1683	1682	1681	1680	1679	1678	1677	1676	1675	1674	1673	1672	1671	1670	1669	1668	1667	1666	1665	1664	1663	1662	1661	1660	1659	1658	1657	1656	1655	1654	1653	1652	1651	1650	1649	1648	1647	1646	1645	1644	1643	1642	1641	1640	1639	1638	1637	1636	1635	1634	1633	1632	1631	1630	1629	1628	1627	1626	1625	1624	1623	1622	1621	1620	1619	1618	1617	1616	1615	1614	1613	1612	1611	1610	1609	1608	1607	1606	1605	1604	1603	1602	1601	1600	1599	1598	1597	1596	1595	1594	1593	1592	1591	1590	1589	1588	1587	1586	1585	1584	1583	1582	1581	1580	1579	1578	1577	1576	1575	1574	1573	1572	1571	1570	1569	1568	1567	1566	1565	1564	1563	1562	1561	1560	1559	1558	1557	1556	1555	1554	1553	1552	1551	1550	1549	1548	1547	1546	1545	1544	1543	1542	1541	1540	1539	1538	1537	1536	1535	1534	1533	1532	1531	1530	1529	1528	1
--	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	---

1970	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050	2051	2052	2053	2054	2055	2056	2057	2058	2059	2060	2061	2062	2063	2064	2065	2066	2067	2068	2069	2070	2071	2072	2073	2074	2075	2076	2077	2078	2079	2080	2081	2082	2083	2084	2085	2086	2087	2088	2089	2090	2091	2092	2093	2094	2095	2096	2097	2098	2099	2100	2101	2102	2103	2104	2105	2106	2107	2108	2109	2110	2111	2112	2113	2114	2115	2116	2117	2118	2119	2120	2121	2122	2123	2124	2125	2126	2127	2128	2129	2130	2131	2132	2133	2134	2135	2136	2137	2138	2139	2140	2141	2142	2143	2144	2145	2146	2147	2148	2149	2150	2151	2152	2153	2154	2155	2156	2157	2158	2159	2160	2161	2162	2163	2164	2165	2166	2167	2168	2169	2170	2171	2172	2173	2174	2175	2176	2177	2178	2179	2180	2181	2182	2183	2184	2185	2186	2187	2188	2189	2190	2191	2192	2193	2194	2195	2196	2197	2198	2199	2200	2201	2202	2203	2204	2205	2206	2207	2208	2209	2210	2211	2212	2213	2214	2215	2216	2217	2218	2219	2220	2221	2222	2223	2224	2225	2226	2227	2228	2229	2230	2231	2232	2233	2234	2235	2236	2237	2238	2239	2240	2241	2242	2243	2244	2245	2246	2247	2248	2249	2250	2251	2252	2253	2254	2255	2256	2257	2258	2259	2260	2261	2262	2263	2264	2265	2266	2267	2268	2269	2270	2271	2272	2273	2274	2275	2276	2277	2278	2279	2280	2281	2282	2283	2284	2285	2286	2287	2288	2289	2290	2291	2292	2293	2294	2295	2296	2297	2298	2299	2300	2301	2302	2303	2304	2305	2306	2307	2308	2309	2310	2311	2312	2313	2314	2315	2316	2317	2318	2319	2320	2321	2322	2323	2324	2325	2326	2327	2328	2329	2330	2331	2332	2333	2334	2335	2336	2337	2338	2339	2340	2341	2342	2343	2344	2345	2346	2347	2348	2349	2350	2351	2352	2353	2354	2355	2356	2357	2358	2359	2360	2361	2362	2363	2364	2365	2366	2367	2368	2369	2370	2371	2372	2373	2374	2375	2376	2377	2378</
------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	--------

<p> James P. Lohr Chairman, Bankers Life, American Rd. R Wycombe, Bucks. 0494 3385 92.5 92.5 Equity & Law 69.2 73.1 9.26 </p>	<p> Financial 51.8 Equity 26.3 Example 1.56 Debt (Sum 3) 2.14 </p>	<p> Legal and General (Unit Personal Ltd. 105.0 99.0 Ex Cash Int'l 104.9 115.0 115.0 100.0 De Accum 115.0 100.0 100.0 100.0 Ex Equ Int'l 100.0 100.0 </p>	<p> 254.0 221.0 Div Shares 179.0 100.00 4.00 49.44 28.90 Adm Pro 77.1 46.34 67.84 3.3 </p>
---	---	---	---

[illegible][illegible][illegible][illegible][illegible][illegible][illegible][illegible][illegible][illegible][illegible][illegible]

Figure 1. The effect of the concentration of the *Agrobacterium* strain on the transformation efficiency of *Agrobacterium* strain 101. The concentration of the *Agrobacterium* strain 101 was varied from 10 to 1000 cells per μ l. The transformation efficiency was determined by the number of transformants per μ l of the *Agrobacterium* strain 101. The data were expressed as the mean \pm SD of three independent experiments.

Salerooms and Antiques



8 King Street, St James's
London SW1Y 6QT. Tel: 01-839 9060
Telex 916429 Telegrams CHRISTIART
London SW1

TODAY, TUESDAY, DECEMBER 4 at 11 a.m.
Impressionist and Modern Paintings and Sculpture.
Catalogue 15.30.

TUESDAY, DECEMBER 4 at approx 12 noon
Contemporary Art. Catalogue 15.

TUESDAY, DECEMBER 4 at 2.30 p.m.
Impressionist and Modern Watercolours and Drawings.
Catalogue 15.

WEDNESDAY, DECEMBER 5 at 10.30 a.m. and 2.30 p.m.
The Collection of Miniature Books Formed by Arthur A.
Houghton Jr. Catalogue 14.

WEDNESDAY, DECEMBER 5 at 11 a.m.
Fine Japanese Works of Art. Catalogue 15.35.

WEDNESDAY, DECEMBER 5 at 11 a.m. and THURSDAY,
DECEMBER 6 at 11 a.m. and 2.30 p.m.
Important Old Master and Modern Prints, Contemporary
Prints and Illustrated Books. Catalogue 15.30.

THURSDAY, DECEMBER 6 at 11 a.m.
Fine French Furniture, Objects of Art and Tapestries.
Catalogue 15.

THURSDAY, DECEMBER 6 at 11 a.m. and 2.30 p.m.
Fine and Rarest Wines, Spirits and Collector's Pieces.
Catalogue 15.45. Also at 7 p.m. Catalogue 15.30.

FRIDAY, DECEMBER 7 at 11 a.m.
Chinese Paperweights. Catalogue 15.10.

FRIDAY, DECEMBER 7 at 11 a.m.
19th Century Impressionist and Modern Paintings,
Drawings and Sculpture. Catalogue 15.30.

MONDAY, DECEMBER 10 at 11 a.m.
English and Welsh Pottery and Porcelain. Catalogue
15.10.

MONDAY, DECEMBER 10 at 11 a.m. and 2.30 p.m.
Fine Chinese and Korean Ceramics and Works of Art.
Catalogue 15.30.

TUESDAY, DECEMBER 11 at 11 a.m.
Important Italian and French Drawings. Catalogue
15.30.

TUESDAY, DECEMBER 11 at 11 a.m.
Fine Dutch, Flemish and German Drawings. Catalogue
15.30.

TUESDAY, DECEMBER 11 at 11 a.m. and 2.30 p.m.
Important Wood-Carvings, Sculpture and Bronzes.
Catalogue 15.30.

LECTURE
MONDAY, DECEMBER 10 at 6.30 p.m. on behalf of
the National Trust, Merlin Waterson, 'Elizabethan
Country Houses: the Search for Stability'. Tickets
£3 available from Miss Belinda David, Christie's
Fine Arts Course, 63 Old Brompton Road, S.W.7.

RYDE PARK HOTEL
ON THURSDAY, DECEMBER 27 and FRIDAY,
DECEMBER 28 there will be an exhibition in the Ball-
room of the Ryde Park Hotel of Works of Art to be
sold in January by Christie's King Street and
Christie's South Kensington.

OVERSEAS SALES
IN ROME
AT THE PALAZZO MASSIMO LANCELOTI
THURSDAY, DECEMBER 13 at 11 a.m.
Furniture, Clocks, Carpets and Objects of Art. Cata-
logue 15.

FRIDAY, DECEMBER 14 at 4 p.m.
Important Pictures, Prints and Drawings. Catalogue
15.

All catalogue prices are post paid.
All sales subject to the conditions printed in the
catalogue.

For details of sales at Christie's South Kensington,
please contact them at Christie's South Kensington, 85
Old Brompton Road, London SW7. Tel: (01) 581 2231.

Phillips

Tuesday, 4 December, 11 a.m.

GOOD ENGLISH & CONTINENTAL
FURNITURE, EASTERN CARPETS &
WORKS OF ART

Illus. Catalogue £1.75 by post

Tuesday, 4 December, 11 a.m. and 2 p.m.

FINE JEWELS

Illus. Catalogue £2.25 by post

Wednesday, 5 December, 11 a.m.

ENGLISH & CONTINENTAL CERAMICS
& GLASS

Wednesday, 5 December, 2 p.m.

MINIATURES, FANS & ICONS

Illus. Catalogue 74p by post

Thursday, 6 December, 10 a.m.

FINE FURS including every type of fur
in all price ranges

View: Tuesday 10 a.m.-7 p.m. &
Wednesday, 10 a.m.-4 p.m.

Friday, 7 December, 11 a.m.

ENGLISH & CONTINENTAL SILVER &
OLD SHEFFIELD PLATE including a
collection of scrollback & shellback
tablespoons.

Illus. Catalogue 54p by post

Monday, 10 December, 11 a.m.

FURNITURE, EASTERN CARPETS &
OBJECTS

Monday, 10 December, 2 p.m.

19th & 20th CENTURY ENGLISH &
CONTINENTAL PAINTINGS

Illus. Catalogue £2.75 by post

Tuesday, 11 December, 11 a.m.

FURNITURE, EASTERN CARPETS &
WORKS OF ART

Tuesday, 11 December, 1.30 p.m.

BOOKS, ATLASES & MAPS

Tuesday, 11 December, 1.30 p.m.

ANTIQUE & MODERN JEWELLERY

Tuesday, 11 December, 2 p.m.

SCRIPPHILLY

Illus. Catalogue 45p by post

PHILLIPS WEST 2
10 SALEM ROAD, LONDON, W.2

Thursday, 6 December, 10 a.m.

FURNITURE, PORCELAIN & WORKS
OF ART

View: Wednesday, 9 a.m.-7 p.m.

PHILLIPS MARYLEBONE
HAYES PL., LONDON, N.W.1

Wednesday, 5 December, 12 noon

POTLIDS, WARE, FAIRINGS, GOSS &
COMMEMORATIVE CHINA

View: Tuesday, 9 a.m.-3 p.m. &
Morning of Sale.

Friday, 7 December, 10 a.m.

FURNITURE, PORCELAIN & OBJECTS
followed by PICTURES

View: Thursday, 9 a.m.-5 p.m.

PHILLIPS IN SCOTLAND
98 SAUCHIEHALL ST., GLASGOW

Wednesday, 5 December, 1 p.m.

ART NOUVEAU & DECORATIVE ARTS

Illus. Catalogue 64p by post

Phillips principal saleroom at
7 BLENHEIM ST., NEW BOND ST., LONDON W1Y 0AS. Tel: 01 629 6602.

London W1 West 2 Marylebone Oxford Row 2 W. Midland
01 629 6602 01 251 2303 01 251 2304 01 251 2305 01 251 2306
01 251 2307 01 251 2308 01 251 2309 01 251 2310
01 251 2311 01 251 2312 01 251 2313 01 251 2314
01 251 2315 01 251 2316 01 251 2317 01 251 2318
01 251 2319 01 251 2320 01 251 2321 01 251 2322
01 251 2323 01 251 2324 01 251 2325 01 251 2326
01 251 2327 01 251 2328 01 251 2329 01 251 2330
01 251 2331 01 251 2332 01 251 2333 01 251 2334
01 251 2335 01 251 2336 01 251 2337 01 251 2338
01 251 2339 01 251 2340 01 251 2341 01 251 2342
01 251 2343 01 251 2344 01 251 2345 01 251 2346
01 251 2347 01 251 2348 01 251 2349 01 251 2350
01 251 2351 01 251 2352 01 251 2353 01 251 2354
01 251 2355 01 251 2356 01 251 2357 01 251 2358
01 251 2359 01 251 2360 01 251 2361 01 251 2362
01 251 2363 01 251 2364 01 251 2365 01 251 2366
01 251 2367 01 251 2368 01 251 2369 01 251 2370
01 251 2371 01 251 2372 01 251 2373 01 251 2374
01 251 2375 01 251 2376 01 251 2377 01 251 2378
01 251 2379 01 251 2380 01 251 2381 01 251 2382
01 251 2383 01 251 2384 01 251 2385 01 251 2386
01 251 2387 01 251 2388 01 251 2389 01 251 2390
01 251 2391 01 251 2392 01 251 2393 01 251 2394
01 251 2395 01 251 2396 01 251 2397 01 251 2398
01 251 2399 01 251 2400 01 251 2401 01 251 2402
01 251 2403 01 251 2404 01 251 2405 01 251 2406
01 251 2407 01 251 2408 01 251 2409 01 251 2410
01 251 2411 01 251 2412 01 251 2413 01 251 2414
01 251 2415 01 251 2416 01 251 2417 01 251 2418
01 251 2419 01 251 2420 01 251 2421 01 251 2422
01 251 2423 01 251 2424 01 251 2425 01 251 2426
01 251 2427 01 251 2428 01 251 2429 01 251 2430
01 251 2431 01 251 2432 01 251 2433 01 251 2434
01 251 2435 01 251 2436 01 251 2437 01 251 2438
01 251 2439 01 251 2440 01 251 2441 01 251 2442
01 251 2443 01 251 2444 01 251 2445 01 251 2446
01 251 2447 01 251 2448 01 251 2449 01 251 2450
01 251 2451 01 251 2452 01 251 2453 01 251 2454
01 251 2455 01 251 2456 01 251 2457 01 251 2458
01 251 2459 01 251 2460 01 251 2461 01 251 2462
01 251 2463 01 251 2464 01 251 2465 01 251 2466
01 251 2467 01 251 2468 01 251 2469 01 251 2470
01 251 2471 01 251 2472 01 251 2473 01 251 2474
01 251 2475 01 251 2476 01 251 2477 01 251 2478
01 251 2479 01 251 2480 01 251 2481 01 251 2482
01 251 2483 01 251 2484 01 251 2485 01 251 2486
01 251 2487 01 251 2488 01 251 2489 01 251 2490
01 251 2491 01 251 2492 01 251 2493 01 251 2494
01 251 2495 01 251 2496 01 251 2497 01 251 2498
01 251 2499 01 251 2500 01 251 2501 01 251 2502
01 251 2503 01 251 2504 01 251 2505 01 251 2506
01 251 2507 01 251 2508 01 251 2509 01 251 2510
01 251 2511 01 251 2512 01 251 2513 01 251 2514
01 251 2515 01 251 2516 01 251 2517 01 251 2518
01 251 2519 01 251 2520 01 251 2521 01 251 2522
01 251 2523 01 251 2524 01 251 2525 01 251 2526
01 251 2527 01 251 2528 01 251 2529 01 251 2530
01 251 2531 01 251 2532 01 251 2533 01 251 2534
01 251 2535 01 251 2536 01 251 2537 01 251 2538
01 251 2539 01 251 2540 01 251 2541 01 251 2542
01 251 2543 01 251 2544 01 251 2545 01 251 2546
01 251 2547 01 251 2548 01 251 2549 01 251 2550
01 251 2551 01 251 2552 01 251 2553 01 251 2554
01 251 2555 01 251 2556 01 251 2557 01 251 2558
01 251 2559 01 251 2560 01 251 2561 01 251 2562
01 251 2563 01 251 2564 01 251 2565 01 251 2566
01 251 2567 01 251 2568 01 251 2569 01 251 2570
01 251 2571 01 251 2572 01 251 2573 01 251 2574
01 251 2575 01 251 2576 01 251 2577 01 251 2578
01 251 2579 01 251 2580 01 251 2581 01 251 2582
01 251 2583 01 251 2584 01 251 2585 01 251 2586
01 251 2587 01 251 2588 01 251 2589 01 251 2590
01 251 2591 01 251 2592 01 251 2593 01 251 2594
01 251 2595 01 251 2596 01 251 2597 01 251 2598
01 251 2599 01 251 2600 01 251 2601 01 251 2602
01 251 2603 01 251 2604 01 251 2605 01 251 2606
01 251 2607 01 251 2608 01 251 2609 01 251 2610
01 251 2611 01 251 2612 01 251 2613 01 251 2614
01 251 2615 01 251 2616 01 251 2617 01 251 2618
01 251 2619 01 251 2620 01 251 2621 01 251 2622
01 251 2623 01 251 2624 01 251 2625 01 251 2626
01 251 2627 01 251 2628 01 251 2629 01 251 2630
01 251 2631 01 251 2632 01 251 2633 01 251 2634
01 251 2635 01 251 2636 01 251 2637 01 251 2638
01 251 2639 01 251 2640 01 251 2641 01 251 2642
01 251 2643 01 251 2644 01 251 2645 01 251 2646
01 251 2647 01 251 2648 01 251 2649 01 251 2650
01 251 2651 01 251 2652 01 251 2653 01 251 2654
01 251 2655 01 251 2656 01 251 2657 01 251 2658
01 251 2659 01 251 2660 01 251 2661 01 251 2662
01 251 2663 01 251 2664 01 251 2665 01 251 2666
01 251 2667 01 251 2668 01 251 2669 01 251 2670
01 251 2671 01 251 2672 01 251 2673 01 251 2674
01 251 2675 01 251 2676 01 251 2677 01 251 2678
01 251 2679 01 251 2680 01 251 2681 01 251 2682
01 251 2683 01 251 2684 01 251 2685 01 251 2686
01 251 2687 01 251 2688 01 251 2689 01 251 2690
01 251 2691 01 251 2692 01 251 2693 01 251 2694
01 251 2695 01 251 2696 01 251 2697 01 251 2698
01 251 2699 01 251 2700 01 251 2701 01 251 2702
01 251 2703 01 251 2704 01 251 2705 01 251 2706
01 251 2707 01 251 2708 01 251 2709 01 251 2710
01 251 2711 01 251 2712 01 251 2713 01 251 2714
01 251 2715 01 251 2716 01 251 2717 01 251 2718
01 251 2719 01 251 2720 01 251 2721 01 251 2722
01 251 2723 01 251 2724 01 251 2725 01 251 2726
01 251 2727 01 251 2728 01 251 2729 01 251 2730
01 251 2731 01 251 2732 01 251 2733 01 251 2734
01 251 2735 01 251 2736 01 251 2737 01 251 2738
01 251 2739 01 251 2740 01 251 2741 01 251 2742
01 251 2743 01 251 2744 01 251 2745 01 251 2746
01 251 2747 01 251 2748 01 251 2749 01 251 2750
01 251 2751 01 251 2752 01 251 2753 01 251 2754
01 251 2755 01 251 2756 01 251 2757 01 251 2758
01 251 2759 01 251 2760 01 251 2761 01 251 2762
01 251 2763 01 251 2764 01 251 2765 01 251 2766
01 251 2767 01 251 2768 01 251 2769 01 251 2770
01 251 2771 01 251 2772 01 251 2773 01 251 2774
01 251 2775 01 251 2776 01 251 2777 01 251 2778
01 251 2779 01 251 2780 01 251 2781 01 251 2782
01 251 2783 01 251 2784 01 251 2785 01 251 2786
01 251 2787 01 251 2788 01 251 2789 01 251 2790
01 251 2791 01 251 2792 01 251 2793 01 251 2794
01 251 2795 01 251 2796 01 251 2797 01 251 2798
01 251 2799 01 251 2800 01 251 2801 01 251 2802
01 251 2803 01 251 2804 01 251 2805 01 251 2806
01 251 2807 01 251 2808 01 251 2809 01 251 2810
01 251 2811 01 251 2812 01 251 2813 01 251 2814
01 251 2815 01 251 2816 01 251 2817 01 251 2818
01 251 2819 01 251 2820 01 251 2821 01 251 2822
01 251 2823 01 251 2824 01 251 2825 01 251 2826
01 251 2827 01 251 2828 01 251 2829 01 251 2830
01 251 2831 01 251 2832 01 251 2833 01 251 2834
01 251 2835 01 251 2836 01 251 2837 01 251 2838
01 251 2839 01 251 2840 01 251 2841 01 251 2842
01 251 2843 01 251 2844 01 251 2845 01 251 2846
01 251 2847 01 251 2848 01 251 2849 01 251 2850
01 251 2851 01 251 2852 01 251 2853 01 251 2854
01 251 2855 01 251 2856 01 251 2857 01 251 2858
01 251 2859 01 251 2860 01 251 2861 01 251 2862
01 251 2863 01 251 2864 01 251 2865 01 251 2866
01 251 2867 01 251 2868 01 251 2869 01 251 2870
01 251 2871 01 251 2872 01 251 2873 01 251 2874
01 251 2875 01 251 2876 01 251 2877 01 251 2878
01 251 2879 01 251 2880 01 251 2881 01 251 2882
01 251 2883 01 251 2884 01 251 2885 01 251 2886
01 251 2887 01 251 2888 01 251 2889 01 251 2890
01 251 2891 01 251 2892 01 251 2893 01 251 2894
01 251 2895 01 251 2896 01 251 2897 01 251 2898
01 251 2899 01 251 2900 01 251 2901 01 251 2902
01 251 2903 01 251 2904 01 251 2905 01 251 2906
01 251 2907 01 251 2908 01 251 2909 01 251 2910
01 251 2911 01 251 2912 01 251 2913 01 251 2914
01 251 2915 01 251 2916 01 251 2917 01 251 2918
01 251 2919 01 251 2920 01 251 2921 01 251 2922
01 251 2923 01 251 2924 01 251 2925 01 251 2926
01 251 2927 01 251 2928 01 251 2929 01 251 2930
01 251 2931 01 251 2932 01 251 2933 01 251 2934
01 251 2935 01 251

PERSONAL CHOICE

Broadcasting Guide

Edited by Peter Daville

TELEVISION

BBC 1

12.45 pm News and weather.
1.00 pm *Family Affairs*: A medical and financial advice from David Delvin, Pat Perch and Vincent Dugdaley.
1.45 pm *Baggage*: story of an old cloth cat. Close down at 2.00.
3.25 pm *Deedman* (Sara): Welsh lesson.
3.55 pm *Pat's School*: the story of Ashoka's King.
4.20 pm *Secret Squirrel*: cartoon.
4.25 pm *Jackanory*: Janet Maw continues reading *The Elephant Van* by Gillian Avery.
4.40 pm *Animal Magic*: Johnny Morris with another series about his feathered friends. Includes an unusual piece of competition (see Personal Choice).
5.05 pm *John Craven's Newsround*: junior news.
5.10 pm *The Record Breakers*: the smallest, tallest, fastest this that-

BBC 2

10.45 am *Business World*: Teachers, schools and housing and their relationship with commerce. Closedown at 10.50.
11.00 pm *Play School*: same as BBC1.
11.25 pm *Write Away*: how to write better personal letters. Also Andrew Sachs (Maurice in *Fawlty Towers*) with spelling hints.
11.40 pm *A Child's Place*: repeat of Sunday's programme about children's rights—Kids and Play.
11.50 pm *Engineers*: with the technical director of Coalbrookdale Iron Foundry, Ron Clark (r).
12.00 pm *Who Was Who?*: the journalist and the law of libel and contempt. Chris Dunkley introduces (r).
12.30 pm *The Living City*: sociology series. Today: Who Ordered their Estate? (r). Closedown at 12.35.
1.10 pm *A Taste of Work*: advice for

BBC 2

the young jobs (r). Closedown at 1.15.
1.35 pm *Law and Hardy*: The Housewife. Stan and Oliver in prison (that is what Housewife means). Made in 1929, when most of the couple's best short films were made.
1.55 pm *Grange Hill*: comprehensive school series. Today: a school uniform protest.
2.20 pm *The Wellies*: part one of The Return in which John-Bob tries to retrieve an abandoned mine.
2.50 pm *Cricket First Test*: Highlights from the fourth day's play between Australia and West Indies. From Brisbane.
3.15 pm *News*: with sub-titles for the hard of hearing.
3.45 pm *Terminator*: of Youth. Final part of Vera Britain's biography. The Great War is over and Vera takes up writing and politics. Not much more than a day-up episode, really, but not to be missed none the less (r).
4.05 pm *Man Alive*: The Baby Business—how childless couples can buy their own baby in the USA. (r).
4.15 pm *The Mike Harding Show*: last of this series of one-man comedy shows, with music. Tonight, Mr. Harding ventures into the world of the shire and goes to a posh party.
4.45 pm *Rugby League*: The 1979 Challenge Cup final, Widnes v Wakefield (highlights).
11.30 pm *News* and weather.
11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

9.30 am *Next Term*: 9.30 A Place to Live (the spider); 9.50 *Born to Be Wild* (the spider); 10.20 *Good Health* (need for sleep, exercise); 10.35 *How to Live* (Victorian Christmas).
11.00 pm *Cartoon Time*: featuring Barney, Goggle and Smiffy Smith.
11.10 pm *Little House on the Prairie*: family series. Today: the family makes Charles Ingalls (Michael Landon) consider his future (r).
12.00 pm *Simon in the Land of Chalk Drawings*: Bernard Cribbins tells the stories.
12.10 pm *Rainbow*: the theme is legs, in humans and animals.
12.30 pm *The Solitaires*: yet another family series. This morning, this one is set in Australia.
1.00 pm *News*: with Peter Sissons.
1.20 pm *Thames News*: with Robin Houston.
1.30 pm *About Britain*: West Country tour with a boxing boot owned, and still run, by 80-year-old Ma McKewen.
2.00 pm *Afternoon Plus*: are mortgages a good idea? Experts tell us.

THAMES

Also, collecting Toby Jug and an item on Christmas cards for black people. The programme is for the story of the problems faced by a 13-year-old girl and a 14-year-old boy who are under pressure at the University of Washington, Seattle, have to try and fit into an adult educational world.
7.30 pm *Star Games*: stage and screen stars compete to win prizes. Michael Aspel trying to impose a sense of order.
8.30 pm *George and Mildred*: domestic comedy series with Victor and Joan. Tonight, the couple's departure for George's goldfish.
9.00 pm *Before the Monsoon*: part 2 of a three-part series of historical fiction. Tonight: India in the iron grip of Mr Gandhi's state of emergency (r).
10.00 pm *News*.
10.30 pm *Film*: *Madhouse* (1974) Horror thriller about a horror star who is the sort of thing that is in the BBC's *Time Express* (also on tonight). Peter Cushing co-stars.
11.00 pm *Close Close*: Poetry, read by Vince Hill.

THAMES

11.30 pm *Close Close*: Poetry, read by Vince Hill.
11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

THAMES

11.35 pm *The Old Grey Whistle Test*: rock music. With Judie Tuck and UK. Presented by Anne Nightingale. Closedown at 11.35 am.

CLASSIFIED ADVERTISING STARTS HERE

APPOINTMENTS VACANT... 23
BUSINESS TO BUSINESS... 24
DOMESTIC SITUATIONS... 24
ENTERTAINMENT... 24
FLAT SHARING... 24
LEGAL APPOINTMENTS... 24
PROPERTY... 24
SALEROOM AND ANTIQUES... 24
SECRETARIAL AND NON-SECRETARIAL APPOINTMENTS... 24
LEGAL TALKS... 24
MOTOR CARS... 24
SITUATIONS WANTED... 24

See November 1979 advertisement in The Times, PO Box 7.

To place an advertisement in any of these categories, let:

PRIVATE ADVERTISING ONLY 01-837 3311

APPOINTMENTS 01-787901

PROPERTY ESTATE AGENTS 01-787921

PERSONAL TRADE 01-787931

MANCHESTER OFFICE 01-634 1234

Copies in connection with enquiries that have appeared, other than cancellations or alterations, are classified under Department 01-787 1234, ext. 7099.

PLEASE CHECK YOUR AD

We make every effort to avoid errors in advertisements. Each one is carefully checked and proof read. When thousands of advertisements are handled, occasional mistakes do occur and we ask therefore that you check your ad and, if you spot an error, report it to the Classified Enquiries Department immediately by telephone 01-837 3311 (ext. 7100). We regret that we cannot be responsible for more than one ad's incorrect insertion if you do not.

THE DEADLINE FOR ALL COPY IS 24 HOURS

Alterations to copy by 3.00 pm the day of publication. For Monday's page the deadline is 12 noon Saturday. On all cancellations a Stop Number will be issued to the advertiser. On any subsequent queries regarding the cancellation, this Stop Number must be quoted.

JERUSALEM with Hebrew and Arabic text. See page 10.

BIRTHS

BARNETT—On November 20th, in London, to Geoffrey and Catherine, a son, James. (Mrs. Barnett is a daughter of Mr. and Mrs. J. H. Barnett, of London.)
BURGESS—On November 20th, in London, to Mr. and Mrs. J. H. Burgess, a son, James. (Mrs. Burgess is a daughter of Mr. and Mrs. J. H. Burgess, of London.)
DAVIES—On November 20th, in London, to Mr. and Mrs. J. H. Davies, a son, James. (Mrs. Davies is a daughter of Mr. and Mrs. J. H. Davies, of London.)
HARRISON—On November 20th, in London, to Mr. and Mrs. J. H. Harrison, a son, James. (Mrs. Harrison is a daughter of Mr. and Mrs. J. H. Harrison, of London.)
HUGHES—On November 20th, in London, to Mr. and Mrs. J. H. Hughes, a son, James. (Mrs. Hughes is a daughter of Mr. and Mrs. J. H. Hughes, of London.)
JOHNSON—On November 20th, in London, to Mr. and Mrs. J. H. Johnson, a son, James. (Mrs. Johnson is a daughter of Mr. and Mrs. J. H. Johnson, of London.)
MILLER—On November 20th, in London, to Mr. and Mrs. J. H. Miller, a son, James. (Mrs. Miller is a daughter of Mr. and Mrs. J. H. Miller, of London.)
SMITH—On November 20th, in London, to Mr. and Mrs. J. H. Smith, a son, James. (Mrs. Smith is a daughter of Mr. and Mrs. J. H. Smith, of London.)
WILLIAMS—On November 20th, in London, to Mr. and Mrs. J. H. Williams, a son, James. (Mrs. Williams is a daughter of Mr. and Mrs. J. H. Williams, of London.)

DEATHS

ABDEL MONEM, H.R.H. PRINCE—On November 20th, in London, to Mr. and Mrs. J. H. Abdel Monem, a son, James. (Mrs. Abdel Monem is a daughter of Mr. and Mrs. J. H. Abdel Monem, of London.)
ALLEN—On November 20th, in London, to Mr. and Mrs. J. H. Allen, a son, James. (Mrs. Allen is a daughter of Mr. and Mrs. J. H. Allen, of London.)
BROWN—On November 20th, in London, to Mr. and Mrs. J. H. Brown, a son, James. (Mrs. Brown is a daughter of Mr. and Mrs. J. H. Brown, of London.)
CLARK—On November 20th, in London, to Mr. and Mrs. J. H. Clark, a son, James. (Mrs. Clark is a daughter of Mr. and Mrs. J. H. Clark, of London.)
DAVIS—On November 20th, in London, to Mr. and Mrs. J. H. Davis, a son, James. (Mrs. Davis is a daughter of Mr. and Mrs. J. H. Davis, of London.)
EVANS—On November 20th, in London, to Mr. and Mrs. J. H. Evans, a son, James. (Mrs. Evans is a daughter of Mr. and Mrs. J. H. Evans, of London.)
FERGUSON—On November 20th, in London, to Mr. and Mrs. J. H. Ferguson, a son, James. (Mrs. Ferguson is a daughter of Mr. and Mrs. J. H. Ferguson, of London.)
GIBSON—On November 20th, in London, to Mr. and Mrs. J. H. Gibson, a son, James. (Mrs. Gibson is a daughter of Mr. and Mrs. J. H. Gibson, of London.)
HARRIS—On November 20th, in London, to Mr. and Mrs. J. H. Harris, a son, James. (Mrs. Harris is a daughter of Mr. and Mrs. J. H. Harris, of London.)
HENDERSON—On November 20th, in London, to Mr. and Mrs. J. H. Henderson, a son, James. (Mrs. Henderson is a daughter of Mr. and Mrs. J. H. Henderson, of London.)
HILL—On November 20th, in London, to Mr. and Mrs. J. H. Hill, a son, James. (Mrs. Hill is a daughter of Mr. and Mrs. J. H. Hill, of London.)
JONES—On November 20th, in London, to Mr. and Mrs. J. H. Jones, a son, James. (Mrs. Jones is a daughter of Mr. and Mrs. J. H. Jones, of London.)
KING—On November 20th, in London, to Mr. and Mrs. J. H. King, a son, James. (Mrs. King is a daughter of Mr. and Mrs. J. H. King, of London.)
LEE—On November 20th, in London, to Mr. and Mrs. J. H. Lee, a son, James. (Mrs. Lee is a daughter of Mr. and Mrs. J. H. Lee, of London.)
MARTIN—On November 20th, in London, to Mr. and Mrs. J. H. Martin, a son, James. (Mrs. Martin is a daughter of Mr. and Mrs. J. H. Martin, of London.)
MCCARTHY—On November 20th, in London, to Mr. and Mrs. J. H. McCarthy, a son, James. (Mrs. McCarthy is a daughter of Mr. and Mrs. J. H. McCarthy, of London.)
MURPHY—On November 20th, in London, to Mr. and Mrs. J. H. Murphy, a son, James. (Mrs. Murphy is a daughter of Mr. and Mrs. J. H. Murphy, of London.)
NEAL—On November 20th, in London, to Mr. and Mrs. J. H. Neal, a son, James. (Mrs. Neal is a daughter of Mr. and Mrs. J. H. Neal, of London.)
OLIVER—On November 20th, in London, to Mr. and Mrs. J. H. Oliver, a son, James. (Mrs. Oliver is a daughter of Mr. and Mrs. J. H. Oliver, of London.)
PATRICK—On November 20th, in London, to Mr. and Mrs. J. H. Patrick, a son, James. (Mrs. Patrick is a daughter of Mr. and Mrs. J. H. Patrick, of London.)
ROBERTS—On November 20th, in London, to Mr. and Mrs. J. H. Roberts, a son, James. (Mrs. Roberts is a daughter of Mr. and Mrs. J. H. Roberts, of London.)
SCOTT—On November 20th, in London, to Mr. and Mrs. J. H. Scott, a son, James. (Mrs. Scott is a daughter of Mr. and Mrs. J. H. Scott, of London.)
SHAW—On November 20th, in London, to Mr. and Mrs. J. H. Shaw, a son, James. (Mrs. Shaw is a daughter of Mr. and Mrs. J. H. Shaw, of London.)
SMITH—On November 20th, in London, to Mr. and Mrs. J. H. Smith, a son, James. (Mrs. Smith is a daughter of Mr. and Mrs. J. H. Smith, of London.)
TAYLOR—On November 20th, in London, to Mr. and Mrs. J. H. Taylor, a son, James. (Mrs. Taylor is a daughter of Mr. and Mrs. J. H. Taylor, of London.)
THOMAS—On November 20th, in London, to Mr. and Mrs. J. H. Thomas, a son, James. (Mrs. Thomas is a daughter of Mr. and Mrs. J. H. Thomas, of London.)
WATSON—On November 20th, in London, to Mr. and Mrs. J. H. Watson, a son, James. (Mrs. Watson is a daughter of Mr. and Mrs. J. H. Watson, of London.)
WILLIAMS—On November 20th, in London, to Mr. and Mrs. J. H. Williams, a son, James. (Mrs. Williams is a daughter of Mr. and Mrs. J. H. Williams, of London.)
WYATT—On November 20th, in London, to Mr. and Mrs. J. H. Wyatt, a son, James. (Mrs. Wyatt is a daughter of Mr. and Mrs. J. H. Wyatt, of London.)
YOUNG—On November 20th, in London, to Mr. and Mrs. J. H. Young, a son, James. (Mrs. Young is a daughter of Mr. and Mrs. J. H. Young, of London.)

DEATHS

ALLEN—On November 20th, in London, to Mr. and Mrs. J. H. Allen, a son, James. (Mrs. Allen is a daughter of Mr. and Mrs. J. H. Allen, of London.)
BROWN—On November 20th, in London, to Mr. and Mrs. J. H. Brown, a son, James. (Mrs. Brown is a daughter of Mr. and Mrs. J. H. Brown, of London.)
CLARK—On November 20th, in London, to Mr. and Mrs. J. H. Clark, a son, James. (Mrs. Clark is a daughter of Mr. and Mrs. J. H. Clark, of London.)
DAVIS—On November 20th, in London, to Mr. and Mrs. J. H. Davis, a son, James. (Mrs. Davis is a daughter of Mr. and Mrs. J. H. Davis, of London.)
EVANS—On November 20th, in London, to Mr. and Mrs. J. H. Evans, a son, James. (Mrs. Evans is a daughter of Mr. and Mrs. J. H. Evans, of London.)
FERGUSON—On November 20th, in London, to Mr. and Mrs. J. H. Ferguson, a son, James. (Mrs. Ferguson is a daughter of Mr. and Mrs. J. H. Ferguson, of London.)
GIBSON—On November 20th, in London, to Mr. and Mrs. J. H. Gibson, a son, James. (Mrs. Gibson is a daughter of Mr. and Mrs. J. H. Gibson, of London.)
HARRIS—On November 20th, in London, to Mr. and Mrs. J. H. Harris, a son, James. (Mrs. Harris is a daughter of Mr. and Mrs. J. H. Harris, of London.)
HENDERSON—On November 20th, in London, to Mr. and Mrs. J. H. Henderson, a son, James. (Mrs. Henderson is a daughter of Mr. and Mrs. J. H. Henderson, of London.)
HILL—On November 20th, in London, to Mr. and Mrs. J. H. Hill, a son, James. (Mrs. Hill is a daughter of Mr. and Mrs. J. H. Hill, of London.)
JONES—On November 20th, in London, to Mr. and Mrs. J. H. Jones, a son, James. (Mrs. Jones is a daughter of Mr. and Mrs. J. H. Jones, of London.)
KING—On November 20th, in London, to Mr. and Mrs. J. H. King, a son, James. (Mrs. King is a daughter of Mr. and Mrs. J. H. King, of London.)
LEE—On November 20th, in London, to Mr. and Mrs. J. H. Lee, a son, James. (Mrs. Lee is a daughter of Mr. and Mrs. J. H. Lee, of London.)
MARTIN—On November 20th, in London, to Mr. and Mrs. J. H. Martin, a son, James. (Mrs. Martin is a daughter of Mr. and Mrs. J. H. Martin, of London.)
MCCARTHY—On November 20th, in London, to Mr. and Mrs. J. H. McCarthy, a son, James. (Mrs. McCarthy is a daughter of Mr. and Mrs. J. H. McCarthy, of London.)
MURPHY—On November 20th, in London, to Mr. and Mrs. J. H. Murphy, a son, James. (Mrs. Murphy is a daughter of Mr. and Mrs. J. H. Murphy, of London.)
NEAL—On November 20th, in London, to Mr. and Mrs. J. H. Neal, a son, James. (Mrs. Neal is a daughter of Mr. and Mrs. J. H. Neal, of London.)
OLIVER—On November 20th, in London, to Mr. and Mrs. J. H. Oliver, a son, James. (Mrs. Oliver is a daughter of Mr. and Mrs. J. H. Oliver, of London.)
PATRICK—On November 20th, in London, to Mr. and Mrs. J. H. Patrick, a son, James. (Mrs. Patrick is a daughter of Mr. and Mrs. J. H. Patrick, of London.)
ROBERTS—On November 20th, in London, to Mr. and Mrs. J. H. Roberts, a son, James. (Mrs. Roberts is a daughter of Mr. and Mrs. J. H. Roberts, of London.)
SCOTT—On November 20th, in London, to Mr. and Mrs. J. H. Scott, a son, James. (Mrs. Scott is a daughter of Mr. and Mrs. J. H. Scott, of London.)
SHAW—On November 20th, in London, to Mr. and Mrs. J. H. Shaw, a son, James. (Mrs. Shaw is a daughter of Mr. and Mrs. J. H. Shaw, of London.)
SMITH—On November 20th, in London, to Mr. and Mrs. J. H. Smith, a son, James. (Mrs. Smith is a daughter of Mr. and Mrs. J. H. Smith, of London.)
TAYLOR—On November 20th, in London, to Mr. and Mrs. J. H. Taylor, a son, James. (Mrs. Taylor is a daughter of Mr. and Mrs. J. H. Taylor, of London.)
THOMAS—On November 20th, in London, to Mr. and Mrs. J. H. Thomas, a son, James. (Mrs. Thomas is a daughter of Mr. and Mrs. J. H. Thomas, of London.)
WATSON—On November 20th, in London, to Mr. and Mrs. J. H. Watson, a son, James. (Mrs. Watson is a daughter of Mr. and Mrs. J. H. Watson, of London.)
WILLIAMS—On November 20th, in London, to Mr. and Mrs. J. H. Williams, a son, James. (Mrs. Williams is a daughter of Mr. and Mrs. J. H. Williams, of London.)
WYATT—On November 20th, in London, to Mr. and Mrs. J. H. Wyatt, a son, James. (Mrs. Wyatt is a daughter of Mr. and Mrs. J. H. Wyatt, of London.)
YOUNG—On November 20th, in London, to Mr. and Mrs. J. H. Young, a son, James. (Mrs. Young is a daughter of Mr. and Mrs. J. H. Young, of London.)

DEATHS

ALLEN—On November 20th, in London, to Mr. and Mrs. J. H. Allen, a son, James. (Mrs. Allen is a daughter of Mr. and Mrs. J. H. Allen, of London.)
BROWN—On November 20th, in London, to Mr. and Mrs. J. H. Brown, a son, James. (Mrs. Brown is a daughter of Mr. and Mrs. J. H. Brown, of London.)
CLARK—On November 20th, in London, to Mr. and Mrs. J. H. Clark, a son, James. (Mrs. Clark is a daughter of Mr. and Mrs. J. H. Clark, of London.)
DAVIS—On November 20th, in London, to Mr. and Mrs. J. H. Davis, a son, James. (Mrs. Davis is a daughter of Mr. and Mrs. J. H. Davis, of London.)
EVANS—On November 20th, in London, to Mr. and Mrs. J. H. Evans, a son, James. (Mrs. Evans is a daughter of Mr. and Mrs. J. H. Evans, of London.)
FERGUSON—On November 20th, in London, to Mr. and Mrs. J. H. Ferguson, a son, James. (Mrs. Ferguson is a daughter of Mr. and Mrs. J. H. Ferguson, of London.)
GIBSON—On November 20th, in London, to Mr. and Mrs. J. H. Gibson, a son, James. (Mrs. Gibson is a daughter of Mr. and Mrs. J. H. Gibson, of London.)
HARRIS—On November 20th, in London, to Mr. and Mrs. J. H. Harris, a son, James. (Mrs. Harris is a daughter of Mr. and Mrs. J. H. Harris, of London.)
HENDERSON—On November 20th, in London, to Mr. and Mrs. J. H. Henderson, a son, James. (Mrs. Henderson is a daughter of Mr. and Mrs. J. H. Henderson, of London.)
HILL—On November 20th, in London, to Mr. and Mrs. J. H. Hill, a son, James. (Mrs. Hill is a daughter of Mr. and Mrs. J. H. Hill, of London.)
JONES—On November 20th, in London, to Mr. and Mrs. J. H. Jones, a son, James. (Mrs. Jones is a daughter of Mr. and Mrs. J. H. Jones, of London.)
KING—On November 20th, in London, to Mr. and Mrs. J. H. King, a son, James. (Mrs. King is a daughter of Mr. and Mrs. J. H. King, of London.)
LEE—On November 20th, in London, to Mr. and Mrs. J. H. Lee, a son, James. (Mrs. Lee is a daughter of Mr. and Mrs. J. H. Lee, of London.)
MARTIN—On November 20th, in London, to Mr. and Mrs. J. H. Martin, a son, James. (Mrs. Martin is a daughter of Mr. and Mrs. J. H. Martin, of London.)
MCCARTHY—On November 20th, in London, to Mr. and Mrs. J. H. McCarthy, a son, James. (Mrs. McCarthy is a daughter of Mr. and Mrs. J. H. McCarthy, of London.)
MURPHY—On November 20th, in London, to Mr. and Mrs. J. H. Murphy, a son, James. (Mrs. Murphy is a daughter of Mr. and Mrs. J. H. Murphy, of London.)
NEAL—On November 20th, in London, to Mr. and Mrs. J. H. Neal, a son, James. (Mrs. Neal is a daughter of Mr. and Mrs. J. H. Neal, of London.)
OLIVER—On November 20th, in London, to Mr. and Mrs. J. H. Oliver, a son, James. (Mrs. Oliver is a daughter of Mr. and Mrs. J. H. Oliver, of London.)
PATRICK—On November 20th, in London, to Mr. and Mrs. J. H. Patrick, a son, James. (Mrs. Patrick is a daughter of Mr. and Mrs. J. H. Patrick, of London.)
ROBERTS—On November 20th, in London, to Mr. and Mrs. J. H. Roberts, a son, James. (Mrs. Roberts is a daughter of Mr. and Mrs. J. H. Roberts, of London.)
SCOTT—On November 20th, in London, to Mr. and Mrs. J. H. Scott, a son, James. (Mrs. Scott is a daughter of Mr. and Mrs. J. H. Scott, of London.)
SHAW—On November 20th, in London, to Mr. and Mrs. J. H. Shaw, a son, James. (Mrs. Shaw is a daughter of Mr. and Mrs. J. H. Shaw, of London.)
SMITH—On November 20th, in London, to Mr. and Mrs. J. H. Smith, a son, James. (Mrs. Smith is a daughter of Mr. and Mrs. J. H. Smith, of London.)
TAYLOR—On November 20th, in London, to Mr. and Mrs. J. H. Taylor, a son, James. (Mrs. Taylor is a daughter of Mr. and Mrs. J. H. Taylor, of London.)
THOMAS—On November 20th, in London, to Mr. and Mrs. J. H. Thomas, a son, James. (Mrs. Thomas is a daughter of Mr. and Mrs. J. H. Thomas, of London.)
WATSON—On November 20th, in London, to Mr. and Mrs. J. H. Watson, a son, James. (Mrs. Watson is a daughter of Mr. and Mrs. J. H. Watson, of London.)
WILLIAMS—On November 20th, in London, to Mr. and Mrs. J. H. Williams, a son, James. (Mrs. Williams is a daughter of Mr. and Mrs. J. H. Williams, of London.)
WYATT—On November 20th, in London, to Mr. and Mrs. J. H. Wyatt, a son, James. (Mrs. Wyatt is a daughter of Mr. and Mrs. J. H. Wyatt, of London.)
YOUNG—On November 20th, in London, to Mr. and Mrs. J. H. Young, a son, James. (Mrs. Young is a daughter of Mr. and Mrs. J. H. Young, of London.)

PERSONAL COLUMNS

WINE AND DINE
FRESH PATE DE POIR
GRAS EN-CROUTE
FROM GEORGES
BRUCK, STRASBOURG

WINE AND DINE

FRESH PATE DE POIR
GRAS EN-CROUTE
FROM GEORGES
BRUCK, STRASBOURG

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

PERSONAL COLUMNS

WINE AND DINE
FRESH PATE DE POIR
GRAS EN-CROUTE
FROM GEORGES
BRUCK, STRASBOURG

WINE AND DINE

FRESH PATE DE POIR
GRAS EN-CROUTE
FROM GEORGES
BRUCK, STRASBOURG

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS

FREE £25 SKI GEAR

AT ALPINE
SPORTS